

# Care New England Health System Quarterly Reporting Package September 30, 2018

## **FOURTH QUARTER 2018**

### **Table of Contents**

### Quarterly Highlights and Results

### Quarterly Memorandum

Tab 1: Financial Highlights – September 2018

Tab 2: Balance Sheet & Cash Flows – Consolidated & Obligated Group

Tab 3: Income Statement

-- Quarter over Quarter Comparison

-- September 2018 Obligated Group & Consolidated

Tab 4: Key Budget Assumption Review

Tab 5: Efficiency Metrics

Tab 6: Shared Savings & At-Risk Arrangements

Tab 7: Revenue Cycle Report & Payor Mix

Tab 8: Consolidated & Obligated Group Ratios

Tab 9: Debt Compliance Obligated Group & Supplemental Reporting Information

Tab 10: Patient Statistics

Tab 11: Capital Report



Care New England Health System Quarterly Financial Report Fourth Quarter, Fiscal Year 2018

### **HIGHLIGHTS AND RESULTS**

### Highlights:

- The Obligated Group finished the 2018 FY with a \$6.6 million gain from operations.
- Operational improvement initiatives at Care New England continue to positively impact quality, access, and financial performance across all operating units resulting in <u>nine consecutive months</u> (for the Obligated Group) of positive gains from operations totaling \$15.3 million.
- Butler Hospital, Kent Hospital, Women & Infants Hospital, and the VNA are all profitable from operations in FY2018.
- On May 23, 2018, the Definitive Agreement formalizing the acquisition of Care New England by Partners HealthCare was executed by both organizations. The organizations are in the process of preparing the regulatory filings necessary to obtain the required state (both Massachusetts and Rhode Island) and federal regulatory approvals.

### Results:

- For the fourth quarter, the Obligated Group (all CNE entities except Memorial and its affiliates) achieved a positive \$6.3 million gain from operations. CNE as a whole recorded a positive gain from operations of \$13.0 million for the fourth quarter.
- Operational improvement initiatives have driven \$7.0 million of financial improvement in the fourth quarter for the Obligated Group versus the same quarter last year. The overall consolidated financial improvement (including the Memorial Hospital wind-down) for the fourth quarter was \$13.7 million better than the same quarter last year.
- During FY2018, the Obligated Group has improved gains from operations every quarter as follows: Q1-\$8.7 million loss, Q2-\$4.4 million gain, Q3-\$4.6 million gain, and Q4-\$6.3 million gain.
- Care New England (including Memorial Hospital) ended the year with a loss from operations of \$26.9 million which includes the Memorial loss of \$41.9 million accounting for more than 100% of the total loss from operations.

### Care New England Health System Quarterly Memorandum Fourth Quarter, Fiscal Year 2018

### **Introduction and Overview**

Enclosed is the unaudited consolidated financial information for Care New England Health System (the "System") for the fourth quarter FY2018. Significant intercompany related transactions have been eliminated for this presentation. Unless otherwise noted, the entities included in these Consolidated reports are:

Care New England Corporate
Integra Community Care Network, LLC
Butler Hospital and related Affiliates
Kent Hospital and related Affiliates
Women & Infants Corporation and related Affiliates
VNA of Care New England and related Affiliates
Southeastern Healthcare System and related Affiliates (also referred to as "SHS")
The Providence Center, Inc. and related Affiliates (also referred to as "TPC")

The entities included in the Obligated Group reports include all the entities noted above with the exception of Memorial Hospital and related Affiliates (withdrew from Obligated Group on December 22, 2017).

To highlight the System's physician activities, the financial results of Care New England Medical Group ("CNEMG") are separately reported in the supplemental consolidating information in both the statement of unrestricted activities and the balance sheet. CNEMG is a subsidiary of Kent Hospital.

### Memorial Update

In October of 2017 the Boards of Memorial Hospital, its parent corporation, Southeastern Healthcare System, Inc. and Care New England voted to discontinue the operations of Memorial as a licensed hospital. On November 2, 2017, Memorial filed with the Rhode Island Department of Health (RIDOH), a request for approval to cease operations as a licensed hospital and eliminate inpatient and emergency services. On November 9, 2017, the RIDOH deemed the application complete. On December 1, 2017, Memorial Hospital, with the approval of the Rhode Island Department of Health, closed both inpatient and surgical services. Emergency services were closed on January 1, 2018. On May 1, 2018, the Rhode Island Department of Health formally approved the Memorial Hospital closure.

On December 21, 2017, the Boards of Directors (the "Boards") of Care New England Health System, Butler Hospital, Kent County Memorial Hospital, Kent County Visiting Nurse Association, Southeastern Healthcare System, Inc., The Memorial Hospital, The Providence Center, Inc., Women and Infants Corporation and Women and Infants Hospital of Rhode Island (collectively, the "Obligated Group"), who are parties to a Master Trust Indenture dated as of September 1, 2016, determined that Memorial withdraw from the Obligated Group. On December 22, 2017, the Master Trustee approved the release of Memorial from the Obligated Group. The enclosed financial statements show both the Consolidated and Obligated Group versions of the balance sheet, statement of unrestricted activities, and financial ratio key indicators in the dashboard. In addition, the activities of Memorial are separately reported in the supplemental consolidating information for both the statement of unrestricted activities and the balance sheet. Included in **Exhibit A** of this quarterly financial report, is an organizational chart further detailing Obligated Group members as of December 22, 2017.

On July 1, 2018, the sole member of Blackstone Health, Inc. was changed from Southeastern Healthcare System, Inc. to Kent County Visiting Nurse Association d/b/a VNA of Care New England.

Due to the closure of Memorial Hospital, Memorial's financial statements include a loss on asset impairment and also include restructuring activities related to its exit costs. Further details are included in the Management Discussion section below.

### **Management Discussion**

The successful implementation of growth initiatives and cost management has been very effective. Action plan tracking, daily productivity monitoring, and revenue cycle improvements are making an impact on performance. Management plans to continue to implement more initiatives targeting growth, leakage, access, cost savings, and retention to stabilize and grow patient activity levels and operating losses. CNE Management and the operating units participate in weekly operational reviews to monitor, update, and execute action plans.

Operating results by quarter in FY2017 and FY2018 for the System were as follows:

					0			ilts by Qua <i>lions)</i>	rte											
								Ca	re l	New Engla	nd -	Consolida	ted							
		FY2017													FY2018					
		QI		Q2		Q3		Q4		Total		Q1		Q2		Q3		Q4		Total
Revenue	\$	274.5	\$	274.8	\$	283.5	\$	299.8	\$	1,132.6	\$	278.2	\$	271.6	\$	278.8	5	302.6	\$	1,131.2
Expenses:																				
Loss on asset impairment - Memorial Hospital	\$		5	-	\$	-	\$	-	\$	-	S	22.4	\$	(0.2)	\$	0,1	5	0,3	5	22.6
Restructuring costs - Memorial Hospital	\$	-	5	0.2	\$	0.1	\$	1.7	\$	2.0	\$	2.6	\$	5.1	5	0.6	\$	(1,1)	\$	7,2
Expenses - all other	\$	288.4	\$	300.6	5	289.9	\$	298.8	\$	1,177.7	\$	286.9	5	273.7	5	277.3	5	290.4	5	1,128.3
Total expenses	5	288,4	5	300.8	\$	290.0	\$	300.5	S	1,179.7	5	311.9	5	278.6	S	278.0	5	289.6	.5	1,158.1
Income (loss) from operations	S	(13.9)	5	(26.0)	\$	(6.5)	\$	(0.7)	5	(47.1)	\$	(33.7)	S	(7.0)	5	0.8	5	13.0	S	(26.9)
Income (loss) from operations - Memorial	\$	(5.9)	\$	(6.0)	\$	(4.4)	\$	(5.1)	\$	(21.4)	\$	(33.9)	Š	(12.3)	\$	(3.7)	\$	8.0	\$	(41.9)

Operating results by quarter in FY2017 and FY2018 for the Obligated Group were as follows:

					0	perating Re			ter											
				Care New	v Eņ	gland - Cor	nsol	idated						0	blig	ated Group	1			
		FY2017									F	Y2018								
		Q1		Q2		Q3		Q4		Total		Q1		Q2		Q3		Q4		Total
Revenue	\$	274.5	S	274.8	\$	283.5	\$	299.8	\$	1,132.6	\$	277.5	\$	271.9	5	279.1	\$	292.4	\$	1,120.9
Expenses:																				
Loss on asset impairment - Memorial Hospital	5	-	5	-	\$		\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	5	-
Restructuring costs - Memorial Hospital	\$	-	\$	0.2	\$	0,1	\$	1.7	\$	2.0	5	1,6	5		\$		\$	(0.4)	S	1,2
Expenses - all other	5	288.4	5	300.6	5	289.9	8	298.8	\$	1,177.7	5	284.6	5	267.5	5	274.5	\$	286.5	5	1,113.1
Total expenses	\$	288.4	\$	300.8	5	290.0	8	300.5	\$	1,179.7	5	286.2	\$	267.5	5	274.5	\$	286.1	\$	1,114.3
Income (loss) from operations	5	(13.9)	\$	(26.0)	S	(6.5)	5	(0.7)	S	(47.1)	S	(8.7)	S	4,4	5	4.6	S	6.3	5	6.6
Loss from operations - Memorial	\$	(5.9)	\$	(6.0)	\$	(4.4)	\$	(5.1)	S	(21.4)	S	(8.5)	S		\$		\$		3	(8.5)

Obligated Group (excluding Memorial) effective December 22, 2017

During the fourth quarter, the Obligated Group posted a \$6.3 million gain from operations versus a \$708,593 loss for the same quarter last year. The Obligated Group has recorded nine consecutive positive months.

The Obligated Group had net income from operations of \$6.6 million in FY2018, an improvement of \$53.7 million over the year-to-date September 30, 2017 loss of \$47.1 million.

Memorial Hospital and affiliates were released from the Obligated Group on December 22, 2017. Memorial lost \$8.5 million prior to being released. The improved performance is primarily due to the implementation of the action plans that have significantly impacted volumes, retention rates, and expense management.

### The three CNE hospitals have made significant financial improvements in FY2018.

	FY2018	<u>FY2017</u>	<u>Improvement</u>
Butler Hospital:	\$49,968	\$(2.8) million	\$ 2.8 million
Women & Infants Hospital:	\$15.2 million	\$(4.6) million	\$19.8 million
Kent Hospital:	\$9.2 million	\$(3.8) million	\$13.0 million

Total revenue ended the year at \$1.1 billion and is approximately \$11.8 million less than last year. However, when adjusting for the Memorial closure (FY 2017 revenue was \$115.1 million and decreased to \$19.3 million in FY 2018), the Obligated Group revenue is up \$84.1 million or 8.3%. The following Patient Activity numbers exclude Memorial. Medical/surgical discharges were 300 (2.4%) ahead of budget and 679 (5.6%) ahead of last year. Obstetrics discharges were 152 (1.5%) ahead of budget and 68 (.7%) ahead of last year. Deliveries finished 120 (1.3%) ahead of budget and 17 (.2%) ahead of last year. NICU discharges were 59 (5.7%) ahead of budget and 32 (3.0%) ahead of last year. NICU days ended 2.2% ahead of budget and 3.9% ahead of last year. Emergency visits, observation cases, operating room cases, CT scan, cath lab, partial hospital, speech therapy, physical therapy, laboratory testing, infusion, MRI, diagnostic imaging, ECT, mammography, cardiac testing, patient assessment, and some other services are all trending up from prior year on the outpatient side. At 4.6, overall length of stay was on budget and below the prior year length of stay of 4.7. Operating expenses through the month of September were substantially better than budget.

CNE recorded an additional \$3.0 million in prior period revenue gains pertaining to the Blue Cross contract renewal and various NHP and Medicare settlements related to aged receivables and older cost reporting years. CNE benefited by \$4.6 million in prior period settlements for the year. These positive revenue gains were offset by restructuring costs, merger expenses and settlements in operations.

Operating results were positively impacted by Indemnity operations. Total Indemnity operating income of \$288,133 was \$1.0 million favorable to budget. Results by Indemnity program were mixed; actual underwriting experience versus expected actuarial losses was favorable at W&I Indemnity, but was unfavorable at Toll Gate Indemnity in FY2018.

Total expenses for the Obligated Group were \$7.7 million or .7% lower than budget primarily due to labor management, favorable medical supplies and drugs variance, and favorable self-insurance underwriting experience.

The Obligated Group reported a favorable expense variance in salaries of \$4.4 million or .9%, primarily attributable to labor management. Management of vacancies and focused improvements in labor productivity continue to have a positive impact on the operating units. Labor productivity is monitored daily at each of the operating units and at CNE. FTEs per Adjusted Occupied Bed are favorable to budget by .6% at Butler, 1.9% at Kent and 9.7% at Women & Infants in FY2018. Fringe benefits expense is favorable to budget by \$1.5 million or 1.0%, primarily within FICA, unemployment and pension expense. Insurance expense was under budget by \$2.6 million or 8.0% due to the favorable underwriting experience at W&I Indemnity. Medical supplies and drugs were under budget by \$6.7 million or 6.3%. Actual expense, as a percentage of gross patient revenue, is lower than budget. Other expenses were over budget by \$9 million or 4.8% primarily due to distributions made under Integra shared savings arrangements, SNE practice expenses, and elimination entries. In FY2018, cost per adjusted discharge is unfavorable to budget by 11.8% at Butler, but is favorable to budget at Kent by 10.4% and at Women & Infants by 4.3%, and cost per adjusted day is unfavorable to budget by .3% at Butler, and favorable to budget by 1.6% at Kent and 4.5% at Women & Infants.

Non-operating losses include a \$31.1 million pension settlement and included within other changes in unrestricted net assets is a \$38.2 million pension adjustment. As a result of recent accounting rule changes which CNE adopted for fiscal year ending September 30, 2018 that eliminates the impact to operating results for pension costs and settlement accounting for pension plans, CNE implemented additional derisking strategies for the two (CNE and MHRI) defined benefit pension plans. For a detailed explanation, see Page 12.

The Obligated Group's other changes in unrestricted net assets include a \$70.1 million **Transfer** to Memorial. Effective January 1, 2018, the sponsorship of Memorial's Defined Benefit Pension Plan and Memorial's Defined Contribution Plan transferred to CNE, resulting in an increase to the Obligated Group's **Net Pension Liability** and a decrease to the Obligated Group's **Net Assets** by \$70.1 million.

Other changes in unrestricted net assets include a \$135.8 million **Transfer of Net Assets** on December 22, 2017 to remove Memorial Hospital from the Obligated Group.

The consolidated net loss from operations was \$26.9 million in FY2018 versus the budgeted loss of \$54.1 million and the FY2017 loss of \$47.1 million. Memorial Hospital's loss of \$41.9 million accounted for more than 100% of the total loss.

The System's net loss from operations includes an impairment loss on Memorial's assets of \$22.6 million. Memorial discontinued its inpatient admissions and closed surgical services, effective December 1, 2017, and closed its hospital emergency department, effective January 1, 2018. With the closure of hospital services, an impairment loss was recognized equal to the excess of carrying value over the estimated fair value of Memorial's assets. In addition, \$7.2 million in restructuring costs related to the closure of Memorial were recorded in FY2018. These costs primarily include salaries and benefits related to the WARN Act (Worker Adjustment and Retraining Notification is a layoff notice law requiring employers to give employees notification before mass layoffs or plant closings) and other exit costs such as legal, public relations and purchased services.

The System's cash position is a primary focus of management; overall days cash on hand were 44.2 days, compared to 43.7 at September 30, 2017 and 45.5 days at June 30, 2018. The System's average payment period was 51.9 days, compared to 54.5 days at September 30, 2017 and 62.7 days at June 30, 2018. The System's days in gross accounts receivable were 45 at September 30, 2018, compared to 48 at September 30, 2017 and 47 at June 30, 2018.

The System is closely monitoring capital expenditures through its executive capital committee. All capital expenditures must be approved by this committee and such expenditures are limited to critical and strategic items. The capital expenditure ratio in FY2018 was 59.7% for the System and 60.4% for the Obligated Group. Included in **Tab 11** is a report that provides further details in regards to capital expenditures.

The greatest challenges affecting CNE's financial performance in FY2019 are patient volumes; specifically, medical/surgical, obstetric, deliveries, and NICU volume. However, actions plans are stabilizing and growing these patient activity trends as well as the alignment of staffing to the volume levels. FY2018 has shown positive results in these areas.

### Strategic Initiatives

In April 2017, Care New England Board of Directors voted to pursue an acquisition by Partners HealthCare of Massachusetts ("Partners"), signing a letter of intent ("LOI") and agreeing to negotiate exclusively with Partners. The LOI sets forth a process to negotiate a transaction pursuant to which CNE will be acquired by Partners. In May 2018, Partners and CNE signed the definitive agreement

formalizing Partner's planned acquisition of CNE. The organizations are in the process of preparing the regulatory filings necessary to obtain the required state (both Massachusetts and Rhode Island) and federal regulatory approvals.

Comments on the various sections of the quarterly report follow. If you are limited as to the time available to review this package of materials, it is recommended that you review the Care New England Financial Highlights, Tab 1,the financial statements, Tabs 2 and 3, as well as the Key Budget Assumption updates under Tab 4. By reviewing these updates during the year, readers should get a reasonable assessment of how the year unfolded financially.

### Care New England Financial Highlights (Tab 1)

This section summarizes the results of the System's financial highlights including operating gain (loss) for the System and by operating unit, key indicators, and key volume statistics for the month and year to date September 30, 2018. This section also summarizes the status of key quality objectives.

Combined Balance Sheet as of September 30, 2018 Compared to the Combined Balance Sheet as of June 30, 2018 and as of September 30, 2017 (Tab 2)

# NOTE: Tab 2 includes both the Consolidated and Obligated Group versions of the balance sheet. The comments below refer to the Consolidated balance sheet.

As of September 30, 2018, the System had \$47.4 million in **Cash and Cash Equivalents** compared to \$54.5 million at September 30, 2017 and \$53.4 million at June 30, 2018. In addition to active management of the System's cash position, significant cash transactions include the funding of pension, workers compensation and vacation/sick buyouts, partially offset by the receipt of a \$10.0 million dividend from W&I Indemnity.

Patient Accounts Receivables were \$4.3 million lower than the prior year (including the \$13.9 million of reduction due to Memorial Hospital closing), while Days in Gross Accounts Receivable were at 45 days, 3 days lower than at year-end September 30, 2017. At Butler, additional internal resources were dedicated to working the Butler receivable, which clearly helped improve collections. The new volume generated from various action plans at Kent was a major reason for stronger cash. Kent AR days decreased by 3 days to 40 days compared to the prior year due to a myriad of specific projects focused on aged receivable. Women and Infants' AR days were consistent between quarters, but are two days lower than last year at 48 days. Cash collections continued to be impressive in the fourth quarter. Self-pay cash payments continue to exceed prior year because of several outsourcing initiatives. Lastly, credit balances decreased by \$2.2M to an all-time low of \$2.5M. Included in Tab 7 are various reports that provide further details about Patient Accounts Receivables.

The Allowance for Estimated Uncollectible Accounts as a percentage of patient accounts receivables was 26.3% at September 30, 2018, a decrease of 2.6% from September 30, 2017. The allowance for uncollectible accounts trended lower throughout the year as automated processes and new billing procedures have worked to accelerate payments. The allowance for estimated uncollectible accounts as a percentage of patient accounts receivables was 28.9% at September 30, 2017.

Other Receivables include grants receivable, Disproportionate Share (DSH) receivables and Upper Payment Limit (UPL) monies, indemnity programs' premiums receivable, third party receivables, and other miscellaneous receivables. The increase of \$7.0 million or 31.1% since September 30, 2017 related

primarily to the timing of receipts; most notably the accrual of Integra shared savings incentives and an increase in grants receivable. The decrease of \$27.8 million or 48.3% since June 30, 2018 related primarily to the receipt of the Disproportionate Share payment in July 2018, partially offset by an increase in Integra shared savings receivables and an increase in grants receivables.

Assets Limited as to Use (Current Portion) increased \$156,724 since September 30, 2017 and decreased \$3.5 million or 68.3% since June 30, 2018. The changes primarily relate to activity within debt service funds, specifically the timing of deposits to the funds and payments to bondholders. The annual principal payment related to the 2016B bonds (\$3,490,000 in FY2018) was made in September.

**Prepaid Expenses** increased \$2.4 million or 21.8% since September 30, 2017. The largest items included in Prepaid Expenses are insurance premiums, information systems contracts and vendor deposits. The increase is primarily due to deposits made in the second quarter of FY2018 to CNE's new employee health insurance administrator. Effective January 1, 2018, CNE changed its employee health insurance administrator.

Assets Limited as to Use increased \$7.9 million or 2.2% since September 30, 2017 and increased \$14.4 million or 4.1% since June 30, 2018. The components of the changes in the fourth quarter of FY2018 and since FY2017 were a net result of the following:

**Endowment Funds** increased by \$1.5 million or 2.1% since September 30, 2017 and increased \$302,040 or .4% since June 30, 2018, primarily reflecting the impact of the investment markets.

**Board Designated Funds** increased \$5.9 million or 5.0% since September 30, 2017 and increased \$2.8 million or 2.3% since June 30, 2018, primarily reflecting the impact of the investment markets.

Self-Insurance Trust Funds increased \$1.0 million or .6% since September 30, 2017 and increased \$15.7 million or 10.9% since June 30, 2018. The changes reflect the net of investment performance, contributions, dividends paid and settlement payments. The most notable factors in FY2018 are a \$10 million dividend payment to Women and Infants Hospital, and the payment of several case settlements. CNE and its operating units self-insure extensive amounts of risk due to either the unavailable or uneconomical coverage. We rely on sound funding practices and actuarial assessments to provide reasonable assurance of adequate reserves. Among the self-insured programs are:

W&I Indemnity (W&I hospital primary, W&I lead excess and re-insurance post 10/1/17, excess and physician malpractice & general liability)

Toll Gate Indemnity (Kent hospital primary, Kent lead excess and re-insurance post 10/1/17, Butler and TPC primary post 10/1/17, excess and physician malpractice & general liability, Butler and TPC physician primary post 10/1/17)

W&I trust (primary professional & general and malpractice tail exposures prior to 10/1/11)

Butler trust (primary professional & general liability)

Memorial Hospital trust (malpractice tail exposures prior to 7/1/04)

Workers Compensation

Health Insurance

Dental Insurance

Unemployment Insurance

**Trustee Held Funds** increased \$494,686 or 3.7% since September 30, 2017 and decreased \$4.5 million or 24.5% from June 30, 2018. The changes relate primarily to the timing of deposits to the funds and payments to bondholders.

Net Property, Plant and Equipment decreased by \$30.5 million or 10.8% since September 30, 2017 and increased \$6.3 million or 2.6% from June 30, 2018. As previously noted, an impairment loss of \$22.6 million was recorded at Memorial. In addition, during FY2018, depreciation expense exceeded capital investments. The System is closely monitoring capital expenditures through the executive capital committee. Included in **Tab 11** is a report that provides further details in regards to capital expenditures.

**Goodwill** of \$24,488,975 is attributable to the acquisition of SHS (\$24.3 million) in FY2013 and the acquisition of TPC (\$143,611) in FY2015. **Intangibles** of \$1,080,000 are attributable to the trade name valuation of the Providence Center. The goodwill and intangibles have an indefinite useful life; subject to annual evaluation for impairment.

**Insurance recoveries receivable** increased by \$3.8 million or 185.8% since September 30, 2017 and June 30, 2018 due to an increase in malpractice reserves as determined by our actuaries. An offsetting increase was recorded in self-insurance reserves.

**Notes Payable** of \$442,144 at September 30, 2017 is a result of a draw on the TPC line of credit. The TPC line of credit was terminated on August 28, 2018.

Current Pension Payable of \$18.9 million increased \$3.6 million or 23.2% since September 30, 2017 and increased \$3.9 million or 25.7% since June 30, 2018 which reflects the accrual of the funding for the annual defined contribution liability. The funding of the match component of the annual defined contribution liability was deferred until October 2018 resulting in an increase to the liability since September 2017. The defined contribution plan expense was ratably accrued throughout FY2018.

Accounts Payable and Accrued Expenses decreased \$14.2 million or 11.4% from September 30, 2017 and decreased \$28.6 million or 20.7% since June 30, 2018. The changes in these accounts are driven primarily by the timing of outflows for both vendor and employee payments. In addition, the June 30, 2018 balance includes the accrual of the licensure fee, the majority of which was paid in July.

**Deferred Revenue** increased \$3.1 million or 19.8% since September 30, 2017 and increased \$1.4 million or 7.7% since June 30, 2018. The change in deferred revenue relates to the timing of receipts including research clinical trials.

Estimated Third Party Payor Settlements (Current and Long-Term) increased by \$2.8 million or 11.2% since September 30, 2017. The increase is primarily due to Memorial Hospital and our decision to reserve a portion of the State DSH funding distributed earlier in the year.

The funded status of CNE's frozen defined benefit pension plans are reflected on its balance sheet and are adjusted annually during the year-end audit as part of the year-end actuarial evaluation of the pension plans. The **Net Pension Liability** of \$89.9 million reflects the under-funded status of the plans at September 30, 2018, a \$10.2 million improvement from September 30, 2017. CNE contributed \$8.325 million to the Plans in FY2018, including \$5.625 million to the Memorial Plan.

As a result of recent accounting rule changes that eliminate the impact to operating results for most pension costs and settlement accounting for pension plans, CNE implemented de-risking strategies for the two (CNE and MHRI) defined benefit pension plans. The first strategy included a voluntary lump sum offering to certain terminated participants and active employee participants working past age 65 in the

CNE Plan and the MHRI Plan. Benefits for individuals electing to receive lump sums were paid in fiscal 2018, requiring accelerated recognition of a portion of prior actuarial losses in fiscal 2018 expense. During fiscal 2018, lump sums of \$37.338 million (consisting of approximately \$28 million from the bulk lump sum offer, and approximately \$9 million from ongoing availability) were paid from the CNE Plan and lump sums of \$24.139 million were paid from the MHRI Plan. The second strategy was the election of contract discontinuance of the John Hancock annuity for the MHRI plan. As a result of the discontinuance, future capital calls for the plan are eliminated and a one-time market value true-up from John Hancock occurred. This event required accelerated recognition of prior actuarial losses in fiscal 2018 expense. As a result, the System recorded non-operating settlement charges of \$11.952 million for the CNE Plan lump sum offer and \$19.143 million for the MHRI Plan lump sum offer and group annuity contract discontinuance.

**Self- Insurance Reserves** (Current and Long-Term) increased by \$8.0 million or 5.3% since September 30, 2017 and increased \$12.1 million or 8.2% since June 30, 2018. The change in reserves relates to the current year activity for workers compensation, professional liability, health insurance and dental insurance; offset by actual claims and expenses paid.

**Total Long Term Debt, including current portion** decreased \$5.9 million or 3.3% since September 30, 2017 and decreased \$4.5 million or 2.5% since June 30, 2018. The change is due to payments made on CNE's debt during FY2018.

**Asset Retirement Obligation** increased by \$4.4 million or 228.9% since September 30, 2017 and increased \$4.3 million or 216.2% since June 30, 2018. In the fourth quarter of FY2018, \$4.334 million of retirement obligations was recorded at Memorial.

Total **Net Assets** of \$266.7 million at September 30, 2018 decreased \$4.1 million since September 30, 2017; inclusive of a decrease in unrestricted net assets of \$7.0 million, an increase of \$1.9 million in temporarily restricted net assets, and an increase of \$937,506 in permanently restricted net assets. The decrease in unrestricted net assets includes unfavorable operating results, and as previously reported, an unfavorable \$22.6 million loss on asset impairment at Memorial, and the actuarially determined pension adjustments including an unfavorable \$31.1 million pension settlement and a favorable \$38.2 million pension adjustment relating to the accumulated other comprehensive income (AOCI) adjustment.

### NOTE: The comments below refer to the Obligated Group balance sheet.

**Due from Affiliates** in the Obligated Group balance sheet includes \$109.2 million due from Memorial for treasury cash/sweep activities. These amounts are eliminated in the Consolidated balance sheet. Unrestricted **Net Assets** in the Obligated Group balance sheet of \$278.6 million increased by \$90.9 million since September 30, 2017. Memorial's unrestricted net assets of \$(120) million are included in the September 30, 2017 Obligated Group balance sheet; Memorial's unrestricted net assets of \$(98) million are excluded from the September 30, 2018 Obligated Group balance sheet.

Effective January 1, 2018, the sponsorship of Memorial's Defined Benefit Pension Plan and Memorial's Defined Contribution Plan transferred to CNE, resulting in an increase to the Obligated Group's **Net Pension Liability** and a decrease to the Obligated Group's **Net Assets** by \$70.1 million. This transfer does not impact comparative balances, since the pension liability was included within Memorial's balance sheet at September 30, 2017.

Combined Statement of Unrestricted Activities for the twelve Months Ended September 30, 2018
Actual Compared to Budget and Compared to September 30, 2017 (Tab 3)

NOTE: Tab 3 includes both the Consolidated and Obligated Group versions of the statement of unrestricted activities. Unless otherwise noted, the comments below refer to the statement of unrestricted activities for the Obligated Group.

Budget variances and comparisons to prior year are distorted due to the closure of Memorial. The Memorial budget for the first quarter assumed a sale and not a closure.

**Net Income from Operations** for Quarter 4 for the Obligated Group was \$6.3 million versus a \$708,593 loss the previous year.

**Net Income from Operations** of the Obligated Group was \$6.6 million for the twelve months ended September 30, 2018 compared to last year's loss of \$47.1 million, a favorable improvement of \$53.7 million.

Note the inclusion of a segment reporting schedule which breaks out the impact of Toll Gate and W&I Indemnity from consolidated operations. Total Indemnity operating income was \$1.0 million favorable to budget. Actual underwriting experience versus expected actuarial losses for the System was favorable to budget.

**Net Non-Operating Losses** of \$21.0 million were unfavorable to budget by \$44.3 million. Non-operating losses include the System's pension settlement of \$31.1 million. Investment earnings, realized and unrealized, were unfavorable to budget by \$11.5 million.

The **Deficiency of Revenues/Gains over Expenses/Losses** for the Obligated Group was \$14.3 million, which was unfavorable to budget by \$35.6 million.

Net Patient Service Revenue for the Obligated Group was \$1.5 million or .15% higher than budget for fiscal year 2018 and \$14.6 million or 1.5% lower than year-to-date September 30, 2017. For the year, all Kent inpatient service lines beat budget. Women & Infants, on the other hand, trended lower for the final quarter, and finished flat and behind prior year totals. In addition, mental health admissions at Butler were significantly lower year-over-year. Both Emergency room visits and surgeries fell short of budget, but finished ahead of prior year volumes by 1.5% and 6.5%, respectively. Most ancillary volume finished below budget, but services involving infusion therapies, inpatient cardiac catherizations, outpatient endoscopies, mammographies and both inpatient and outpatient CT Scans all exceeded budget forecasts. Payer mix trends were consistent as the shift between United Healthcare and Blue Cross became permanent due to the Care New England coverage switch. Charity Care was slightly over budget for the quarter, but remained 18% lower than prior year levels (prior year and FY2018 through December 22, 2017 revenues and charity care include Memorial). Tab 7 includes an analysis of Revenues and Deductions from Revenues. In addition, this tab provides further insights into the revenue cycle and an analysis of our accounts receivable and revenues.

Research Revenue and Research Expenses have partially offset one another as revenue favorable budget variances of \$1.4 million were offset by expense unfavorable budget variances of \$919,900.

Other Revenue was \$90.5 million in FY2018, which is \$2.3 million or 2.4% unfavorable to budget and \$1.7 million or 1.9% higher than the prior year. The decrease in other revenue compared to budget is due to SNE practice revenues and elimination entries (corresponding variance in other expense eliminations), partially offset by a favorable variance in revenues related to Integra shared savings and at-risk arrangements. The increase in other revenue over the prior year is due to revenues related to Integra shared savings and at-risk arrangements, SNE practice revenues, service grants, the T3 340B pharmacy initiative, and Indemnity premium income.

**Total Operating Expenses** of \$1.1 billion were \$7.7 million or .7% favorable to budget primarily due to labor management, favorable medical supplies and drugs variance, and favorable self-insurance underwriting experience.

Highlights of the line item components of operating expense variances were as follows:

Salaries and Wages were \$4.4 million or .9% favorable to budget. The favorable salary expense variance is primarily due to labor management. FTEs per adjusted occupied bed were favorable to budget by .6% at Butler, 1.9% at Kent and 9.7% at Women & Infants. The favorable variance in FTEs per adjusted occupied bed is primarily attributable to action plans and T3 initiatives; the management of vacancies and focused improvements in labor productivity and management. Labor productivity is monitored by pay period at each of the hospital operating units and at CNE. A series of efficiency metrics, to assist with the reporting of our performance, can be found in Tab 5 of the package.

Salaries and wages were \$36.5 million or 6.6% less than the prior year. \$33.2 million of the decrease relates to Memorial.

**Fringe Benefits** were \$1.5 million or 1.0% favorable to budget. The favorable variance is primarily within FICA, unemployment and pension expense.

Fringe benefits were \$9.3 million or 5.6% less than the prior year. Memorial's fringe benefits decreased by \$12.2 million which was partially offset by an increase to the Obligated Group's health insurance costs.

**Insurances** were \$2.6 million or 8.0% favorable to budget and \$3.5 million or 13.2% higher than the prior year. Underwriting experience versus actual actuarial losses was favorable to budget, but higher than the prior year.

The decrease in Memorial's insurance expense from the prior year was \$1.4 million.

Medical Supplies and Drugs were \$6.7 million or 6.3% favorable to budget and \$5.4 million or 5.2% lower than the prior year. Variances in medical supplies and drugs are volume driven. Actual expense as a percentage of gross patient revenue is lower than budget and higher than prior year actual.

The reduction in Memorial's medical supplies and drugs from the prior year was \$13.1 million.

Other Expenses were \$9 million or 4.8% unfavorable to budget and \$339,365 million or .2% higher than the prior year. The unfavorable other expense budget variance is primarily due to distributions made under Integra shared savings arrangements, SNE practice expenses, and elimination entries (corresponding variance in other revenue eliminations).

The reduction in Memorial's other expenses from the prior year was \$13.2 million.

**Restructuring Costs** are \$73,333 in FY2018 and \$11.5 million in FY2017, primarily include severance costs related to restructuring activities and Huron consulting fees.

Restructuring Costs – Memorial Hospital of \$1.2 million relate to the closure of Memorial. These costs primarily include salaries and benefits related to the WARN Act (Worker Adjustment and Retraining Notification is a layoff notice law requiring employers to give employees notification before mass layoffs or plant closings) and other exit costs such as legal, public relations and purchased services.

The Obligated Group's non-operating losses include a \$31.1 million **Pension Settlement** and included within other changes in unrestricted net assets is a \$38.2 million **Pension Adjustment**. As a result of recent accounting rule changes that eliminate the impact to operating results for most pension costs and settlement accounting for pension plans, CNE implemented de-risking strategies for the two (CNE and MHRI) defined benefit pension plans. For details on the two strategies, refer to the Net Pension Liability section of **Page 9**.

The Obligated Group's other changes in unrestricted net assets include a \$70.1 million **Transfer** to Memorial. Effective January 1, 2018, the sponsorship of Memorial's Defined Benefit Pension Plan and Memorial's Defined Contribution Plan transferred to CNE, resulting in an increase to the Obligated Group's **Net Pension Liability** and a decrease to the Obligated Group's **Net Assets** by \$70.1 million.

Other changes in unrestricted net assets include a \$135.8 million **Transfer of Net Assets** on December 22, 2017 to remove Memorial Hospital from the Obligated Group.

### NOTE: The comments below refer to the Consolidated statement of unrestricted activities.

The System finished FY2018 with an operating loss of \$26.9 million, which includes a \$41.9 million operating loss at Memorial Hospital. Memorial's financial statements include a loss on asset impairment and also include restructuring activities related to its exit costs.

Loss on Asset Impairment – Memorial Hospital is \$22.6 million in FY2018. With the closure of Memorial Hospital's inpatient and surgical services, an impairment loss was recognized equal to the excess of carrying value over the estimated fair value of Memorial's assets.

Restructuring Costs – Memorial Hospital of \$7.2 million (of which \$1.2 million was incurred by the Obligated Group) related to the closure of Memorial Hospital. These costs primarily include salaries and benefits related to the WARN Act (Worker Adjustment and Retraining Notification is a layoff notice law requiring employers to give employees notification before mass layoffs or plant closings) and other exit costs such as legal, public relations and purchased services.

### Update on 2018 Key Budget Assumptions (Tab 4)

During the FY2018 budget process, certain areas required management to make material assumptions as to what would be encountered. These assumptions are tracked and reported upon routinely during the year. The Key Budget Assumptions that were identified for FY2018 were:

Patient Volumes Care Retention Financial Improvement Action Plans Population Health Management Memorial Hospital Closure Plan

### Efficiency Metrics (Tab 5)

The System's efficiency metrics include paid and worked hours per adjusted discharge/day, FTEs per adjusted occupied bed, salary and total cost per FTE. In FY2018, cost per adjusted discharge is unfavorable to budget by 11.8% at Butler, but is favorable to budget at Kent by 10.4% and at Women & Infants by 4.3%, and cost per adjusted day is unfavorable to budget by .3% at Butler, and favorable to budget by 1.6% at Kent and 4.5% at Women & Infants. FTEs per Adjusted Occupied Bed are favorable to budget by .6% at Butler, 1.9% at Kent and 9.7% at Women and Infants. Kaufman Hall's productivity software is used to monitor labor productivity by pay period at each of the hospital operating units.

### Shared Savings and At Risk Arrangements (Tab 6)

This section is used to report on the System's alternative payment arrangements; Blue Cross Blue Shield of RI Medicare Advantage, Medicare Next Generation ACO, and the CMS Heart Failure Bundle. As the System continues to be more extensively engaged in new payment models and more exposed to quality/value contracting, we will use this section to comment on our initiatives and performance. Please see the write-up under this tab for the progress report.

### Revenue Cycle Analyses (Tab 7)

Accounts receivable remains the System's largest current asset. Patient receivables increased by \$3.3 million between quarters, but even at \$152 million, it remained over \$4.3 million lower than the prior year. This decrease was in large part attributed to the work-down of the Memorial AR and the clean-up of aged receivable at all operating units. The allowance for uncollectible accounts as a percentage of patient receivables decreased 2.6% since September 30, 2017. Schedules have been included in this tab reflecting revenue and accounts receivable, and other key information reported by the CNE Revenue Cycle department.

### Consolidated and Obligated Group Financial Statement Ratios (Tab 8)

The financial ratios at September 30, 2018 show both the Consolidated and Obligated Group versions of the calculations.

Current and recent period financial ratios that measure the liquidity, profitability, and capital structure of the organization have been included in this tab. These ratios are important indications of the financial health of the organization and trends are thus important to note. Comparability with the ratios over the period of time presented is challenging with the addition of SHS to the System in FY2013 and TPC in FY2015, and the closure of Memorial in FY2018 (as previously noted, the exclusion of Memorial from the Obligated Group was effective December 22, 2017). Consistent with the audited financials of CNE, we have included the balance sheet of SHS as of September 30, 2013 and its stub period operating results, for the period from date of acquisition on September 3, 2013 through September 30, 2013. SHS financial statements are included in CNE's consolidated financials in FY2014 and forward. We have included the balance sheet of The Providence Center as of January 1, 2015 and the results of operations and changes in net assets from the date of acquisition through September 30, 2015, in CNE's consolidated FY2015

financial statements. The Providence Center's financial statements are also included in CNE's consolidated financials in FY2016 and forward. Liquidity ratios remain weaker than prior years, impacted by the SHS acquisition. Profitability ratios have declined since FY2013 and are unfavorable to S&P benchmarks. Capital structure ratios reflect the bond financings in September 2016.

In FY2019, it is anticipated that the intercompany borrowings between the Obligated Group and Memorial, will be forgiven by the Obligated Group. As a result, certain ratios (LT Debt to Equity and Debt/Capitalization) of the Obligated Group will be negatively impacted. Consolidated ratios will not be impacted. In addition, the Obligated Group's debt covenant ratios noted below will not be impacted.

### **Debt Covenants Obligated Group (Tab 9)**

The Master Indenture for the RIHEBC Series 2016B bonds and the Series 2016C taxable notes contain financial covenants that had a delayed initial testing date. The financial debt covenants are as follows:

**Debt service coverage ratio**: The System must maintain a debt service coverage ratio of 1.1 to 1, effective in FY2018 and all subsequent fiscal years.

*Days cash on hand*: The System must maintain days cash on hand of 30, effective in FY2017 and all subsequent fiscal years.

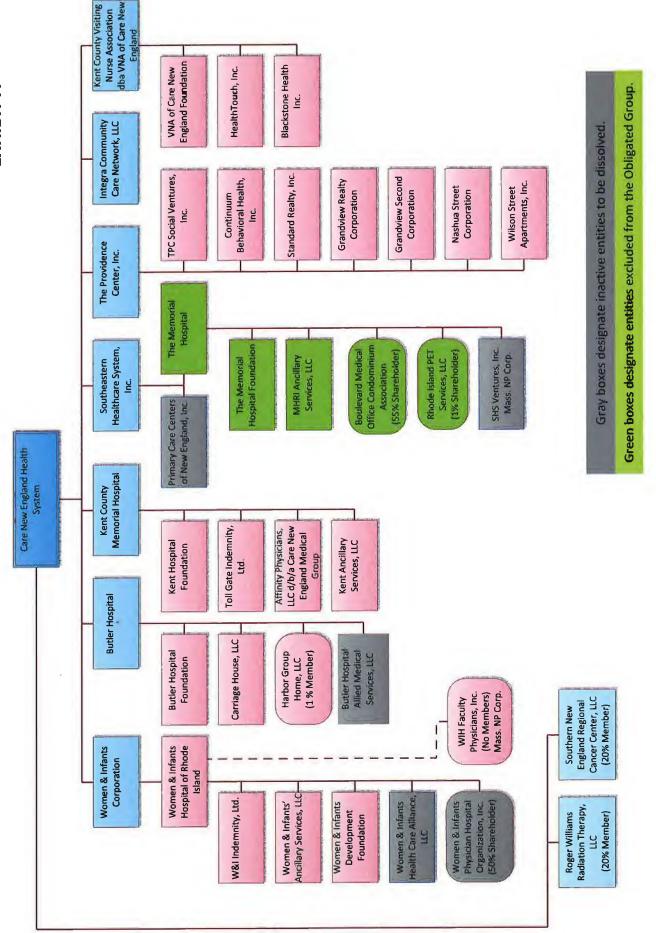
The System is above the threshold for the debt service coverage ratio and is above the threshold for days cash on hand at September 30, 2018, and is in compliance with the covenants.

TPC had a \$1.5 million line of credit with a financial institution. The line of credit was terminated on August 28, 2018. The termination of the agreement relieved TPC of all liens encumbering the collateral in favor of the bank and restrictive covenants.

Patient Activity Summary (excluding Memorial) September 30, 2018 and Statewide Data (Tab 10) Inpatient volumes compared to budget declined over the last quarter. Kent was the only hospital where discharges finished ahead of the budget for the quarter. For the year, Kent finished ahead of budget by 4.7% and ahead of last year's volume by 7.1%. Kent finished the year with significantly lower patient days as length of stay initiatives were permanently put in place. Women & Infant's inpatient volume for both July and August was under budget by a combined 156 discharges, while Butler missed the budget by an average of 115 discharges in each of the final three months. Butler psych discharges finished the year 13.1% behind budget and 7.2% off last year's numbers. At Women & Infant's, patient days trended lower than budget for the final quarter, causing the hospital to finish the year virtually on budget. But NICU discharges and days did finish ahead of budget by 5.7% and 2.2%, respectively. Deliveries ended the year ahead of budget by 1.3%. Both inpatient and outpatient surgical procedures also lagged the budget by a combined 2.0%, while emergency room visits ended the year 1.7% below budget. Many other ancillary services also finished the year below budget.

### Capital Report (Tab 11)

This section is used to report on the System's capital expenditures. The System is closely monitoring capital expenditures through the executive capital committee. All capital expenditures must be approved by this committee and such expenditures are limited to critical and strategic items. In FY2018, on a cash basis, \$17.0 million of the \$26.0 million capital budget has been spent, primarily related to information technology, medical equipment and facilities upgrades and renovations. Please see the report under this tab for an itemization of expenditures.

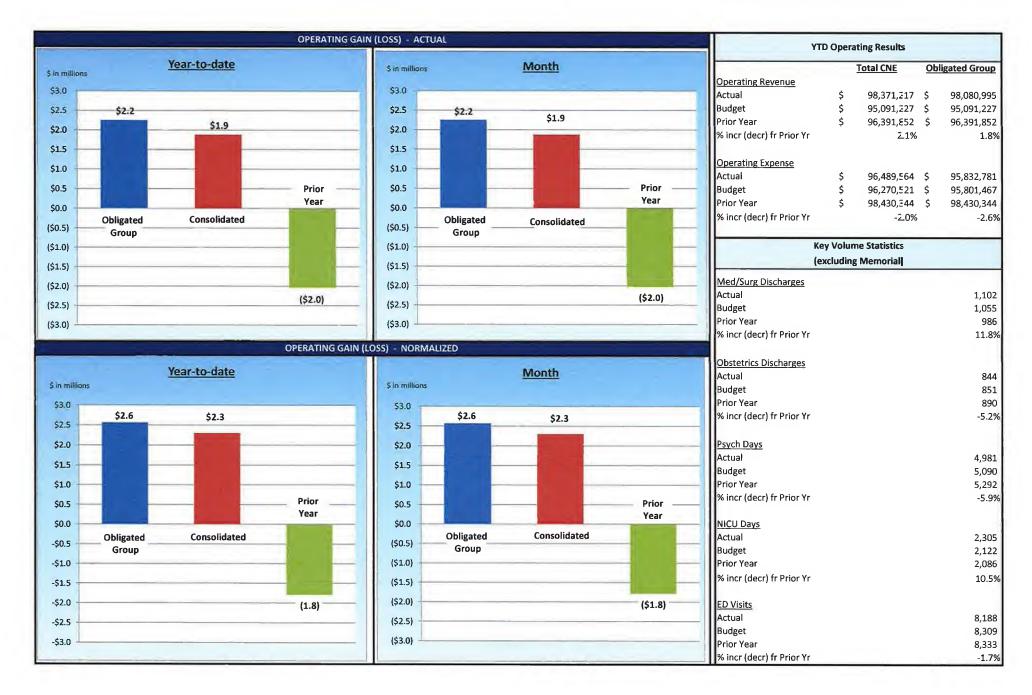


# CARE NEW ENGLAND FINANCIAL HIGHLIGHTS

October-18

### Notes re: MHRI

- Consolidated results through October 2018 include \$104k of restructuring costs due to the closure of MHRI
- MHRI and affiliates withdrew from Obligated Group on Dec. 22, 2017



# CARE NEW ENGLAND FINANCIAL HIGHLIGHTS October-18

	FY2015	FY2016	FY2017	YTD 2018	Actual <sup>2</sup>	YTD 201	9 Budget	YTD 201	9 Actual	S&P N	⁄ledians¹	
Operations Key Indicators	Actual <sup>6</sup>	Actual	Actual	Total CNE	Obligated Group <sup>1</sup>	Total CNE	Obligated Group	Total CNE	Obligated Group	ВВВ	Specu ative	Goal
Operating Margin	-0.2%	-5.9%	-4.2%	-2.4%	0.6%	0.5%	1.0%	1.9%	2.3%	-1.8%	-4.2%	1
Operating EBIDA Margin	3.7%	-2.0%	-0.3%	1.0%	3.9%	4.0%	4.4%	5.1%	5.4%	5.5%	2.2%	1
Excess Margin <sup>3</sup>	-2.4%	-4.6%	-1.8%	-4.2%	-1.3%	1.2%	1.6%	-4.3%	-4.0%	0.3%	-2.1%	1
Debt Service Coverage 5	3.1x	0.32x	1.47x	3.13x	3.91x	3.77x	4.10x	4.36x	4.62x	2.8x	0.8x	1
Salary + Benefits % of Revenue	62.8%	62.9%	63.7%	60.0%	60.3%	59.9%	59.9%	59.2%	59.3%	61.9%	52.6%	4
Capital Expenditure Ratio	78.4%	72.5%	45.3%	59.7%	60.4%	100.0%	100.0%	45.6%	46.1%	103.8%	98.5%	1

	FY2015	FY2016	FY2017	YTD 2018	8 Actual 2	YTD 201	9 Budget	YTD 201	9 Actual	S&P N	/ledians <sup>1</sup>	
Balance Sheet Key Indicators	Actual <sup>6</sup>	Actual	Actual	Total CNE	Obligated Group <sup>1</sup>	Total CNE	Obligated Group	Total CNE	Obligated Group	ВВВ	Speculative	Goal
Days Cash on Hand <sup>5</sup>	50.8	50.0	44.0	44.2	45.2	39.1	40.9	43.3	43.8	153.8	47.6	个
Days A/R - Gross (Hospital)	56.0	49.0	49.0	45.0	45.0	48.5	48.5	46.0	46.0	43.3	62.0	4
Days A/R - Gross (Professional)	40.4	36.0	35.0	32.2	32.2	30.0	30.0	30.9	30.9	n/a	n/a	4
Debt to Capitalization	39.2%	49.7%	49.7%	47.3%	36.8%	39.5%	32.3%	47.9%	37.1%	39.7%	68.7%	₩
Cash to Debt	98%	93%	81%	83%	83%	84.3%	82.9%	81.1%	81.4%	129.4%	26.5%	1
Current Ratio	1.35	1.19	1.19	1.29	1.32	1.40	1.45	1.32	1.35	n/a	n/a	1
Average Age of Plant	12.3	12.2	14.2	18.0	18.1	18.1	17.1	18.3	18.2	10.8	14.3	4
Average Payment Period	60.6	56.0	54.5	51.9	52.0	51.7	47.4	52.6	51.1	n/a	n/a	1

<sup>&</sup>lt;sup>1</sup> Reflects a combination of entity activity due to removal of Memorial from the Obligated Group effective December 22, 2017

<sup>-</sup> For period October 1 through December 21, 2017, all CNE entities are included

<sup>-</sup> Beginning December 22, 2017, Memorial Hosptial and Memorial Foundation are excluded

<sup>&</sup>lt;sup>2</sup> In FY2018, \$22.6 million of impairment expenses were recorded due to closure of MHRI

<sup>&</sup>lt;sup>3</sup> In December 2017, \$29.5 million of settlement charges were recorded in non-operating expense for pension de-risking actions

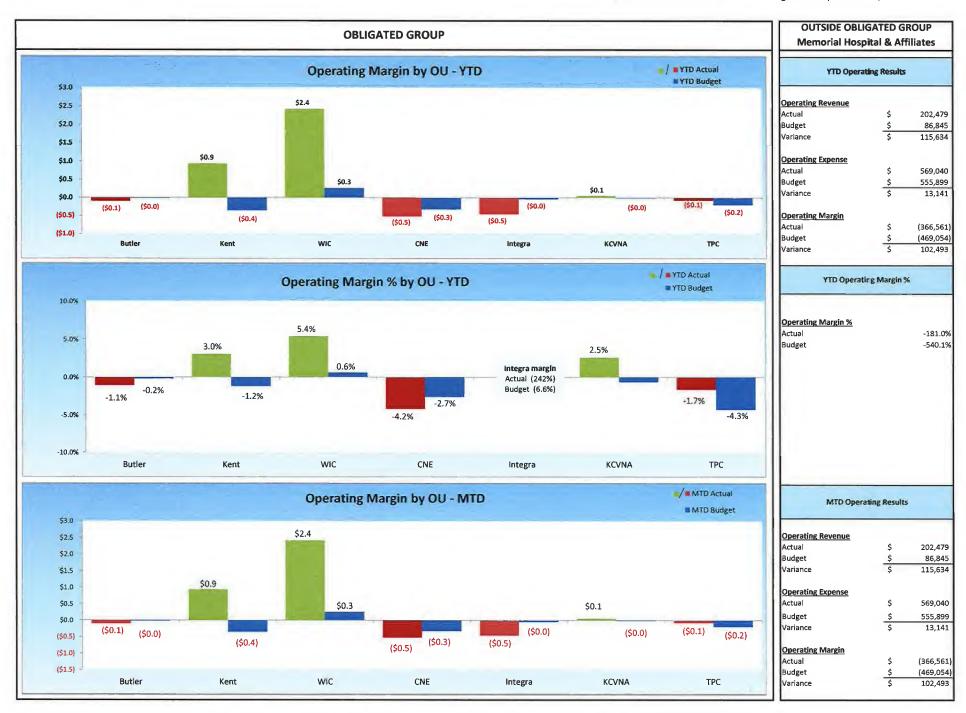
<sup>&</sup>lt;sup>4</sup> Per July 2018 Report on Not-For-Profit Health Care Systems

<sup>&</sup>lt;sup>5</sup> All years based on 2016 Series B & C covenant calculations

### CARE NEW ENGLAND FINANCIAL HIGHLIGHTS October-18

### Notes re: MHRI

- Consolidated results through October 2018 include \$104k of restructuring costs due to the closure of MHRI
- MHRI and affiliates withdrew from Obligated Group on Dec. 22, 2017



# CARE NEW ENGLAND NORMALIZED OPERATING MARGIN Oct-18

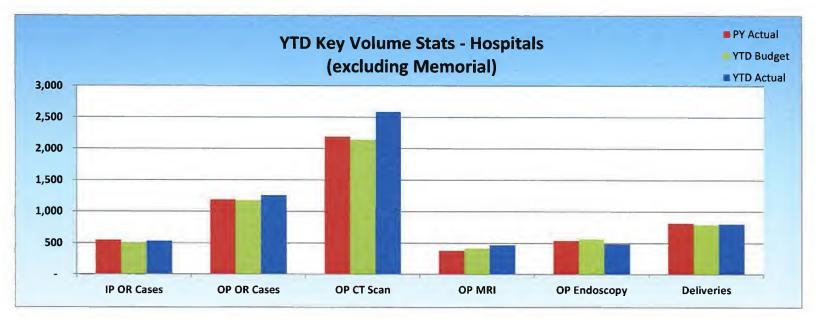
#### Year to Date

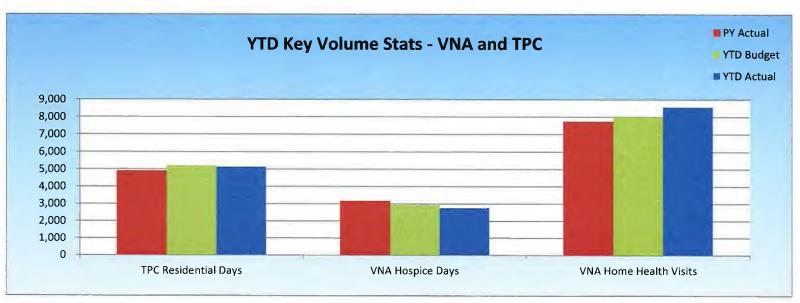
		Butler	Kent	WIH	SHS	CNE	Torons	1010	TOE	Filesiandian	Obligated	Manua in	7.1.1.515	6.95
Actual Operating Gain/(Loss)	\$	(100,442) \$	939,730 \$	2,416,935 \$		\$ (524,030) \$	(459,560) \$	52,591 \$	TPC (77,010)	Eliminations \$ 0	Group \$ 2,248,214	Memorial \$ (366,561)	Total CNE \$ 1,881,653	Budget \$ (1,179,294
Restructuring Costs			+	+	~				*					
Merger Costs					-	315,913	-			-	315,913		315,913	330,000
Restructuring Costs - Memorial		-	*	-			-	-	4		-	104,327	104,327	64,167
Total - Normalization				-		315,913	ū.	-		-	315,913	104,327	420,240	394,167
Normalized Operating Gain (Loss) - YTD	5	(100,442) \$	939,730 \$	2,416,935 \$	- (	\$ (208,117) \$	(459,560) \$	52,591 \$	(77,010)	\$ 0	\$ 2,564,127	\$ (262,234)	\$ 2,301,893	\$ (785,127

### Month to Date

	Butler	Kent	WIH	SHS	CNE	Integra	VNA	TPC	Eliminations	Obligated Group	Memorial	Total CNE	Budget
Actual Operating Gain/(Loss)	\$ (100,442) \$	939,730 \$	2,416,935 \$	•	\$ (524,030) \$	(459,560) \$	52,591 \$	(77,010)	\$ 0.	\$ 2,248,214	\$ (366,561)	\$ 1,881,653	\$ (1,179,294)
Restructuring Costs				-			-		•				
Merger Costs				-	315,913		(A	-	-	315,913	+	315,913	330,000
Restructuring Costs - Memorial	F	-		-	1	-	-	-	-		104,327	104,327	64,167
Total - Normalization			+		315,913	_ :		*	-	315,913	104,327	420,240	394,167
Normalized Operating Gain/(Loss) - MTD	\$ (100,442) \$	939,730 \$	2,416,935 \$		\$ (208,117) \$	(459,560) \$	52,591 \$	(77,010)	\$ 0	\$ 2,564,127	\$ (262,234)	\$ 2,301,893	\$ (785,127)

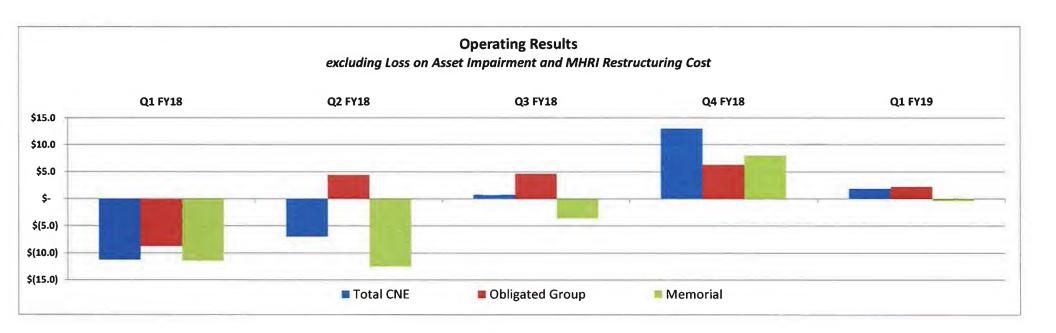
### CARE NEW ENGLAND FINANCIAL HIGHLIGHTS Oct-18





# CARE NEW ENGLAND QUARTERLY TRENDS CONSOLIDATED AND OBLIGATED GROUP

					FY	2018						FY :	2019	
		Q1		Q2	C	13	Q	4	YTD 2018 Res	ults	Q1 - Oct	tober only	YTD 201	9 Results
		Obligated		Obligated		Obligated		Obligated	Obl	ligated		Obligated		Obligated
	Total CNE	Group	Total CNE G	roup	Total CNE	Group	Total CNE	Group						
Revenue	\$ 278.2	\$ 277.5	\$ 271.6	\$ 271.9	\$ 278.7	\$ 279.1	\$ 302.7	\$ 292.3	\$ 1,131.2 \$ 1	1,120.8	\$ 98.4	\$ 98.1	\$ 98.4	\$ 98.1
Expenses														
Loss on Asset Impairment	22.4	-	(0.2)	-	0.1	-	-	-	22.3	-	-	-	-	•:
Restructuring - MHRI	2.6	1.6	5.1	-	0.6	-	(1.1)	-	7.2	1.6	0.1	-	0.1	1
Restructuring - All Other	0.4	0.4	0.5	0.5	(0.5)	(0.5)	(0.3)	(0.3)	0.1	0.1	1.5	-	-	
All Other Expenses	286.5	284.2	273.1	267.0	277.7	275.0	291.1	286.3	1,128.41	1,112.5	96.4	95.8	96.4	95.8
Total Expenses	311.9	286.2	278.5	267.5	277.9	274.5	289.7	286.0	1,158.1	1,114.2	96.5	95.8	96.5	95.8
Gain / (Loss) from Operations	\$ (33.7)	\$ (8.7)	\$ (7.0)	\$ 4.4	\$ 0.8	\$ 4.6	\$ 13.0	\$ 6.3	\$ (26.9) \$	6.6	\$ 1.9	\$ 2.2	\$ 1.9	\$ 2.2
MHRI Gain/(Loss	(33.9)	(8.4)	(12.3)		(3.7)		8.0		(41.9)	(8.4)	(0.4)	-	(0.4)	-



# ACTION PLAN PERFORMANCE TO DATE October-18

**DRAFT** 

	Ве	nefit	Year-	to-Date Perforn	nance
Initiative Category	FY19 Budget	Annualized	Forecast	Actual	Variance
Programs & Services	\$ 6,747,326	\$ 8,158,263	\$ 475,603	\$ 452,109	\$ (23,494)
Care Retention	4,113,172	5,367,437	258,583	250,961	(7,623)
Labor	3,237,966	3,404,638	94,844	94,052	(792)
Supply Chain	2,899,999	2,899,999	100,300	109,480	9,180
Revenue Cycle (1)	3,900,000	3,900,000	325,000	325,000	-
Subtotal	20,898,463	23,730,338	1,254,330	1,231,602	(22,729)
Execution Risk	-	-	(297,696)	-	297,696
Total excluding Execution Risk	\$ 20,898,463	\$ 23,730,338	\$ 956,634	\$ 1,231,602	\$ 274,967

 $<sup>^{(1)}</sup>$  Actual performance data lags by 90 days. Current period results are estimated to be at budget.

### Care New England Health System Consolidated Balance Sheet (Unaudited)

### CONSOLIDATED

				9/18-6/18		9/18-09/17	
ASSETS	9/30/2018	6/30/2018	9/30/2017	Change	% Change	Change	% Change
AGGETG							
Current assets:							
Cash and cash equivalents	47,375,732	53,372,776	54,458,086	(5,997,044)	-11.24%	(7,082,354)	-13.01%
Receivables							
Patient	152,076,222	148,742,510	156,374,664	3,333,712	2.24%	(4,298,442)	-2,75%
Less estimated uncollectibles	40,022,756	41,802,713	45,200,490	(1,779,957)	-4.26%	(5,177,734)	-11.46%
Net patient receivables	112,053,466	106,939,797	111,174,174	5,113,669	4.78%	879,292	0.79%
Other	29,674,453	57,437,317	22,632,458	(27,762,864)	-48.34%	7.041.995	31.11%
Total receivables	141,727,919	164,377,114	133,806,632	(22,649,195)	-13.78%	7,921,287	5.92%
Assets limited as to use	1,644.087	5,185,820	1,487,363	(3,541,733)	-68.30%	156,724	10.54%
Inventories	8,400,077	7,530,107	8.501.816	869,970	11.55%	(101,739)	-1.20%
Prepaid expenses	13,538,621	14,364,049	11,118,510	(825,428)	-5.75%	2,420,111	21.77%
Notes receivable, net	101,073	- 1,00 1,0 10	- 1,110,010	101,073	0.00%	101,073	0.00%
Pledges, net	348,796	453.924	636,962	(105,128)	-23.16%	(288,166)	
Total current assets	213,136,305	245,283,790	210,009,369	(32,147,485)	-13.11%	3,126,936	-45.24% 1.49%
Assets limited as to use							
Endowment funds	69,759,177	69,457,137	68.307.241	200.040	0.400/		
Board designated	123,418,947	120,632,128	117,559,918	302,040	0.43%	1,451,936	2.13%
Self insurance trust funds	160,702,302	144,953,889		2,786,819	2.31%	5,859,029	4.98%
Deferred compensation fund	1,442,703	1,372,621	159,678,778 2.373,787	15,748,413	10.86%	1,023,524	0.64%
Trustee held funds	13,940,111	18,474,406	1 1	70,082	5.11%	(931,084)	-39.22%
Total assets limited as to use	369,263,240	354,890,181	13,445,425_ 361,365,149	(4,534,295)	-24.54%	494,686	3.68%
		354,690,161	301,305,149	14,373,059	4.05%	7,898,091	2.19%
Less amount required to meet current obligations		5,185,820	1,487,363	(3,541,733)	-68.30%	156,724	10.54%
Noncurrent assets limited as to use	367,619,153	349,704,361	359,877,786	17,914,792	5.12%	7,741,367	2.15%
Property, plant and equipment, net	253,145,764	246,832,188	283,683,445	6,313,576	2.56%	(30,537,681)	-10.76%
Goodwill	24,488,975	24,488,975	24,488,975	-	0.00%	(00,001,001)	0.00%
Intangibles	1,080,000	1,080,000	1,080,000	-	0.00%	-	0.00%
Other Assets:							
Investments	3,924,208	3,622,545	3,931,095	301.663	8.33%	/C 007\	-0.18%
Notes and advances receivable, net	161,221	-	-	161,221	0.00%	(6,887) 161,221	0.00%
Other	1,565,039	-	-	1,565,039	0.00%	1,565,039	0.00%
Insurance recoveries receivable	5,898,068	2,064,069	2,064,069	3,833,999	185.75%	3,833,999	185.75%
Pledges receivable, net	89.582	21,215	15,765	68,367	322.26%	73,817	468.23%
Prepaid expenses and other	22,860	23,957	30,410	(1,097)	-4.58%	·	
Total other assets	11,660,978	5,731,786	6,041,339	5,929,192	103.44%	(7,550) 5,619,639	-24.83% 93.02%
Total assets	871,131,175	873,121,100	885,180,914	(1,989,925)	-0.23%	(14.040.720)	4 500/
		010,121,100	000,100,014	(1,303,925)	-0.2370	(14,049,739)	-1.59%

### LIABILITIES AND NET ASSETS

				9/18-6/18		9/18-09/17	
	9/30/2018	6/30/2018	9/30/2017	Change	% Change	Change	% Change
Current liabilities:							
Notes payable		-	442,144		0.00%	(442,144)	-100.00%
Current pension payable	18,906,084	15,042,130	15,342,301	3,863,954	25.69%	3,563,783	23.23%
Current installments of long-term debt	6,088,692	5,901,978	5,880,484	186,714	3.16%	208,208	3.54%
Accounts payable and accrued expenses	109,893,038	138,513,172	124,080,179	(28,620,134)	-20.66%	(14,187,141)	-11.43%
Self-insurance reserves	10,359,395	9,324,143	11,578,658	1,035,252	11.10%	(1,219,263)	-10.53%
Deferred revenue	18,885,660	17,532,779	15,771,106	1,352,881	7.72%	3,114,554	19.75%
Estimated third party payor settlements	•	12,544,719	2,279,370	(12,544,719)	-100.00%	(2,279,370)	-100.00%
Deferred compensation	618,974	515,165	759,232	103,809	20.15%	(140,258)	-18.47%
Total current liabilities	164,751,843	199,374,086	176,133,474	(34,622,243)	-17.37%	(11,381,631)	-6.46%
Estimated third party payor settlements	27,612,056	22,473,873	22,553,062	5,138,183	22.86%	5,058,994	22.43%
Net pension liability	89,880,243	105,220,024	100,083,815	(15,339,781)	-14.58%	(10,203,572)	-10.20%
Net post retirement liability	1,092,755	1,384,571	1,384,571	(291,816)	-21.08%	(291,816)	-21.08%
Asset retirement obligation	6,353,898	2,009,795	1,931,874	4,344,103	216.15%	4,422,024	228.90%
Other liabilities	75,729	84,072	108,630	(8,343)	-9.92%	(32,901)	-30.29%
Self-insurance reserves	148,308,213	137,292,975	139,111,009	11,015,238	8.02%	9,197,204	6.61%
Long-term debt, net of current portion	165,744,883	170,386,551	171,820,551	(4,641,668)	-2.72%	(6,075,668)	-3.54%
Deferred compensation	635,062	761,339	1,291,302	(126,277)	-16.59%	(656,240)	-50.82%
Total liabilities	604,454,682	638,987,286	614,418,288	(34,532,604)	-5.40%	(9,963,606)	-1.62%
Net assets:							
Unrestricted	180,695,097	147,929,262	187,658,969	32,765,835	22.15%	(6,963,872)	-3.71%
Temporarily restricted	43,354,996	44,230,004	41,414,763	(875,008)	-1.98%	1,940,233	4.68%
Permanently restricted	42,626,400	41,974,548	41,688,894	651,852	1.55%	937,506	2.25%
Total net assets	266,676,493	234,133,814	270,762,626	32,542,679	13.90%	(4,086,133)	-1.51%
Total liabilities and net assets	871,131,175	873,121,100	885,180,914	(1,989,925)	-0.23%	(14,049,739)	-1.59%

### Care New England Health System Consolidated Balance Sheet (Unaudited)

### **OBLIGATED GROUP**

				9/18-6/18		9/18-09/17	
ASSETS	9/30/2018	6/30/2018	9/30/2017	Change	% Change	Change	% Change
A33E13							
Current assets:							
Cash and cash equivalents	47,377,284	53,381,837	54,458,086	(6,004,553)	-11.25%	(7,080,802)	-13.00%
Receivables							
Patient	151,390,875	146,606,346	156,374,664	4,784,529	3.26%	(4,983,789)	-3.19%
Less estimated uncollectibles	39,337,409	39,468,038	45,200,490	(130,629)	-0.33%	(5,863,081)	-12.97%
Net patient receivables	112,053,466	107,138,308	111,174,174	4,915,158	4.59%	879,292	0.79%
Other	26,122,988	46,922,065	22,632,458	(20,799,077)	-44.33%	3,490,530	15.42%
Total receivables	138,176,454	154,060,373	133,806,632	(15,883,919)	-10.31%	4,369,822	3.27%
Assets limited as to use	1,644,087	5.185.820	1,487,363	(3,541,733)	-68.30%	156,724	10.54%
Inventories	8,400,077	7,386,097	8,501,816	1,013,980	13.73%	(101,739)	-1.20%
Prepaid expenses	12,967,206	13,821,599	11,118,510	(854,393)	-6.18%	1,848,696	15.63%
Notes receivable, net	101,073	_	-	101,073	0.00%	101,073	⊙.00%
Pledges, net	348,796	453,924	636,962	(105,128)	-23.16%	(288,166)	-45.24%
Due from Affiliates	-	-	*	(100,120)	0.00%	(200,100)	0.00%
Total current assets	209,014,977	234,289,650	210,009,369	(25,274,673)	-10.79%	(994,392)	-D.47%
Assets limited as to use							
Endowment funds	57.843,798	56,700,437	68,307,241	1,143,361	2.02%	(10,463,443)	-15.32%
Board designated	123,418,947	120,632,128	117,559,918	2,786,819	2.31%	5,859,029	4.98%
Self insurance trust funds	160,702,302	144,953,889	159,678,778	15,748,413	10.86%	1,023,524	2.64%
Deferred compensation fund	1,442,703	1,372,621	2,373,787	70,082	5.11%	(931,084)	-39.22%
Trustee held funds	13,940,111	18,474,406	13,445,425	(4,534,295)	-24.54%	494,686	3.68%
Total assets limited as to use	357,347,861	342,133,481	361,365,149	15,214,380	4.45%	(4,017,288)	-1.11%
Less amount required to meet current obligations	1,644,087	5.185.820	1,487,363	(3,541,733)	-68.30%	156,724	10.54%
Noncurrent assets limited as to use	355,703,774	336,947,661	359,877,786	18,756,113	5.57%	(4,174,012)	-1.16%
Property, plant and equipment, net	247,618,739	242,232,619	283,683,445	5,386,120	2.22%	(36,064,706)	-12.71%
Goodwill	143,611	143,611	24,488,975	0,000,120	0.00%	(24,345,364)	-93.41%
Intangibles	1,080,000	1,080,000	1,080,000	+	0.00%	(24,040,004)	0.00%
Other Assets:							
Investments	3,919,208	3,617,545	3,931,095	301,663	8.34%	(11,887)	-2.30%
Notes and advances receivable, net	161,221	0,011,040	0,001,000	161,221	0.00%	161,221	-2.30%
Other	1,565,039	_	-	1,565,039	0.00%	1,565,039	%00%
Insurance recoveries receivable	347,559	483,410	2,064,069	(135,851)	-28,10%	(1,716,510)	-83.16%
Pledges receivable, net	89.582	21,215	15,765	68,367	322.26%	73,817	463.23%
Due from Affiliates	109,241,027	117,613,350	10,700	(8,372,323)	-7.12%	109,241,027	9.00%
Prepaid expenses and other	22.860	23,957	30,410	(1,097)	-4.58%	(7,550)	-24.83%
Total other assets	115,346,496	121,759,477	6,041,339	(6,412,981)	-5.27%	109,305,157	1809.29%
Total assets	928,907,597	936,453,018	885,180,914	(7,545,421)	-0.81%	43,726,683	4.94%
			-				

### LIABILITIES AND NET ASSETS

				9/18-6/18		9/18-09/17	
	9/30/2018	6/30/2018	9/30/2017	Change	% Change	Change	% Change
Current liabilities:							
Notes payable			442,144		0.00%	(442,144)	-100.00%
Current pension payable	18,906,084	15,042,130	15,342,301	3,863,954	25.69%	3,563,783	23.23%
Current installments of long-term debt	6,059,513	5,873,161	5,880,484	186,352	3.17%	179,029	3.04%
Accounts payable and accrued expenses	108,471,734	129,678,013	124,080,179	(21,206,279)	-16.35%	(15,608,445)	-12.58%
Self-insurance reserves	10,359,395	9,324,143	11,578,658	1,035,252	<b>1</b> 1.10%	(1,219,263)	-10.53%
Deferred revenue	14,200,375	14,157,553	15,771,106	42,822	0.30%	(1,570,731)	-9.96%
Estimated third party payor settlements		620,964	2,279,370	(620,964)	-100.00%	(2,279,370)	-100.00%
Deferred compensation	618,974	515,165	759,232	103,809	20.15%	(140,258)	-18.47%
Total current liabilities	158,616,075	175,211,129	176,133,474	(16,595,054)	-9.47%	(17,517,399)	<del>-9</del> .95%
Estimated third party payor settlements	17,006,003	17,897,914	22,553,062	(891,911)	-4.98%	(5,547,059)	-24.60%
Net pension liability	89,880,243	105,220,024	100,083,815	(15,339,781)	-14.58%	(10,203,572)	-10.20%
Net post retirement liability	1,092,755	1,384,571	1,384,571	(291,816)	-21.08%	(291,816)	-21.08%
Asset retirement obligation	1,998,932	1,989,172	1,931,874	9,760	0.49%	67,058	3.47%
Other liabilities	75,729	84,072	108,630	(8,343)	-9.92%	(32,901)	-30.29%
Self-insurance reserves	141,738,704	135,638,994	139,111,009	6,099,710	4.50%	2,627,695	1.89%
Long-term debt, net of current portion	165,706,301	170,340,538	171,820,55 <b>1</b>	(4,634,237)	-2.72%	(6,114,250)	-3.56%
Deferred compensation	635,062	761,339	1,291,302_	(126,277)	-16.59%	(656,240)	-50.82%
Total liabilities	576,749,804	608,527,753	614,418,288	(31,777,949)	-5.22%	(37,668,484)	-6.13%
Net assets:							
Unrestricted	278,557,093	254,965,360	187,658,969	23,591,733	9.25%	90,898,124	48.44%
Temporarily restricted	41,947,348	41,827,853	41,414,763	119,495	0.29%	532,585	1.29%
Permanently restricted	31,653,352	31,132,052	41,688,894	521,300	1.67%	(10,035,542)	-24.07%
Total net assets	352,157,793	327,925,265	270,762,626	24,232,528	7.39%	81,395,167	30.06%
Total liabilities and net assets	928,907,597	936,453,018	885,180,914	(7,545,421)	-0.81%	43,726,683	4.94%

Section   Sect				-		0	BLIGATED GROL	F							
Section   Sect		1			-		1	As of Septem	ber 30, 2018						
Control asserts   Control as															Total Care
Centrent asserts: Centrent captro conviolents (1616,546) 36,463,736 (24,006,002) 106,100,0085 (63,437,6085) (10,138,658) (63,483,786) 1,281,130 47,77,7264 (1.552) 47,737,737,737,737,737,737,737,737,737,7		BUTLER	KENT	CNEMG	WIC	SHS¹	CNE	Integra	KCVNA <sup>3</sup>	TPC	Eliminations¹	Group	Memorial <sup>2</sup>	Eliminations <sup>2</sup>	New England
Recovables	ASSETS														
Receivables Patent Patent Patent Patent Patent Patent Patent Less diffinited uncolocicides \$3,03,133 \$1,228,400 \$4,532,500 \$1,528,400 \$4,532,500 \$1,528,400 \$4,532,500 \$1,528,40	Current assets:														
Patient   10,285,140   48,386,834   10,381,733   65,602,046   8,238   3,488,819   8,881,665   151,300,875   685,347   152,070,22   Net patient receivables   6,777,037   33,754,344   6,585,535   65,800,370   8,238   2,727,685   5,838,154   112,053,466   112,053,466   Chirar   3,451,646   1,728,641   1,382,536   1,884,527   18,167   7,405,687   7,405,687   3,475,089   6,164,515   158,178,544   3,651,465   14,127,745   Total receivables   2,244,66   4,682,88   4,083,88   3,069,73   1,180,289   1,	Cash and cash equivalents	(1,616,546)	36,493,736	(24,006,002)	106,100,085	-	(54,387,085)	(10,138,658)	(6,349,376)	1,281,130		47,377,284	(1,552)	4	47,375,732
Less estimated uncolacionies 3,288,103 14,728,400 4,555,395 12,741,676 18,238 2,777,695 5,384,511 12,053,466 17,703,703 3,578,436 2,625,528 5,660,507 8,238 2,777,695 5,384,514 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,053,466 17,050,400 112,050,460 11															
Less estimated uncolleciples	Patient	10,285,140	48,306,834	10,817,133	69,602,046		8,238	-	3,489,819	8,881,665	-	151,390,875	685,347	-	152,076,222
Ne paient receivables 6,77,037 3,347,444 6,263,538 56,860,370 - 8,238 - 2,777,895 5,838,154 11,203,466 - 112,053,460 Cheer Cheer 3,361,496 1,788,614 1,382,386 1,386,457 - 136,405 7,405,887 7,474,00 383,881 - 26,122,888 3,581,465 3,581,465 141,727,97	Less estimated uncollectibles	3,508,103	14,728,400	4,553,595	12,741,676			-	762,124	3,043,511	-				40,022,756
Process   Asset Semired as to use	Net patient receivables	6,777,037	33,578,434	6,263,538	56,860,370	-	8,238	-	2,727,695	5,838,154		112.053.466	-		112,053,466
Total current assets or 10,238,533   36,586,248   7,856,894   67,724,897   - 146,408   7,405,897   3,475,095   6,184,515   138,176,454   3,551,465   141,727,976,376   141,727	Other	3,461,496	1,786,814	1,392,356	10,864,527	-	138,167	7,405,867	747,400	326,361	-		3.551.465	_	29.674.453
Prepaid systems   224,428   4,684,288   450,388   3,000.972   8,300.0973   8,300.0974   12,987,289   11,915,379   11,915,379   11,915,379   11,915,379   12,418,401   11,915,379   13,418,401   13,418,401   14,411   14,	Total receivables	10,238,533	35,365,248	7,655,894	67,724,897		146,405	7,405,867	3,475,095		-				141,727,919
New process   224,428   4,684,288   450,388   3,060,073   11,915,379   11,80   3,386,72   2,300,413   74,372   28,88   158,988   12,987,006   571,415   13,538,65   10,1073	Assets limited as to use				-		1,644,087	4				1.644.087	_		1,644,087
Property plant am dequipment, net   19.00	Inventories	224,428	4,664,288	450,388	3,060,973	-	411	-	-	-	_				8.400.077
Notes receivable, net   101,073   159,594   159,595   159,595   159,595   159,595   159,595   159,595   159,595   159,595   139,611   199,5195	Prepaid expenses	208,374	817,329	11,180	3,368,272		8,300,413	74,372	28,268	158,998	-		571.415		
Piedges, net   25,549   159,528   154,994	Notes receivable, net	-	-	101,073		-	-	-		-	-		-	_	101,073
Due from affiliates	Pledges, net	25,549	159,528		154,994			_		8.725	-				
Assets limited as to use Endowment funds 19,910,934 18,452,374 17,730,059 - 1,750,0431 57,864,789 11,915,379 66,759.11 Board designated 7,274,907 24,673,409 90,788,039 788,039 782,592 - 123,416,947 - 123,416,947 17,252 33,705,023 782,592 160,702,30 160,	Due from affiliates	46,216					4.740.041		4	-	(4 787 109)	010,100			0-10,100
Endowment funds   19,910,934   18,462,374   17,700,659   782,592   1,750,431   57,843,798   11,915,379   69,759,175   13,940,415   72,74,907   24,573,409   90,786,059   3,705,023   - 180,702,302   - 180,702	Total current assets	9,126,554	77,500,129	(15,787,467)	180,410,073	-		(2,658,419)	(2,846,013)	7,613,368		209,014,977	4,121,328		213,136,305
Board designated   7,274,907   24,573,409   90,788,039   782,592   123,418,947   123,418,945   123	Assets limited as to use														
Board designated   7,274,907   24,573,409   90,788,039   90,788,039   782,592   123,418,947   123,	Endowment funds	19,910,934	18.452.374		17.730.059			_	- 1	1 750 431	-	57 843 798	11 915 379	_	69 759 177
Self insurance trust funds	Board designated	7,274,907				-	4	-		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	, , , , ,	- 11,010,010		
Deferred compensation fund 206,491 72,252 356,319 807,641 - 1,442,703 1,442,	Self insurance trust funds			-		-	3.705.023	_	. 02,002		-				
Trustee held funds Total assets limited as to use  30,988,190 94,649,833 210,724,040 17,680,216 782,592 2,522,990 357,347,661 11,915,379 369,263,24  Amount required to meet current oblig.  Noncurrent assets limited as to use 30,988,190 94,649,833 210,724,040 16,036,129 782,592 2,522,990 357,347,661 11,915,379 369,263,24  Amount required to meet current oblig.  Noncurrent assets limited as to use 30,988,190 94,649,833 210,724,040 16,036,129 782,592 2,522,990 355,703,774 11,915,379 367,619,15  Goodwill Intangibles  118,979,528 24,266,204 348,132 15,977,397 247,618,739 5,527,025 25,1145,77  Goodwill Intangibles  118,979,528 24,266,204 348,132 15,977,397 247,618,739 5,527,025 25,1145,77  Goodwill Intangibles  118,979,528 24,266,204 348,132 15,977,397 247,618,739 5,527,025 25,1145,77  143,611		.,				-		-							
Total assets limited as to use 30,988,190 94,649,833 210,724,040 17,880,216 782,592 2,522,990 357,347,861 11,915,379 369,263,24   Amount required to meet current oblig.	•		-,		+	-				772 559					
Noncurrent assets limited as to use 30,988,190 94,649,833 - 210,724,040 16,036,129 782,592 2,522,990 - 355,703,774 11,915,379 - 367,619,18  Property, plant and equipment, net 21,479,647 66,567,831 - 118,979,528 - 24,266,204 - 348,132 15,977,397 - 247,618,739 5,527,025 - 253,145,77  Goodwill 143,611 - 143,611 24,345,344 - 24,488,91  Intangibles 1,080,000 1,080,000 - 1,080,000  Other Assets:  Investments 3,919,208 3,919,208 5,000 - 3,924,20  Notes and advances receivable, net - 161,221 161,221 161,221  Other - 510,171 - 1,054,868 347,559 1,565,039  Insurance recoveries receivable as 347,559 3,916,000  Preledges receivable, net 39,056 50,526 89,582  Due from affiliates 109,241,027 - 109,241,027 - 109,241,027 - 109,241,027  Prepaid expenses and other 22,860 - 22,860  Total other assets		30,988,190	94,649,833	*	210,724,040	-		-	782,592				11,915,379		369,263,240
Noncurrent assets limited as to use 30,988,190 94,649,833 - 210,724,040 16,036,129 - 782,592 2,522,990 355,703,774 11,915,379 367,619,18  Property, plant and equipment, net 21,479,647 66,567,831 - 118,979,528 - 24,266,204 348,132 15,977,397 - 247,618,739 5,527,025 - 253,145,769 (Goodwill 143,611 24,345,364 24,488,91 (Intangibles 143,611 24,345,364 24,488,91 (Intan	Amount required to meet current oblig.	-				•	1.644.087			-		1 644 087			1 644 087
Goodwill	Noncurrent assets limited as to use	30,988,190	94,649,833		210,724,040			-	782,592	2,522,990	Þ		11,915,379	ā	367,619,153
Condimination	Property, plant and equipment, net	21,479,647	66,567,831		118,979,528		24,266,204		348,132	15,977,397		247,618,739	5,527,025		253,145,764
Other Assets:       Investments     -     -     3,919,208     5,000     3,924,20       Notes and advances receivable, net     -     -     161,221     -     -     -     161,221     -     -     -     161,221     -<	Goodwill		-		*		-	-	-	143,611				*	24,488,975
Investments	Intangibles	4	•		-		*	L	-	1,080,000			-	*	1,080,000
Investments	Other Accets														
Notes and advances receivable, net  - 161,221 - 161,221 - 161,221  Other - 510,171 - 1,054,868 1,565,039 - 1,565,039  Insurance recoveries receivable  194,7559 347,559 5,550,509 - 5,898,06  Pledges receivable, net 39,056 50,526 89,582  Due from affiliates  Prepaid expenses and other  - 22,860 - 15,346,496 5,555,509 (109,241,027)  Total other assets  - 22,860 - 15,346,496 5,555,509 (109,241,027) 11,660,97															
Other - 510,171 - 1,054,868 1,565,039 - 1,565,03		•	-		-			-	-	-	-		5,000	*	3,924,208
Insurance recoveries receivable 347,559		-	=	161,221	-	-	-	-	-	-			*	-	161,221
Pledges receivable, net 39,056 50,526 89,582 - 89,582 - 89,582 - 109,241,027 - 109,241,027 - 109,241,027 - 109,241,027 - 109,241,027 - 22,860 - 22,8		0.47.770			1,054,868	•	2	-	-	•				-	1,565,039
Due from affiliates     -     -     109,241,027     -     -     109,241,027     -     109,241,027     -				7	-	-	•		-	-		,	5,550,509	*	5,898,068
Prepaid expenses and other 22,860 22,			50,526	-	-	-		-	-	-			-	-	89,582
Total other assets 386,615 560,697 161,221 1,054,868 - 113,160,235 22,860 - 115,346,496 5,555,509 (109,241,027) 11,660,97		•	-	-	-	-	109,241,027	-	-				•	(109,241,027)	-
Tablesote 04.004.000 000.070.000 (45.000.000 (100)24,021) 11,000,00		200.045	- -	404.001	4 054 005	-		-	Þ					-	22,860
Total assets 61,981,006 239,278,490 (15,626,246) 511,168,509 - 113,906,429 (2,658,419) (1,715,289) 27,360,226 (4,787,109) 928,907,597 51,464,605 (109,241,027) 871,131,13	i otal other assets	386,615	560,697	161,221	1,054,868	-	113,160,235	-		22,860		115,346,496	5,555,509	(109,241,027)	11,660,978
	Total assets	61,981,006	239,278,490	(15,626,246)	511,168,509		113,906,429	(2,658,419)	(1,715,289)	27,360,226	(4,787,109)	928,907,597	51,464,605	(109,241,027)	871,131,175

<sup>&</sup>lt;sup>1</sup> - includes Southeastern Health Care System Inc., Blackstone Health, Inc., and Primary Care Centers of New England <sup>2</sup> - includes The Memorial Hospital and affiliates

	OBLIGATED GROUF As of September 30, 2018													
	BUT ED	VENT	GUELLO								Total Obligated			Total Care
	BUTLER	KENT	CNEMG	WIC	SHS1	CNE	Integra	KCVNA3	TPC	Eliminations <sup>1</sup>	Group	Memorial <sup>2</sup>	Eliminations <sup>2</sup>	New England
LIABILITIES AND NET ASSETS														
Current liabilities:														
Notes payable							-							
Current pension payable	801,254	11,343,561		1,965,470	_	3,577,861		420.277	4 000 504		-	-		
Current installments of long-term debt	288,334	841,060		635,482				129,377	1,088,561	-	18,906,084	-	-	18,906,084
Accounts payable and accrued expenses	6,819,225	•	4 700 040		-	5,590,579		+	53,472	(1,349,414)	6,059,513	29,179	-	6,088,692
Self-insurance reserves		36,308,891	4,766,342	28,854,933	*	20,675,477	7,114,612	2,363,148	1,569,106		108,471,734	1,421,304	-	109,893,038
				-	-	10,359,395	-	-	-		10,359,395	-		10,359,395
Deferred revenue	7,387,784	732,397	*	5,058,287	*	259,764	113,831	442,719	205,593	-	14,200,375	4,685,285	-	18,885,660
Estimated third party payor settlements	-		-	-	-	-	-	-	-	-		_		· · · · ·
Due to affiliates		62,237		-	+		_	-	3,375,458	(3,437,695)		*	-	
Deferred compensation				-	•	618,974	2				618,974	-		618,974
Total current liabilities	15,296,597	49,288,146	4,766,342	36,514,172		41,082,050	7,228,443	2,935,244	6,292,190	(4,787,109)	158,616,075	6,135,768	-	164,751,843
Estimated third party payor settlements	2,118,724	779,999		13,819,931				287,349			47.000.000			
Net pension liability	7,058,346	11,964,705		5,493,744	-	64,352,651	-		*	-	17,006,003	10,606,053	-	27,612,056
Net post retirement liability	7,000,040	1,092,755		0,430,744	-	04,332,031	-	1,010,797	-		89,880,243	-	-	89,880,243
Asset retirement obligation	944,903	1,054,029	•	-	-		100	-	*	-	1,092,755	-	-	1,092,755
Other liabilities			-	*	-		-	*	-		1,998,932	4,354,966		6,353,898
Self-insurance reserves	÷	75,729	*		-	-	*	-		-	75,729	-	*	75,729
	3,577,575	45,087,651		84,128,250	-	8,945,228	-		-		141,738,704	6,569,509	-	148,308,213
Long-term debt, net of current portion	2,764,598	1,603,893	-	86,782	4	161,101,747	-	-	149,281		165,706,301	38,582	_	165,744,883
Due to affiliates	-	-	-	-	*	-	-	2	-		_	109,241,027	(109,241,027)	
Deferred compensation	206,491	72,252		356.319	-				-	-	635,062			635,062
Total liabilities	31,967,234	111,019,159	4,766,342	140,399,198	+	275,481,676	7,228,443	4,233,390	6,441,471	(4,787,109)	576,749,804	136,945,905	(109,241,027)	604,454,682
Net assets:														
Unrestricted	7,867,057	109,522,864	(20,392,588)	343,238,081		(161,575,247)	(9,887,570)	(5,925,287)	15,709,783		278,557,093	(97,861,996)		180,695,097
Temporarily restricted	18,518,664	4,417,381	-	15,504,043	_		708	(23,392)	3,529,944	-	41,947,348	1,407,648		43,354,996
Permanently restricted	3,628,051	14,319,086	-	12,027,187				4	1,679,028		31,653,352	10,973,048	-	42,626,400
Total net assets	30,013,772	128.259.331	(20.392,588)	370,769,311		(161,575,247)	(9,886,862)	(5,948,679)	20,918,755		352.157.793	(0E 404 200)		000 070 100
,						(101,010,241)		(3,340,079)	20,910,733		332,137,793	(85,481,300)	-	266,676,493
Total liabilities and net assets	61.981.006	239,278,490	(15,626,246)	511.168.509		113,906,429	(2.658,419)	(1,715,289)	27.360.226	(4,787,109)	928,907,597	51,464,605	(109,241,027)	871,131,175

includes Southeastern Healthcare System Inc. and Primary Care Centers of New England, Inc.
 includes The Memorial Hospital and affiliates

### Care New England Statements of Cash Flows (Unaudited)

(Unaudited)		
12 Months Ended		9/30/2018
Operating activities		
Change in net assets	\$	(4,086,133)
Adjustments to reconcile change in net assets to net cash provided		
by (used in) operating activities		
Change in beneficial interest in perpetual trusts		(816,493)
Change in beneficial interest in assets held at community foundation		(81,345)
Pension and post retirement adjustments		(38,212,755)
Pension settlement		31,096,004
Depreciation and amortization		30,021,896
Loss on asset impairment - Memorial Hospital closure		22,560,986
Loss on disposal of property, plant and equipment		126,769
Amortization of debt issuance costs		160,937
Bond premium amortization		(650,449)
Bond discount amortization		56,467
Provision for bad debt		33,001,502
Income and realized gains on assets limited as to use		(11,813,219)
Net unrealized gains on investments		(2,038,630)
Restricted contributions and investment income		(39,668)
Changes in		
Patient accounts receivable		(33,880,794)
Other current and long-term assets		(10,958,914)
Accounts payable and accrued expenses		(15,645,400)
Estimated third-party payor settlements		2,779,624
Other liabilities		6,707,179
Net pension liability		185,146
Self-insurance reserves		4,143,942
Net cash provided by (used in) operating activities	_	12,616,652
Investing activities		
Purchase of property, plant and equipment		(17,100,946)
Purchase of property, plant and equipment - asset retirement obligation		(4,126,964)
Proceeds from the sale of property, plant and equipment		514,199
Net change in assets limited as to use	_	6,851,596
Net cash provided by (used in) investing activities	-	(13,862,115)
Financing activities		(440 444)
Payments on notes payable		(442,144)
Payments on long-term debt and capital leases		(5,434,415)
Restricted contributions to be used for long-term investments and investment income	_	(5,836,891)
Net cash provided by (used in) financing activities	-	
Net increase (decrease) in cash and cash equivalents		(7,082,354)
Cash and cash equivalents		E4 4F0 000
Beginning of year	\$	54,458,086 47,375,732
End of year	Φ	41,010,102

# Care New England Combined Statement of Unrestricted Activities As of September 30, 2018 (Unaudited)

1		OBLIGATED	GROUP1					CONSOLIDATED			
	Q4 2018 Actual	Q3 2018 Actual	Q2 2018 Actual	Q1 2018 Actual	Q4 2018 Actual	Q3 2018 Actual	Q2 2018 Actual	Q1 2018 Actual	Q4 2017	Variance Q4 2018 to	
Unrestricted revenues and gains:				Autum	Actual	Actual	Actual	Actual	Actual	Q4 2017	%
Patient service revenue (net of contractual allowances and discounts)	272,771,964	257,183,838	251,433,351	259,774,763	283,402,311	257,235,320	252,141,723	260,674,345	269,299,706	\$14,102,605	5 050
Less: Charity care	(2,895,125)	(2,806,782)	(3,960,169)	(2,989,508)	(2.903.668)	(2,939,610)	(4,354,295)	(3,041,123)	(3,950,431)	\$14,102,605 \$1,046,765	5.35%
Provision for bad debts	(9,698,254)	(7,903,226)	(7,407,281)	(8,153,795)	(9,666,853)	(7,821,242)	(7,352,280)	(8,161,127)	(10.202.396)	\$1,046,765 \$535,543	-23.58%
Net patient service revenue less provision for bad debts	260,178,585	245,473,830	240,065,901	248,631,450	270,831,792	246,474,468	240,435,148	249,472,095	255,146,879	15,684,913	-4.78%
Net assets released from restrictions	1,625,235	310,702	493,376	308,287	1,636,506	314,168	534,459	320,625	2,474,263		6.33%
Research revenue	7,558,065	7,650,904	7,362,777	8,514,014	9,162,530	7,963,041	8.463.394	8,640,436		(837,757)	-153.60%
Other revenue	23,002,333	24,674,714	23,956,562	20,068,735	21,062,089	24,022,426	22,119,095	19,757,538	8,300,680	861,850	13 24%
Total revenues and gains	292,364,218	279,110,150	271,878,616	277,522,496	302,692,917	278,774,103	271,552,696	278,190,894	33,917,944	(12,855,855)	-64.31%
				M77,000,100	005,005,011	210,214,103	211,332,036	210,180,094	299,839,768	2,853,151	1,04%
Operating expenses:											
Salaries and wages	135,135,358	127,386,132	122,988,029	134,496,389	134,989,583	127,580,313	124,012,765	135,444,278	444 400 550	(0.444	
Fringe benefits	38,754,015	39,236,377	38,706,062	39,282,401	38,736,522	39,535,532	39,140,169		141,489,553	(6,499,970)	-4.70%
Insurances	9,125,659	6,577,065	6,685,911	7,428,392	10,154,390	6,695,852		39,607,340	39,088,188	(351,666)	-0.80%
Medical supplies and drugs	22,955,855	25,337,075	24,931,585	25,713,530			7,164,594	7,469,046	7,088,009	3,066,381	40.08%
Other expenses	53,741,491	49,684,636	46,720,441	46,247,424	23,267,895	25,293,879	25,068,612	25,817,760	24,876,648	(1,608,753)	-5.89%
Research expenses	7,499,573	7,649,430	7,123,082		53,450,965	49,782,995	47,874,562	46,582,349	56,246,339	(2,795,374)	-5 67%
Licensure fee	10,443,166	10,443,165		8,639,098	9,060,451	7,903,581	8,121,740	8,761,975	7,943,695	1,116,756	17.16%
Interest	1,986,751		10,443,165	11,994,542	12,181,456	12,181,455	12,181,454	12,181,455	11,451,473	729,983	6.37%
Depreciation and amortization		2,000,398	2,002,847	1,985,585	1,986,281	2,001,392	2,006,707	2,012,787	2,131,213	(144,932)	-6.17%
Loss on asset impairment - Memorial Hospital	7,153,839	6,637,905	7,443,257	8,413,042	6,995,701	6,796,068	7,692,407	8,537,720	7,905,173	(909,472)	-9.90%
Shared services	0	0	0	0	303,518	63,613	(225,954)	22,419,809	0	303,518	0.00%
Restructuring costs	0	0	0	0	0	0	0	0	0	0	#DIV/0!
	(336,043)	(461,280)	437,435	433,221	(336,043)	(461,280)	437,435	433,221	2,328,068	(2,664,111)	-53.85%
Restructuring costs - Memorial Hospital	(384,499)	0	. 0	1,554,719	(1,111,985)	597,098	5,116,448	2,579,269	.0	(1,111,985)	0.00%
Total operating expenses	286,075,165	274,490,903	267,481,814	286,188,343	289,678,735	277,370,498	278,590,939	311,847,008	300,548,359	(10,869,625)	-3.61%
Net income (loss) from operations	6,289,053	4,619,247	4,396,802	(8,665,847)	13,014,182	803,605	(7,038,843)	(33,656,314)	(708,593)	13,722,775	-52,77%
Nonoperating gains and (losses):											
Unrestricted gifts & bequests	54.513	169,334	177.115	277,117	189,381	250,761	246.631				
Income on investments whose use is limited	767,213	762,822	661,254	1,099,335	767,213	762.822		282,002	52,579	136,802	23,31%
Gains on investments whose use is limited	1,495,694	2,330,866	2,718,347	1,977,678			661,304	1,099,369	748,143	19,070	2 02%
Transfer to/from Parent	0	2,000,000	2,710,347	1,911,016	1,495,694	2,330,866	2,718,209	1,977,742	2,967,506	(1,471,812)	-38.12%
Change in net unrealized gains and losses	3,239,525	(2,949,804)	(2,255,902)	4.004.257		(0.040.004)	0	0	0	0	0.00%
Other components of current period pension expense	(758,692)	(758,693)	(758,690)		3,239,525	(2,949,804)	(2,255,459)	4,004,368	4,504,722	(1,265,197)	-25,31%
Pension settlement		(756,693)	(758,690)	(618,912)	(758,692)	(758,693)	(758,690)	(675,796)	0	(758,692)	0.00%
Other	(1,550,728)	(424 607)	(107.000)	(29,545,276)	(1,550,728)	0	0	(29,545,276)	0	(1,550,728)	0.00%
-	(440,564)	(434,667)	(197,026)	(437,611)	(440,563)	(434,667)	(197,026)	(437,611)	(415,359)	(25,204)	5.70%
Net nonoperating gains	2,806,961	(880,142)	345,098	(23,243,412)	2,941,830	(798,715)	414,969	(23,295,202)	7,857,591	(4,915,761)	-49.42%
Excess of revenues and gains over expenses	9,096,014	3,739,106	4,741,900	(31,909,259)	15,956,012	4,890	(6,623,874)	(56,951,516)	7,148,998	8,807,014	-54.85%
Pension adjustment	14.866.508	0	0	23,346,247	14,866,508	n	Ó	02 240 047	00 040 000	//	
Net assets released from restrictions	1,058,355	154,148	229,365	111,036	1.068.492	154,148	229,365	23,346,247	33,348,386	(18,481,878)	0.00%
Transfer (to) from temporarily restricted	(201,322)	0	220,000	0	874,820	154,146		111,036	390,627	677,865	146.22%
Memorial Hospital from the Obligated Group	135,788,879	Õ	ñ	ő	014,020	0	0	0	(79,502)	954,322	0 00%
Other transfers	0	0	(70,122,853)	ő	0	0	0	0	(476,834)	476,834	0.00%
Increase (decrease) in unrestricted net assets	\$160,608,434	\$3,893,254	(\$65,151,588)	(\$8,451,976)	\$32,765,832	\$159,038	(\$6,394,509)	(\$33,494,233)	\$40,331,675	(\$7,565,843)	48.52%
Adjusted net income (loss) from operations:											
, , ,											
Net income (loss) from operations	6,289,053	4,619,247	4,396,802	(8,665,847)	13,014,182	803,605	(7,038,843)	(33,656,314)	(708,593)	13,722,775	-52,77%
.ess:											
Loss on asset impairment - Memorial Hospital	0	0	0	0	303,518	63,613	(225,954)	22,419,809	D	202 540	0.000
Restructuring costs	(336,043)	(461,280)	437,435	433,221	(336,043)	(461,280)	437,435	433,221	2,328,068	303,518	0.00%
Restructuring costs - Memorial Hospital	(384,499)	0	0	1,554,719	(1,111,985)	597,098	5,116,448	2,579,269	2,328,068	(2,664,111)	-53.85%
Loss on refinancing	0	ō	o o	0	(1,111,500)	080,18C	5,110,446 N	2,379,269		(1,111,985)	0,00%
Loss on write-off of intangible assets	0	0	0			0	0	0	0	0	0.00%
											U.0078
Total one-time adjustments	(720,542)	(461,280)	437,435	1,987,940	(1,144,510)	199,431	5,327,929	25,432,299	2,328,068	(3.472.578)	-70.19%
Total one-time adjustments  Adjusted net income (loss) from operations	(720,542) 5,568,511	(461,280) 4,157,967	437,435	1,987,940	(1,144,510)	1,003,036	5,327,929	25,432,299 (8,224,015)	2,328,068 1,619,475	(3,472,578)	-70.19% -48.68%

<sup>\*-</sup> excludes Memorial Hospital and affiliates beginning 12.22.17

### OBLIGATED GROUP

### Care New England - Obligated Group Combined Statement of Unrestricted Activities For the Twelve Months Ending September 30, 2018 (Unaudited)

	Current	Current	Variance		Current	Prior	Variance	
	YTD	YTD	Actual to		YTD	YTD	Actual to	
	Actual	Budget	Budget	%	Actual	Actual	Actual	%
Unrestricted revenues and gains:								
Patient service revenue (net of contractual allowances)	\$1,041,163,916	\$1,034,950,509	\$6,213,407	0.60%	\$1,041,163,916	\$1,064,493,599	(23,329,683)	-2.19%
Less: Charity care	(12,651,584)	(11,389,903)	(1,261,681)	-11.08%	(12,651,584)	(15,344,305)	2,692,721	17.55%
Provision for bad debts	(33,162,556)	(29,693,241)	(3,469,315)	-11.68%	(33,162,556)	(39,205,589)	6,043,033	15.41%
Net patient service revenue less provision for bad debts	995,349,776	993,867,365	1,482,411	0.15%	995,349,776	1,009,943,705	(14,593,929)	-1,45%
Net assets released from restrictions	2,737,600	1,364,079	1,373,521	100.69%	2,737,600	3,808,702	(1,071,102)	-28.12%
Research revenue	31,085,760	29,691,123	1,394,637	4.70%	31,085,760	30,042,029	1,043,731	3.47%
Other revenue	90,511,174	92,771,691	(2,260,517)	-2.44%	90,511,174	88,838,517	1,672,657	1.88%
CNEMG subsidy revenue	1,191,170	2,222,755	(1,031,585)	-46.41%	1,191,170	0	1,191,170	0.00%
Total revenues and gains	1,120,875,480	1,119,917,013	958,467	0.09%	1,120,875,480	1,132,632,953	(11,75?,473)	-1.04%
Operating expenses:								
Salaries and wages	520,005,908	524,444,869	4,438,961	0.85%	520,005,908	556,490,256	36,484,348	6.56%
Fringe benefits	155,978,855	157,504,427	1,525,572	0.97%	155,978,855	165,272,614	9,293,759	5.62%
Insurances	29,817,027	32,404,767	2,587,740	7,99%	29,817,027	26,332,984	(3,484,043)	-13.23%
Medical supplies and drugs	98,938,045	105,590,183	6,652,138	6.30%	98,938,045	104,308,406	5,370,361	5.15%
Other expenses	196,393,992	187,387,298	(9,006,694)	-4.81%	196,393,992	196,054,627	(339,365)	-0.17%
Research expenses	30,911,183	29,991,283	(919,900)	-3.07%	30,911,183	28,741,000	(2,170,183)	-7,55%
Licensure fee	43,324,038	43,324,038	0	0.00%	43,324,038	45,805,896	2,481,858	5,42%
Interest	7,975,581	8,325,749	350,168	4.21%	7,975,581	8,121,558	145,977	1.80%
Depreciation and amortization	29,648,043	32,104,708	2,456,665	7.65%	29,648,043	35,163,893	5,515,850	15.69%
Loss on asset impairment - Memorial Hospital	0	0	2, 100,000	0.00%	25,040,040	00,100,090	0,515,650	0.00%
Restructuring costs	73,333	900,787	827,454	91.86%	73,333	11,475,705	11,402,372	99.36%
Restructuring costs - Memorial Hospital	1,170,220	0	(1,170,220)	0.00%	1,170,220	1,998,907	828.687	41,46%
Total operating expenses	1,114,236,225	1,121,978,109	7,741,884	0.69%	1,114,236,225	1,179,765,846	65,529,621	5.55%
Net income (loss) from operations	6,639,255	(2,061,096)	8,700,351	422.12%	6,639,255	(47,132,893)	53,772,148	114.09%
Nonoperating gains and (losses):								
Unrestricted gifts & bequests	678,079	447,415	230,664	51.55%	678,079	1,417,319	(739,240)	-52.16%
Income on investments whose use is limited	3,290,624	1,855,918	1,434,706	77.30%	3,290,624	2,811,602	479,022	17.04%
Gains (losses) on investments whose use is limited	8,522,585	12,938,448	(4,415,863)	-34.13%	8,522,585	12,881,952	(4,359,367)	-33.84%
Change in net unrealized gains (losses)	2,038,076	10,582,806	(8,544,730)	-80.74%	2,038,076	12,022,381	(9,984,305)	-83.05%
Other components of current period pension expense	(2,894,987)	0	(2,894,987)	0.00%	(2,894,987)	12,022,301	(2,894,987)	0.00%
Pension settlement	(31,096,004)	0	(31,096,004)	0.00%	(31,096,004)	0		
Other	(1,509,867)	(2,470,075)	960,208	38.87%	(1,509,867)	(1,926,512)	(31,096,004) 415,645	0.00% 21.63%
Nat annualization saint (Innual)							415,045	21.03%
Net nonoperating gains (losses)	(20,971,494)	23,354,512	(44,326,006)	-189.80%	(20,971,494)	27,206,742	(48,178,236)	-177.08%
Excess (deficiency) of revenues and gains over expenses	(14,332,239)	21,293,416	(35,625,655)	-167.31%	(14,332,239)	(19,926,151)	5,593,912	28.07%
Pension and post retirement adjustment	38,212,755	0	38,212,755	0.00%	38,212,755	33,348,386	4,864,369	14.59%
Net assets released from restrictions	1,552,904	4,279,265	(2,726,361)	-63.71%	1,552,904	2,414,223	(86-,319)	-35.68%
Transfers	(70,122,853)	0	(70,122,853)	0.00%	(70,122,853)	0	(70,122,853)	0.00%
Transfer (to) from permanently restricted	0	0	Ó	0.00%	0	(38,105)	38,105	100.00%
Transfer (to) from temporarily restricted	(201,322)	0	(201,322)	0.00%	(201,322)	(79,502)	(12-,820)	-153.23%
Transfer of net assets on 12/22/17 to remove Memorial Hospital					,	, ,,	( //	
from the Obligated Group	135,788,879	0	135,788,879	0.00%	135,788,879	0	135,788,879	0.00%
Increase (decrease) in unrestricted net assets	\$90,898,124	\$25,572,681	\$65,325,443	255.45%	\$90,898,124	\$15,718,851	\$75,179,273	478.27%

Care New England
Combined Statement of Unrestricted Activities For the Twelve Months Ending September 30, 2018 (Unaudited)

### CONSOLIDATED

	Current YTD Actual	Current YTD Budget	Variance Actual to Budget	%	Current YTD Actual	Prior YTD Actual	Variance Actual to Actual	%
Unrestricted revenues and gains:					Autaai	Actual	Actual	70
Patient service revenue (net of contractual allowances)	\$1,053,453,699	\$1,032,170,232	\$21,283,467	2.06%	\$1,053,453,699	\$1,064,493,599	(11,039,900)	-1.04%
Less: Charity care	(13,238,694)	(11,618,033)	(1,620,661)	-13.95%	(13,238,694)	(15,344,305)	2,105,611	13.72%
Provision for bad debts	(33,001,502)	(29,424,464)	(3,577,038)	-12.16%	(33,001,502)	(39,205,589)	6,204,087	15.82%
Net patient service revenue less provision for bad debts	1,007,213,503	991,127,735	16,085,768	1.62%	1,007,213,503	1,009,943,705	(2,730,202)	-0.27%
Net assets released from restrictions	2,805,758	1,285,366	1,520,392	118.28%	2,805,758	3,808,702	(1,002,944)	-26.33%
Research revenue	34,229,401	30,764,681	3,464,720	11.26%	34,229,401	30,042,029	4,187,372	13.94%
Other revenue	86,961,148	85,311,126	1,650,022	1.93%	86,961,148	88,838,517	(1,877,369)	-2.11%
Total revenues and gains	1,131,209,810	1,108,488,908	22,720,902	2.05%	1,131,209,810	1,132,632,953	(1,423,143)	-0.13%
Operating expenses:								
Salaries and wages	522,026,939	526,473,431	4,446,492	0.84%	522,026,939	556,490,256	34,463,317	6.19%
Fringe benefits	157,019,563	158,450,986	1,431,423	0.90%	157.019.563	165,272,614	8,253,051	4.99%
Insurances	31,483,882	32,767,743	1,283,861	3.92%	31,483,882	26,332,984	(5,150,898)	-19.56%
Medical supplies and drugs	99,448,146	104,357,331	4,909,185	4.70%	99,448,146	104,308,406	4,860,260	4.66%
Other expenses	197,690,871	188,799,175	(8,891,696)	-4.71%	197,690,871	196,054,627	(1,636,244)	-0.83%
Research expenses	33,847,747	31,045,784	(2,801,963)	-9,03%	33,847,747	28,741,000	(5,106,747)	-17.77%
Licensure fee	48,725,820	48,725,820	0	0.00%	48,725,820	45,805,896	(2,919,924)	-6.37%
Interest	8,007,167	8,344,809	337,642	4.05%	8.007.167	8,121,558	114,391	1.41%
Depreciation and amortization	30,021,896	32,512,907	2,491,011	7.66%	30,021,896	35,163,893	5,141,997	14.62%
Loss on asset impairment - Memorial Hospital	22,560,986	22,419,809	(141,177)	-0.63%	22,560,986	00,100,000	(22,560,986)	0.00%
Restructuring costs	73,333	900,787	827,454	91.86%	73,333	11,475,705	11,402,372	99.36%
Restructuring costs - Memorial Hospital	7,180,830	7,798,107	617,277	7.92%	7,180,830	1,998,907	(5,181,923)	-259.24%
Total operating expenses	1,158,087,180	1,162,596,689	4,509,509	0.39%	1,158,087,180	1,179,765,846	21,678,666	1.84%
Net income (loss) from operations	(26,877,370)	(54,107,781)	27,230,411	50.33%	(26,877,370)	(47,132,893)	20,255,523	42.98%
Nonoperating gains and (losses):								
Unrestricted gifts & bequests	968,775	510,614	458,161	89.73%	968,775	1,417,319	(448,544)	-31.65%
Income on investments whose use is limited	3,290,708	1,855,964	1,434,744	77.30%	3,290,708	2,811,602	479,106	17.04%
Gains (losses) on investments whose use is limited	8,522,511	12,938,777	(4,416,266)	-34.13%	8,522,511	12,881,952	(4,359,441)	-33.84%
Change in net unrealized gains (losses)	2,038,630	10,583,025	(8,544,395)	-80.74%	2,038,630	12,022,381	(9,983,751)	-83.04%
Other components of current period pension expense	(2,951,871)	0	(2,951,871)	0.00%	(2,951,871)	0	(2,951,371)	0.00%
Pension settlement	(31,096,004)	0	(31,096,004)	0.00%	(31,096,004)	0	(31,096,004)	0.00%
Other	(1,509,867)	(2,470,075)	960,208	38.87%	(1,509,867)	(1,926,512)	416,645	21.63%
Net nonoperating gains (losses)	(20,737,118)	23,418,305	(44,155,423)	-188.55%	(20,737,118)	27,206,742	(47,943,860)	-176.22%
Excess (deficiency) of revenues and gains over expenses	(47,614,488)	(30,689,476)	(16,925,012)	-55.15%	(47,614,488)	(19,926,151)	(27,688,337)	-138.95%
Pension and post retirement adjustment	38,212,755	0	38,212,755	0.00%	38,212,755	33.348.386	4,864,369	14.59%
Net assets released from restrictions	1,563,041	4,331,344	(2,768,303)	-63.91%	1,563,041	2,414,223	(851,182)	-35.26%
Transfer (to) from permanently restricted	0	0	0	0.00%	0	(38,105)	38,105	100.00%
Transfer (to) from temporarily restricted	874,820	0	874,820	0.00%	874,820	(79,502)	954,322	1200.37%
Increase (decrease) in unrestricted net assets	(\$6,963,872)	(\$26,358,132)	\$19,394,260	73.58%	(\$6,963,872)	\$15,718,851	(\$22,682,723)	-144.30%

### Care New England Combined Statement of Unrestricted Activities For the Twelve Months Ending September 30, 2018 (Unaudited)

					OF	BLIGATED GROUF	,							
								Date Actual						
	Butler	Kent	CNEMG	WIC	SHS <sup>1</sup>	CNE	Integra	KCVNA <sup>3</sup>	TPC	Eliminations <sup>1</sup>	Total Obligated Group	Memoria <sup>p</sup>	Ellminations <sup>2</sup>	Total Care New England
Revenues and gains														
Patient service revenue (net of contractuals)	75,928,406	352,130,498	89,367,396	437,288,782	18,284,705	226,149	-	21,822,955	46,115,025	_	1,041,163,916	12,289,783		1,053,453,699
Charity care	(2,695,094)	(3,209,780)	(596,360)	(5,773,160)	(357,346)			(19,844)		-	(12,651,584)	(587,110)	_	(13,238,694)
Provision for bad debts	(1,671,992)	(15,789,592)	(5,679,227)	(8,377,589)	(1,532,138)	34.000	-	(146,018)		-	(33,162,556)	161,054	-	(33.001.502)
NPSR less provision for bad debts Net assets released from restrictions	71,561,320 544,777	333,131,126 646,992	63,091,809	423,138,033	16,395,221	260,149		21,657,093	46,115,025	-	995,349,776	11,863,727	-	1,007,213,503
Research revenue	13.189,278	709,281		993,797 16,021,748	28,486 1,139,283		173,525	8,464	341,559	•	2,737,600	68,158	*	2,805,758
Other revenue	19,277,733	15,603,457	11.057.034	44,283,179	1,703,358	137,025,273	26,170 10,320,255	1,022,812	4,967,631	(4E4 740 EE0)	31,085,760	3,143,641	(5.500.500)	34,229,401
CNEMG subsidy revenue	-	10,000,107	51,378,385	44,200,773	1,700,000	137,023,273	10,320,233	1,022,612	4,967,631	(154,749,558) (50,187,215)	90,511,174 1,191,170	1,986,907	(5,536,933) (1,191,170)	86,961,148
Total revenues and gains	104,573,108	350,090,856	145,527,228	484,436,757	19,266,348	137,285,422	10,519,950	22,688,369	51,424,215	(204,936,773)	1,120,875,480	17,062,433	(6,728,103)	1,131,209,810
Operating expenses														
Salaries and wages	43,417,226	108,384,997	97,768,078	155,130,295	8,107,846	56,130,407	3,801,120	13,183,397	34,082,542	-	520,005,908	2,021,031		522,026,939
Fringe benefits Insurances	13,426,574	33,122,494	17,583,617	59,656,741	2,702,467	15,531,339	1,254,413	3,605,326	8,582,580	513,304	155,978,855	1,040,708	-	157,019,563
Medical supplies and drugs	2,802,413	16,044,664	2,916,549	10,515,212	349,752	301,655	96,048	237,161	658,842	(4,105,269)	29,817,027	1,666,855	-	31,483,882
Other expenses	1,854,036 4,930,091	43,016,224	2,015,373	53,101,255	1,795,237	1,362	*	1,854,415	1,979	(4,701,836)	98,938,045	527,814	(17,713)	99,448,146
Research expenses	13,195,777	47,163,901 695,704	25,258,327	53,801,942 15,852,973	3,157,416	59,500,614	6,808,918	1,815,489	9,958,218	(16,000,924)	196,393,992	2,070,317	(773,438)	197,690,871
Licensure fee	10,100,777	17,439,439		24,333,223	1,140,559 1,551,376		26,170	-	-	-	30,911,183	2,936,564	-	33,847,747
interest	934,953	1,605,800		3,040,460	225,886	1,808,228		690	350 564	-	43,324,038	5,401,782		48,725,820
Depreciation and amortization	3,417,611	7,477,871		9,775,320	1,037,601		-		359,564	*	7,975,581	31,586	-	8,007,167
Loss on asset impairment - MHRI	*	7,477,071		5,775,520	1,037,001	6,785,847		137,348	1,016,445	*	29,648,043	373,853	-	30,021,896
Shared services	13,603,759	46,300,383	_	65,334,087	3,516,625		250,001	1,249,982	199,997	(130,454,834)		22,560,986	(4.745.700)	22,560,986
Restructuring costs	(84,006)	152,764	(14,716)	(323,807)	0,510,020	369,825	230,001	(26,727)	199,997	(130,434,834)	73,333	4,745,782	(4,745,782)	70.000
Restructuring costs - MHRI	(= 1,000)	-	(11,710)	(020,001)	1,170,220	*		(20,727)			1,170,220	6.010.610	-	73,333
CNEMG subsidy expense	7,024,706	19,536,314	*	18,995,071	2,932,565	1,367,145	455,963	(124,550)		(50,187,214)	1,170,220	1,191,170	(1,191,170)	7,180,830
Total operating expenses	104,523,140	340,940,555	145,527,228	469,212,772	27,687,550	141,796,422	12,692,633	21,932,531	54,860,167	(204,936,773)	1,114,236,225	50,579,058	(6,728,103)	1,158,087,180
Net income (loss) from operations	49,968	9,150,301	-	15,223,985	(8,421,202)	(4,511,000)	(2,172,683)	755,838	(3,435,952)	-	6,639,255	(33,516,625)		(26,877,370)
Nonoperating gains/(losses)														
Unrestricted gifts & bequests	26,227	135,699	-	147,248	61,961		-	64,277	242,667		678,079	290,696	-	968,775
Income on investments whose use is limited	675,211	642,039	-	1,727,653	115	248,856	-	(3,250)	-		3,290,624	84		3,290,708
Gains/(losses) on invest, whose use is limited	313,635	1,416,768	*	6,181,896	1,068	564,613	-	44,605	-		8,522,585	(74)		8,522,511
Change in net unrealized gains/losses Other components of current period pension	340,504 (157,872)	735,061 (287,158)	•	971,776	(45)	(24,182)	•	14,962	7	-	2,038,076	554	-	2,038,630
Pension settlement	(1,220,396)	(5,175,940)		(135,797) (2,559,286)	(472,140) (19,143,467)	(1,817,299)		(24,721)	-		(2,894,987)	(56,884)	-	(2,951,871)
Other	760	84,356		302,749	(19,145,467)	(1,562,386) (1,836,050)	:	(1,434,529)	(61,682)		(31,096,004) (1,509,867)			(31,096,004)
Net nonoperating gains/(losses)	(21,931)	(2,449,175)		6,636,239	(19,552,508)	(4,426,448)		(1,338,656)	180,985		(20,971,494)	234,376		(20,737,118)
Excess/(deficiency) of rev. over exp.	28,037	6,701,126	-	21,860,224	(27,973,710)	(8,937,448)	(2,172,683)	(582,818)	(3,254,967)		(14,332,239)	(33,282,249)		(47,614,488)
Other changes in unrestricted net assets												, , , ,		(,,,
Pension and post retirement adjustments	2,115,176	8,700,454	*	4,316,637	12,190,925	8,806,404	_	2,083,159			20 242 755			00.040.75
Net assets released from restrictions	8,812	916,235	_	479.051	12,100,020	0,000,404	-	2,000,109	148,806	•	38,212,755 1,552,904	10,137	•	38,212,755
Transfer (to) from temporarily restricted		-		(201,322)					140,000	-	(201,322)	1,076,142		1,563,041 874,820
Transfer (to) from permanently restricted	-			-	-				_		(201,022)	1,070,142		074,820
Transfers	-	-	5	+	(772,409)	(70,122,853)	-	772,409	-		(70,122,853)	70,122,853		
Transfer of net assets on 12/22/17 to remove Memorial Hospital from the Obligated Group					135,788,879						135,788,879			
Incr./(decr.) in unrestricted net assets	2,152,025	16.317.815		26,454.590		(70 occ op.	(0.470.00°)	0.070 75	40.400.4533	-		(135,788,879)	•	-
	۷,۱۵۷,۵۷۵	10,017,010		20,404,090	119,233,685	(70,253,897)	(2.172,683)	2,272,750	(3,106,161)	•	90.898.124	(97,861,996)		(6,963,872)

¹ - includes Southeastern Healthcare System, Inc. and affiliates from 10.1.17 through 12.21.17; Southeastern Healthcare System Inc., Blackstone Health, Inc., and Primary Care Centers of New England, Inc. beginning 12.22.17 through 6.30.18; and Southeastern Healthcare System, Inc. and Primary Care Centers of New England, Inc. beginning 7.1.18
² - includes The Memorial Hospital and affiliates beginning 12.22.17
³ - effective 7.1.18, the operations of Blackstone Health, Inc. are included in KCVNA

### Care New England Combined Statement of Unrestricted Activities For the Twelve Months Ending September 30, 2018 (Unaudited)

					OB	LIGATED GROUP								
	Year To Date Budget													
	Butler	Kent	CNEMG	WIC	SHS1	CNE	Integra	KCVNA <sup>3</sup>	TPC	Eliminations <sup>1</sup>	Total Obligated Group	MemoriaP	Eliminations <sup>2</sup>	Total Care New England
evenues and gains														
atient service revenue (net of contractuals)	76,186,245	348,515,015	82,502,265	429,176,107	24,697,059	199.000		00 470 740	54 540 004					
narity care	(3,493,512)	(2,286,888)	(300,570)	(5,096,011)	(180,831)	188,988	•	22,172,746	51,512,084	-	1,034,950,509	(2,780,277)	-	1,032,170,232
ovision for bad debts	(1,608,346)	(15,662,771)	(1,808,640)	(8,667,441)	(1,807,892)		•	(32,091)	-		(11,389,903)	(228,130)	-	(11,618,033
IPSR less provision for bad debts	71,084,387	330,565,356	80,393,055	415,412,655	22,708,336	188,988	-	22,002,504	51,512,084	*	(29,693,241)	268,777		(29,424,464
et assets released from restrictions	411,108	194,196	-	130,000	119,537	100,000	173,334	22,002,004	335,904		993,867,365 1,364,079	(2,739,630)	•	991,127,735
esearch revenue	13,038,778	339,215		15,370,870	942,260		110,004		333,304	-	29,691,123	(78,713) 1,073,558	-	1,285,366
ther revenue	18,648,757	14,596,901	10,332,735	42,779,230	1,612,079	140,293,075	9,776,952	1,026,613	5,192,497	(151,487,148)	92,771,691	618,791	(8,079,356)	30,764,681 85,311,126
NEMG subsidy revenue			54,113,438	-	-		3,770,002	1,020,010	0,102,407	(51,890.683)	2,222,755	010,791	(2,222,755)	00,311,120
otal revenues and gains	103,183,030	345,695,668	144,839,228	473,692,755	25,382,212	140,482,063	9,950,286	23,029,117	57,040,485	(203,377,831)	1,119,917,013	(1,125,994)	(10,302,111)	1,108,488,908
perating expenses														
alaries and wages	42,735,925	109,510,587	100,771,809	152,286,324	9,602,035	54,132,656	3,585,522	12,750,075	39.069.936		524,444,869	2,028,562		E06 470 404
inge benefits	13,305,423	35,774,250	17,094,986	59,266,971	2,984,419	15,130,048	939,994	3,639,286	9,369,050		157,504,427	2,028,562 946,559	*	526,473,431
surances	2,519,479	11,563,306	2,596,925	13,792,818	367,630	333.507	132,600	319,282	779,220		32.404,767	362,976	-	158,450,986
edical supplies and drugs	1,680,053	44,234,818	2,288,618	51,963,579	3,244,502	6,826	132,000	2,165,068	6,719		105,590,183			32,767,743
her expenses	6,222,984	45,432,988	22,086,890	49,772,602	4,306,264	60,642,446	6,912,712	1,942,274	10,322,245	(20,254,107)	187,387,298	(1,232,852)	•	104,357,331
esearch expenses	13,038,779	339,785		15,653,673	959,046	*	0,312,712	1,342,214		(20,254,107)	29.991.283	1,411,877	*	188,799,175
censure fee	-	17,439,439		24,333,223	1,551,376	-				•	43,324,038	1,054,501	-	31,045,784
terest	994.593	1,694,268		3,213,516	237,428	1,803,240		696	382.008		43,324,038 8,325,749	5,401,782	*	48,725,820
epreciation and amortization	3,740,362	8,521,427	-	10,149,244	1,016,146	7,239,326		166,552	1,271,651	•		19,060		8,344,809
ss on asset impairment - MHRI	4	-,0,1		10,110,211	1,010,140	7,200,020		100,332	1,271,031	-	32,104,708	408,199	-	32,512,907
nared services	13,512,726	45,407,308		66,696,374	3,516,625		250,000	1,650,000	200,000	(404 000 000)	-	22,419,809	(0.070.000)	22,419,809
estructuring costs	-	*		300,000	0,010,023	600,787	230,000	1,030,000	200,000	(131,233,033)	000 707	8,079,356	(8,079,356)	*
estructuring costs - MHRI				300,000		*				-	900,787	7 700 407	-	900,787
NEMG subsidy expense	4,737,745	21,446,970	-	21,020,795	3,321,157	928.553	562,453	(126,982)		(51,890,691)		7,798,107 2,222,755	(2,222,755)	7,798,107
otal operating expenses	102,488,069	341,365,146	144,839,228	468,449,119	31,106,628	140,817,389	12,383,281	22,506,251	61,400,829	(203,377,831)	1,121,978,109	50,920,691	(10,302,111)	1,162,596,689
let income (loss) from operations	694,961	4,330,522		5,243,636	(5,724,416)	(335,326)	(2,432,995)	522,866	(4,360,344)		(2,061,096)	(52,046,685)	-	(54,107,781)
pnoperating gains/(losses)														, , , , ,
restricted gifts & bequests	30,397	67,069		(250,183)	72,854	-		237,275	290,003		447,415	00.400		540.044
come on investments whose use is limited	661,161	182,414	_	869,347	54	147.214		(4,272)	230,003	-	1,855,918	63,199 46		510,614
ains/(losses) on invest, whose use is limited	389,405	3,503,965		8,283,099	379	767,117		(5,517)			12,938,448	329	-	1,855,964
nange in net unrealized gains/losses	685,294	2,061,499	-	7,669,028	253	45,451		121,281		-	10,582,806	219		12,938,777
her components of current period pension		-		-	-	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		121,201			10,302,000	219	-	10,583,025
ension settlement	-		-		-	4	-		-					
her			•			(2,390,072)		le .	(80,003)		(2,470,075)			(2,470,075)
let nonoperating gains/(losses)	1,766,257	5,814,947	*	16,571,291	73,540	(1,430,290)	-	348,767	210,000		23,354,512	63,793		23,418,305
excess/(deficiency) of rev. over exp.	2,461,218	10,145,469		21,814,927	(5,650,876)	(1,765,616)	(2,432,995)	871,633	(4,150,344)		21,293,416	(51,982,892)	+	(30,689,476)
her changes in unrestricted net assets														
ension and post retirement adjustments	4			-	-	_			_					
et assets released from restrictions	28,635	3,738,555	-	452.039	60,036		_				4,279,265	52,079		4 224 244
ansfer (to) from temporarily restricted		-	-	*	-0,000						4,213,200	32,079		4,331,344
ansfer (to) from permanently restricted										•	-	*	-	
ansfers				_				*	-	•	-	-	•	-
ansfer of net assets on 12/22/17 to remove						7		-	•	-	-	•	-	*
Memorial Hospital from the Obligated Group	-						-							

<sup>1-</sup> includes Southeastern Healthcare System, Inc. and affiliates from 10.1.17 through 12.21.17; Southeastern Healthcare System Inc., Blackstone Health, Inc., and Primary Care Centers of New England, Inc. beginning 12.22.17 through 6.30.18; and Southeastern Healthcare System, Inc. and Primary Care Centers of New England, Inc. beginning 7.1.18
2- includes The Memorial Hospital and affiliates beginning 12.22.17
3- effective 7.1.18, the operations of Blackstone Health, Inc. are included in KCVNA

#### Care New England Combined Statement of Unrestricted Activities For the Twelve Months Ending September 30, 2018 (Unaudited)

								o Date Actual						
	Butler	Kent	CNEMG	wic	SHS	CNE	Integra	KÇVNA	TPC	Eliminations	Total Obligated Group	Memorial	Ellerinasiona	Total Care New
evenues and gains							integra	ROTHA	110	Lillillauolis	Gloup	Memorial	Eliminations	England
tient service revenue (net of contractuals)	76,968,554	304,687,469	79,559,581	447.000.004	440 440 470	4== 000								
narity care	(3,436,358)	(2,995,191)	(512,043)	417,236,324	116,446,170	177,032	-	21,332,365	48,086,104	-	1,064,493,599	*	-	1,064,493,599
ovision for bad debts				(5,213,908)	(3,133,044)			(53,761)			(15,344,305)			{15,344,305
	(1,623,566)	(15,521,409)	(4,790,727)	(9,183,626)	(7,825,716)	(34.000)		(226,545)	-		(39.205,589)	-		(39,205,589
PSR less provision for bad debts	71,908,630	286,170,869	74,256,811	402,838,790	105,487,410	143,032		21,052,059	48,086,104		1,009,943,705			1.009.943.705
assets released from restrictions	544,560	432,319		1,209,354	639,243		173,334	7,876	802,016		3,808,702			3.808.702
arch revenue	13,395,650	47,299		13,094,449	3,504,631		-	4	-		30,042,029			30,042,029
revenue	18,366,616	12,701,869	9,434,630	45,634,143	5,469,588	136,203,680	8,529,136	759,953	7,251,291	(155,512,389)	88,838,517	_		88,838,517
MG subsidy revenue	-	-	59,524,655					-	-	(59,524,655)	00,000,011			00,030,317
al revenues and gains	104,215,456	299,352,356	143,216,096	462,776,736	115,100,872	136,346,712	8,702,470	21,819,888	56,139,411	(215,037,044)	1,132,632,953		*	1,132,632,953
ating expenses														
es and wages	44,885,748	101,036,927	96,943,120	163,223,324	41,301,555	57,157,113	3,511,001	13,205,484	35,235,000	(0.040)	EEO 400 0EO			
e benefits	13,427,785	30,254,111	16,854,948	60,163,251	14,852,502	16,594,604	938,538			(9,016)	556,490,256	-	•	556,490,256
inces	2,850,641	7,750,415	2,813,134	12,306,187	1,717,737	234,796	136,702	3,654,305	8,077,016	455,554	165,272,614	-	-	165,272,61
al supplies and drugs	2,022,148	37,657,176	2,026.643					331,948	723,140	(2,531,716)	26,332,984			26,332,984
expenses				48,329,981	14,861,275	4,274	*	2,102,882	4,829	(2,700,802)	104,308,406	-		104,308,406
rch expenses	5,139,736	39,362,521	24,506,163	53,442,317	16,381,301	53,819,938	6,779,808	1,592,681	10,498,289	(15,468,127)	196,054,627		-	196.054.627
	13,234,148	46,224		12,568,246	2,892,382	-		-	-	-	28,741,000		_	28,741,000
sure fee		16,618,054	-	22,360,880	6,826,962			-	-	-	45.805.896			45,805,896
st	952,394	1,624,535		3,077,128	1,018,789	1,083,292		697	364,723		8,121,558			8,121,558
ciation and amortization	3,653,805	8,607,114		10,135,823	4,558,561	6,969,735		158,847	1,080,008		35,163,893			35,163,893
on asset impairment - MHRI		-	-	-	-				.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		00,100,000			30,103,093
d services	13,724,920	40,137,160	-	62,790,161	16,506,041	-	250,000	1,650,000	200,000	(135,258,282)		•	•	•
cturing costs	479,981	476,811	72,088	1,108,362		9,232,741	200,000	105,722	200,000	(130,236,262)	44 475 705	•	-	
cturing costs - MHRI		-		-	1,998,907	0,202,741		100,722		•	11,475,705		-	11,475,705
G subsidy expense	6,640,703	19,543,960		17,884,468	13,649,433	1,408,866	506.031	(108,806)		(59,524,655)	1,998,907			1,998,907
al operating expenses	107,012,009	303,115,008	143,216,096	467,390,128	136,565,445	146,505,359	12,122,080	22,693,760	56,183,005	(215,037,044)	1,179,765,846			1,179,765,846
income (loss) from operations	(2,796,553)	(3,762,652)		(4,613,392)	(21,464,573)	(10,158,647)	(3,419,610)	(873,872)	(43,594)	-	(47,132,893)			(47,132,893)
operating gains/(losses)				,	, , ,	, -,,	(-,,,,	(,)	(10,001)		(47,102,000)	_		(47,132,693)
estricted gifts & bequests	20.042	40.470												
	30,043	48,172	-	493,325	384,787	13,189	-	140,430	307,373	-	1,417,319		-	1,417,319
e on investments whose use is limited	672,151	463,462		1,527,936	21,447	118,403	-	8,203	-		2,811,602	-		2,811,602
(losses) on invest, whose use is limited	494,288	2,944,762	-	8,634,456	248,715	519,232	-	40,499	-	_	12,881,952			12,881,952
e in net unrealized gains/losses	400,189	2,931,170	-	8,480,289	140,454	16,032		54,247		-	12,022,381			12,022,381
components of current period pension	-	-		-	-		-		_		12,022,001		-	12,022,301
on settlement	-		-		-			-	-		_			
	294	16,632	-	92,673	•	(1,969,856)	11	-	(66,266)		(1,926.512)			(1,926,512
nonoperating gains/(losses)	1,596,965	6,404,198		19,228,679	795,403	(1,303,000)	11	243,379	241,107		27,206,742			27,206,742
ss/(deficiency) of rev. over exp.	(1,199,588)	2,641,546		14,615,287	(20,669,170)	(11,461,647)	(3,419,599)	(630,493)	197,513	-	(19,926,151)	1		(19,926,151
changes in unrestricted net assets														
on and post retirement adjustments	6,239,721	9,533,606	-	5,574,929	6,637,357	2,550,985		2,811,788	-		22 240 200			
sets released from restrictions	274,444	1,345,784		321,562	156,956	_,000,000		2,011,700	315,477		33,348,386	-	*	33,348,386
er (to) from temporarily restricted				-	(79,502)	_		-	313,477	-	2,414,223	7		2,414,223
er (to) from permanently restricted	(38,105)				(15,502)	•	-	•	-		(79,502)	*	-	(79,502
ers	(00,100)			•	•	-	*	-	-	4	(38,105)	-	-	(38,105
er of net assets on 12/22/17 to remove	-	*	-	-	•	-	•	-	-	*		-	-	-
norial Hospital from the Obligated Group		-	*		-		_				_			
_					-							-	-	-

# Care New England Combined Statement of Unrestricted Activities For the Twelve Months Ending September 30, 2018 (Unaudited)

					O.E	LIGATED GROUP								
	(						Variance Act	tual Vs Budget				-		
	Butler	Kent	CNEMG	wic	SHS1	CNE	Integra	KCVNA3	TPC	Eliminations <sup>1</sup>	Group	Memorial <sup>2</sup>	Eliminations <sup>2</sup>	Total Care New England
Revenues and gains														
Patient service revenue (net of contractuals)	(257,839)	3,615,483	6.865,131	8,112,675	(6,412,354)	37,161		(349,791)	(5,397,059)		6.040.407	45.070.000		
Charity care	798,418	(922,892)	(295,790)	(677,149)	(176,515)	07,101		12,247	(5,387,038)	•	6,213,407	15,070,060	*	21,283,467
Provision for bad debts	(63,646)	(126,821)	(3.870.587)	289,852	275,754	34,000		(7.867)	-	•	(1,261,681) (3.469,315)	(358,980)		(1,620,661
NPSR less provision for bad debts	476,933	2,565,770	2,698,754	7,725,378	(6,313,115)	71,161		(345,411)	(5,397,059)			(107,723)		(3,577,038
Net assets released from restrictions	133,669	452,796		863,797	(91,051)	*	191	8,464	5,655		1,482,411	14,603,357	-	16,085,768
Research revenue	150,500	370,066		650,878	197,023		26,170	0,404	5,055		1,394,637	146,871	-	1,520,392
Other revenue	628,976	1,006,556	724,299	1,503,949	91,279	(3,267,802)	543,303	(3,801)	(224,866)	(3,262,410)		2,070,083	0.040.400	3,464,720
NEMG subsidy revenue		-	(2.735.053)	-		(0,00.,002)	*	(0,001)	(224,000)	1,703,468	(2,260,517) (1,031,585)	1,368,116	2,542,423 1,031,585	1,650,022
Total revenues and gains	1,390,078	4,395,188	688,000	10,744,002	(6,115,864)	(3,196,641)	569,664	(340,748)	(5,616,270)	(1,558,942)	958,467	18,188,427	3,574,008	22,720,902
Operating expenses														
Salaries and wages	681,301	(1,125,590)	(3,003,731)	2,843,971	(1,494,189)	1,997,751	215,598	433,322	(4,987,394)		(4.439.004)	(7.504)		// //0 :==
ringe benefits	121,151	(2,651,756)	488,631	389,770	(281,952)	401.291	314,419	(33,960)	(4,987,394)	E12 204	(4,438,961)	(7,531)	-	(4,446,492
nsurances	282,934	4,481,358	319,624	(3,277,606)	(17,878)	(31,852)	(36,552)	(82,121)		513,304	(1,525,572)	94,149	À .	(1,431,423
fedical supplies and drugs	173,983	(1,218,594)	(273,245)	1,137,676	(1,449,265)	(5,464)	(30,002)	(310,653)	(120,378)	(4,105,269)	(2,587,740)	1,303,879	****	(1,283,861
Other expenses	(1,292,893)	1,730,913	3,171,437	4,029,340	(1,148,848)	(1,141,832)	(103,794)		(4,740)	(4,701,836)	(6,652,138)	1,760,666	(17,713)	(4,909,185
Research expenses	156,998	355,919	0,171,401	199,300	181,513	(1,141,032)		(126,785)	(364,027)	4,253,183	9,006,694	658,440	(773,438)	8,891,696
icensure fee	100,000	*		199,300	101,013		26,170	*	-	•	919,900	1,882,063	-	2,801,963
nterest	(59,640)	(88,468)		(173,056)	(11,542)	4.988		- (0)	(00.444)	-		-		4
epreciation and amortization	(322,751)	(1,043,556)	-	(373,924)	21,455	4,966 (453,479)	-	(6)	(22,444)	•	(350,168)	12,526	-	(337,642)
oss on asset impairment - MHRI	(022,701)	(1,040,000)		(313,824)	21,455	(453,479)	*	(29,204)	(255,206)	*	(2,456,665)	(34,346)		(2,491,011)
hared services	91,033	893,075		(1,362,287)	•		-	(400.040)	(0)	770 400	-	141,177		141,177
estructuring costs	(84,006)	152,764	(14,716)	(623,807)	•	(220,000)	1	(400,018)	(3)	778,199		(3,333,574)	3,333,574	
estructuring costs - MHRI	(04,000)	102,704	(14,710)	(023,007)	1,170,220	(230,962)		(26,727)	•	-	(827,454)	-	-	(827,454)
NEMG subsidy expense	2,286,961	(1,910,656)		(2,025,724)	(388,592)	438.592	(106,490)	2,432		1,703,477	1,170,220	(1,787,497) (1,031,585)	1,031,585	(617,277)
Total operating expenses	2,035,071	(424,591)	688,000	763,653	(3,419,078)	979,033	309,352	(573,720)	(6,540,662)	(1,558,942)	(7,741,884)	(341,633)	3,574,008	(4,509,509)
Net income (loss) from operations	(644,993)	4,819,779		9,980,349	(2,696,786)	(4,175,674)	260,312	232,972	924,392	-	8,700,351	18,530,060		27,230,411
lonoperating gains/(losses)														
Inrestricted gifts & bequests	(4,170)	68,630	_	397,431	(10,893)			(172,998)	(47.226)		000 004			
come on investments whose use is limited	14,050	459,625		858,306	61	101,642		1,022	(47,336)	•	230,664	227,497		458,161
ains/(losses) on invest, whose use is limited	(75,770)	(2,087,197)		(2,101,203)	689	(202,504)		50,122	-	+	1,434,706	38	•	1,434,744
Change in net unrealized gains/losses	(344,790)	(1,326,438)		(6,697,252)	(298)	(69,633)		(106,319)	-	-	(4,415,863)	(403)	-	(4,416,266)
Other components of current period pension	(157,872)	(287,158)		(135,797)	(472,140)	(1,817,299)	-	(24,721)	-		(8,544,730)	335	-	(8,544,395)
ension settlement	(1,220,396)	(5,175,940)		(2,559,286)	(19,143,467)	(1,562,386)	-	(1,434,529)		-	(2,894,987)	(56,884)		(2,951,871)
ther	760	84,356		302,749	(10)110/10/	554.022		(1,404,323)	18,321		(31,096,004) 960,208			(31,096,004) 960,208
Net nonoperating gains/(losses)	(1,788,188)	(8,264,122)	-	(9,935,052)	(19,626,048)	(2,996,158)		(1,687,423)	(29,015)		(44,326,006)	170,583		(44,155,423)
Excess/(deficiency) of rev. over exp.	(2,433,181)	(3,444,343)	•	45,297	(22,322,834)	(7,171,832)	260,312	(1,454,451)	895,377		(35,625,655)	18,700,643		(16,925,012)
ther changes in unrestricted net assets														
ension and post retirement adjustments	2,115,176	8,700,454		4,316,637	12,190,925	D DOC 404		0.000.450						
et assets released from restrictions	(19,823)	(2,822,320)		27,012	(60,036)	8,806,404	*	2,083,159	440.000	-	38,212,755		-	38,212,755
ransfer (to) from temporarily restricted	(10,020)	(2,022,020)		(201,322)		-	•	-	148,806	-	(2,726,361)	(41,942)	-	(2,768,303
ransfer (to) from permanently restricted				(201,322)	•	-		-	-	-	(201,322)	1,076,142	-	874,820
ransfers		_	-	-	(770 400)	(70.400.050)	•	770 100	-	-	~		-	*
ransfer of net assets on 12/22/17 to remove		-		-	(772,409)	(70,122,853)	-	772,409	-	-	(70,122,853)	70,122,853	-	-
Memorial Hospital from the Obligated Group	•		•		135,788,879	-			-		135,788,879	(135,788,879)		

<sup>1-</sup> includes Southeastern Healthcare System, Inc. and affiliates from 10.1.17 through 12.21.17; Southeastern Healthcare System Inc., Blackstone Health, Inc., and Primary Care Centers of New England, Inc. beginning 12.22.17 through 6.30.18; and Southeastern Healthcare System, Inc. and Primary Care Centers of New England, Inc. beginning 7.1.18

3- effective 7.1.18, the operations of Blackstone Health, Inc. are included in KCVNA

# Care New England Combined Statement of Unrestricted Activities For the Twelve Months Ending September 30, 2018 (Unaudited)

					20	LIGATED OF SUR								
					08	LIGATED GROUP		ctual Vs Prior Act	- Terri					
	D. H.	T	OVENO.		SHS¹						otal Ubligated			Total Care New
	Butler	Kent	CNEMG	WIC	2H2,	CNE	Integra	KCVNA3	TPC	Eliminations <sup>1</sup>	Group	Memorial <sup>2</sup>	Eliminations <sup>2</sup>	England
evenues and gains														
atient service revenue (net of contractuals)	(1,040,148)	47,443,029	9,807,815	20,052,458	(98,161,465)	49,117	-	490,590	(1,971,079)	-	(23,329,683)	12,289,783		(11,039,900
harity care	741,264	(214,589)	(84,317)	(559,252)	2,775,698	-	•	33,917		•	2,692,721	(587,110)		2,105,611
rovision for bad debts	(48,426)	(268,183)	(888,500)	806,037	6,293,578	68,000		80,527	-	-	6,043,033	161,054		6,204,087
NPSR less provision for bad debts	(347,310)	46,960,257	8,834,998	20,299,243	(89,092,189)	117,117	*	605,034	(1,971,079)	-	(14,593,929)	11,863,727	-	(2,730,202
et assets released from restrictions	217	214,673	-	(215,557)	(610,757)	-	191	588	(460,457)	•	(1,071,102)	68,158	-	(1,002,944
esearch revenue	(206,372)	661,982		2,927,299	(2,365,348)	*	26,170			*	1,043,731	3,143,641	•	4,187,37
ner revenue EMG subsidy revenue	911,117	2,901,588	1,622,404 (8,146,270)	(1,350,964)	(3,766,230)	821,593	1,791,119	262,859	(2,283,660)	762,831 9.337,440	1,672,657 1,191,170	1,986,907	(5,536,933) (1,191,170)	(1,877,36
otal revenues and gains	357,652	50,738,500	2,311,132	21,660,021	(95,834,524)	938,710	1,817,480	868,481	(4,715,196)	10,100,271	(11,757,473)	17,062,433	(6,728,103)	(1,423,143
perating expenses													, , , , ,	, , ,
alaries and wages	(1,468,522)	7.348.070	824.958	(8,093,029)	(33,193,709)	(1,026,706)	290,119	(22,087)	(1,152,458)	9,016	/2C 404 240\	2 024 024		(04.400.041
ninge benefits	(1,466,522)	2.868.383	728,669	(8,093,029)	(12,150,035)	(1,026,706)	290,119 315,875	(48,979)	(1,152,458)	9,016 57,750	(36,484,348)	2,021,031		(34,463,317
surances	(48.228)	8.294.249	103,415	(1,790,975)	(12,150,035)	(1,063,265)	(40,654)		(64,298)		(9,293,759)	1,040,708	-	(8,253,05
ledical supplies and drugs	(168,112)	5.359.048	(11,270)	4,771,274				(94,787)		(1,573,553)	3,484,043	1,666,855	(47.740)	5,150,898
ther expenses	(209,645)	7,801,380	752,164	359.625	(13,066,038)	(2,912)	00.440	(248,467)	(2,850)	(2,001,034)	(5,370,361)	527,814	(17,713)	(4,860,260
esearch expenses			752,164		(13,223,885)	5,680,676	29,110	222,808	(540,071)	(532,797)	339,365	2,070,317	(773,438)	1,636,244
	(38,371)	649,480	-	3,284,727	(1,751,823)	•	26,170	-	-	•	2,170,183	2,936,564	-	5,106,747
censure fee	(47 444)	821,385	-	1,972,343	(5,275,586)		-	-		*	(2,481,858)	5,401,782	-	2,919,924
erest	(17,441)	(18,735)	-	(36,668)	(792,903)	724,936	-	(7)	(5,159)	•	(145,977)	31,586	-	(114,391
epreciation and amortization	(236,194)	(1,129,243)	-	(360,503)	(3,520,960)	(183,888)	•	(21,499)	(63,563)	*	(5,515,850)	373,853	-	(5,141,997
ss on asset impairment - MHRI	-	-	*	•	-	-	-	-		*		22,560,986	-	22,560,986
ared services	(121,161)	6,163,223	-	2,543,926	(12,989,416)	-	1	(400,018)	(3)	4,803,448	-	4,745,782	(4,745,782)	
structuring costs	(563,987)	(324,047)	(86,804)	(1,432,169)	-	(8,862,916)	-	(132,449)	-	-	(11,402,372)	*	-	(11,402,372
estructuring costs - MHRI			*	2	(828,687)	*		-		-	(828,687)	6,010,610	•	5,181,923
NEMG subsidy expense	384,003	(7,646)	•	1,110,603	(10,716,868)	(41,721)	(50.068)	(15,744)	*	9,337,441	-	1,191,170	(1,191,170)	-
Total operating expenses	(2,488,869)	37,825,547	2,311,132	1,822,644	(108,877,895)	(4,708,937)	570,553	(761,229)	(1,322,838)	10,100,271	(65,529,621)	50,579,058	(6,728,103)	(21,678,666
Net income (loss) from operations	2,846,521	12,912,953	-	19,837,377	13,043,371	5,647,647	1,246,927	1,629,710	(3,392,358)	-	53,772,148	(33,516,625)		20,255,523
onoperating gains/(losses)														
nrestricted gifts & bequests	(3,816)	87,527	*	(346,077)	(322,826)	(13,189)	-	(76,153)	(64,706)	-	(739,240)	290,696		(448,544
come on investments whose use is limited	3,060	178,577	-	199,717	(21,332)	130,453	-	(11,453)	-	-	479,022	84	-	479,106
ains/(losses) on invest, whose use is limited	(180,653)	(1,527,994)	-	(2,452,560)	(247,647)	45,381	-	4,106	-	-	(4,359,367)	(74)		(4,359,441
hange in net unrealized gains/losses	(59,685)	(2,196,109)		(7,508,513)	(140,499)	(40,214)	-	(39,285)	-	-	(9,984,305)	554	-	(9,983,75
ther components of current period pension	(157,872)	(287,158)		(135,797)	(472,140)	(1,817,299)	-	(24,721)	7	-	(2,894,987)	(56,884)	•	(2,951,871
ension settlement	(1,220,396)	(5,175,940)	-	(2,559,286)	(19,143,467)	(1,562,386)	-	(1,434,529)	-	-	(31,096,004)	+	-	(31,096,004
her -	466	67,724	-	210,076	•	133,806	(11)		4,584		416,645	-	-	416,645
let nonoperating gains/(losses)	(1,618,896)	(8,853,373)	-	(12,592,440)	(20,347,911)	(3,123,448)	(11)	(1,582,035)	(60,122)		(48,178,236)	234,376	-	(47,943,860
Excess/(deficiency) of rev. over exp.	1,227,625	4,059,580	•	7,244,937	(7,304,540)	2,524,199	1,246,916	47,675	(3,452,480)	•	5,593,912	(33,282,249)	+	(27,688,337
ther changes in unrestricted net assets														
ension and post retirement adjustments	(4,124,545)	(833,152)	-	(1,258,292)	5,553,568	6,255,419	-	(728,629)			4,864,369	-	-	4,864,369
t assets released from restrictions	(265,632)	(429,549)	-	157,489	(156,956)	•	-		(166,671)	-	(861,319)	10,137		(851,182
ansfer (to) from temporarily restricted		-	•	(201,322)	79,502	-			-	-	(121,820)	1,076,142	_	954,32
ansfer (to) from permanently restricted	38,105	-	-	-				-	-		38,105	-	_	38,10
ansfers	-	-	-		(772,409)	(70,122,853)	-	772,409		-	(70,122,853)	70,122,853		-
ransfer of net assets on 12/22/17 to remove											, ,,	,		
Memorial Hospital from the Obligated Group		-	•	•	135,788,879	_			-		135,788,879	(135,788,879)	_	

<sup>1-</sup> includes Southeastern Healthcare System, Inc. and affiliates from 10.1.17 through 12.21.17; Southeastern Healthcare System Inc., Blackstone Health, Inc., and Primary Care Centers of New England, Inc. beginning 12.22.17 through 6.30.18; and Southeastern Healthcare System, Inc. and Primary Care Centers of New England, Inc. beginning 7.1.18
2- includes The Memorial Hospital and affiliates beginning 12.22.17
3- effective 7.1.18, the operations of Blackstone Health, Inc. are included in KCVNA

# Care New England Combined Statement of Operating Activities For the Twelve Months Ending September 30, 2018 (Unaudited)

	Consolidated		All Other
	YTD Actual	Less: WIH & TG Indemnity	Operating Activity
Unrestricted revenues and gains:	Hotau	To indefinity	Activity
Net patient service revenue less provision for bad debts	\$1,007,213,503		\$1,007,213,503
Net assets released from restrictions	2,805,758		2,805,758
Research revenue	34,229,401		34,229,401
Other revenue	86,961,148	23,361,499	63,599,649
Total revenues and gains	\$1,131,209,810	\$23,361,499	\$1,107,848,311
Operating expenses:			
Salaries and wages	522,026,939	-	522,026,939
Fringe benefits	157,019,563	-	157,019,563
Insurances	31,483,882	20,150,303	11,333,579
Medical supplies and drugs	99,448,146	± .	99,448,146
Other expenses	197,690,871	2,923,063	194,767,808
Research expenses	33,847,747		33,847,747
Licensure fee	48,725,820		48,725,820
Interest	8,007,167		8,007,167
Depreciation and amortization	30,021,896		30,021,896
Loss on asset impairment - Memorial Hospital	22,560,986		22,560,986
Restructuring costs	73,333		73,333
Restructuring costs - Memorial Hospital	7,180,830		7,180,830
Total operating expenses	\$1,158,087,180	\$23,073,366	\$1,135,013,814
Net Income (loss) from operations	(\$26,877,370)	\$288,133	(\$27,165,503)
•	(,,,,-)	Ţ <b></b>	(+=:,:==,===)
Year-to-date budget	(\$54,107,781)	(\$720,312)	(\$53,387,469)
Fav (Unfav) to budget	\$27,230,411	\$1,008,445	\$26,221,966

### Care New England Health System Key Budget Assumptions – FY2018 – Q4

### 1. Patient Volumes

**Comment:** The FY2018 CNE budget is predicated on the current economic and political environment that is driving a transition from a traditional fee-for-service reimbursement system that incents volume to one that rewards providers for efficiency and quality outcomes. Maintaining and/or growing volume in areas with positive contribution margins remains an absolutely critical aspect to the financial strength of CNE during this period of change.

**Budget Impact:** To the extent that actual patient volume varies from the budgeted levels, significant variances to budget are likely to result. The Care New England Financial Highlights dashboard (see Tab 1) identifies key indicators for inpatient volume (surgical/medical, OB, NICU and Psych admissions, operating room cases and deliveries) and outpatient volume (ambulatory surgery, ER encounters, diagnostic imaging, observation cases, TPC residential days and home health/hospice).

4th Quarter Update: Inpatient volume for the System (excluding Memorial) through the fourth quarter was overall unfavorable to budget by 661 discharges or 1.6% and ahead of prior year-to-date volume by 148 or 0.4%. The negative variance is attributable entirely to variances in Psychiatry volume which is 1,259 discharges or 13.1% below budget at Butler. Year-to-date Medical/Surgical discharges were above budget by 300 or 2.4% and 679 discharges or 5.6% above the same prior year period, attributable entirely to strong volume at Kent, indicating that initiatives to improve volume are working. Discharges for the Obstetrics services were above budget by 152 or 1.5%. OB deliveries were above budget by 120 or 1.3% and above prior year by 17 or 0.2%. NICU volume at Women & Infants was 59 discharges or 5.7% over budget for the twelve months ended September 2018 and by 32 discharges or 3.0% for the same prior year period. The Special Care Nursery at Kent ended the fourth quarter above both budget and prior year by 7 discharges, or 11.7%. Rehab discharges were above budget by 65 or 19.2% and prior year by 47 or 13.2%. Overall, patient day volume fell short of budget by 2.3%. Medical/Surgical days are below budget by 4,762 or 8.5% and average length of stay for the twelve months ended September 2018 was 4.0 days, below budget and prior year by nearly a half day. Psych days, inclusive of the Kent Unit at Butler, were below budget by 1,870 or 3.1% and below prior year days by 2,217 or 3.6%. Average length of stay for inpatient psychiatric services was 7.0 days for the quarter ended September 30, 2018, above budget of 6.3 days and prior year length of stay in the same period of 6.8 days. NICU average daily census (ADC) ended the quarter at 65.5, 1.4 days, or 2.2% ahead of budget, and 2.4 days or 3.9% ahead of the same period in FY2017. Through September, NICU average length of stay is 21.8 days, below budget by 0.8 or 3.3% and above prior year by 0.2 day or 0.8%. Approximately half of all NICU reimbursement is based on per diem contracts. Inpatient surgical procedures are 241 cases, or 6.6% below budget through September and 111 cases, or 3.4% ahead of the same prior year period.

Outpatient performance to budget was mixed through September. Unfavorable budget variances occurred in emergency room visits, outpatient surgery, blood bank, diagnostic imaging, ultrasound, nuclear medicine, breast health center, vascular lab tests, sleep studies, wound care and hyperbaric procedures, the women's primary care clinic, and ECT. Favorable variances were experienced in observation cases, partial hospital days, endoscopy, laboratory tests, MRI, CT scan, special procedures, mammography, cardiac catheterization, EKG testing, EEG, echocardiology, physical, occupational and speech therapy, infusion therapy, IVF, and psychiatric patient assessments.

See also Tab 10 – Patient Statistics.

Action plan initiatives developed and implemented in Q4 of FY2017 target volume improvements at all operating units, particularly Kent Hospital. Through the fourth quarter of FY 2018, Kent has realized significant improvement in cardiology and surgical volume as well as in key ancillary services. See item 4 below Financial Improvement Action Plan, for more detail.

Year-to-date September 2018 case mix has increased from FY2017 levels at Kent Hospital from 1.36 to 1.39, indicative of a relatively greater number of higher intensity cases of a percentage of total discharges. Case mix at Women & Infants Hospital remained level at 0.96.

Payer mix continues to shift from traditional Medicare fee-for-service business to managed care products such as NHP's dual-eligible Integrity plan. Changes in payer mix are closely monitored for its impact on net revenue.

### 2. Care Retention

**Comment:** Competition for patient referrals is considerable both within the State and from out-of-State providers. Physicians and patients choose where they go for health care services based on ease of access, quality of care, access to information and price.

**Budget Impact:** Among the many opportunities and challenges included in the FY2018 budget, particular emphasis continues to be placed on initiatives to increase patient referral rates from employed physicians and to capture and retain ACO physician referrals. A variety of initiatives are underway to support system retention of referrals and to attract new referrals from community physicians, primarily RIPCPC.

4<sup>th</sup> Quarter Update: The tables below demonstrate continued improvement in care retention in the fourth quarter of FY2018 as compared to the first three quarters of FY2018.

Referral Rates: CNEMG Providers to CNEMG Providers									
Retention Category	FY2018 Q1	FY2018 Q2	FY2018 Q3	FY2018 Q4					
Overall Retention (CNEMG & Integra) <sup>(1)</sup>	69%	73%	79%	80%					
CNEMG Retention <sup>(2)</sup>	55%	56%	63%	64%					
Integra Other Providers Retention <sup>(3)</sup>	14%	17%	16%	16%					
Out of Network <sup>(4)</sup>	19%	21%	19%	18%					
Unknown	12%	6%	2%	2%					

Referral Rates: RIPCPC Providers to CNEMG Providers									
Retention Category	FY2018 Q1	FY2018 Q2	FY2018 Q3	FY2018 Q <sup>2</sup>					
Overall Retention (CNEMG & Integra)	40%	57%	66%	65%					
CNEMG Retention	14%	20%	22%	22%					
Integra Other Providers Retention	26%	37%	44%	43%					
Out of Network	21%	29%	31%	29%					
Unknown	39%	14%	3%	6%					

<sup>(1)</sup> Overall Retention (CNEMG & Integra): Referral made to either a CNEMG provider or a provider who is a participant in Integra.

<sup>(2)</sup> CNEMG Retention: Referral was made to a CNEMG provider

<sup>(3)</sup> Integra Other Provider: Referral was made to an Integra provider who is not employed by CNEMG.

<sup>(4)</sup> Out of Network: Referral was made to a provider who is not part of the CNEMG or Integra network.

Other key updates include:

Specialty Retention: Retention is routinely reviewed for all service lines provided at CNE. Four specific specialties - cardiology, orthopedics, surgery and oncology - are the focus of an FY2018 Action Plan and as such are tracked on a weekly basis. In all four, retention to CNEMG providers has increased consistently in each quarter since the Q4 2017 baseline. An overview of retention performance in these four service lines is provided in the table below. The financial benefit of these results in FY2018 was \$3.5m, which compares to the Action Plan target of \$1.9m (see also item 3 below, Financial Improvement Action Plans).

<b>Specialty Retention</b> % of all referrals made to CNEMG providers by CNEMG and RIPCPC providers										
Specialty	Baseline (FY17 Q4)	FY18 Q1	FY18 Q2	FY18 Q3	FY18 Q4					
Cardiology	32%	35%	43%	50%	54%					
Orthopedics	42%	42%	49%	50%	54%					
Surgery	58%	60%	63%	59%	70%					
Oncology	51%	63%	64%	69%	73%					

New Initiatives: A new care retention initiative has been developed to provide for a customer service program at Kent Hospital. Customer service liaisons will meet with Integra patients in the Emergency Department or who are admitted to provide education about the ACO and to schedule follow up appointments (where appropriate) with CNEMG providers prior to patient discharge. Interviews to hire customer service representatives are underway with a goal of starting this new program in early FY2019.

The Care Retention Committee will continue to meet and evaluate strategies and tactics to improve care retention in FY 2019. The Integra Board of Directors continues to make care retention its number one priority.

### 3. Financial Improvement Action Plans

Comment: Following several months of below average financial performance in FY2017 Q1 and Q2, CNE began work to develop and implement action plans to reverse those trends. Declining volume necessitated immediate reductions in force at all operating units, the majority of which were implemented mid-FY2017. Additional action plans were simultaneously developed to capture opportunities for volume growth, care retention, revenue cycle and supply chain improvement, and labor productivity and are expected to yield significant benefit in FY2018 and FY2019. Given the importance of rapid and sustainable improvement, consultants from the firm of Alvarez & Marsal were engaged in September 2017 to provide execution support to CNE leadership.

The cumulative benefit for these Action Plans is \$36.7 million in FY2018, and \$42.5 million by the end of FY2019. Targeted financial improvement is incorporated in the FY2018 operating budget and FY 2018 actual results as benefits are realized. Progress to target is tracked weekly at each operating unit and monthly updates are included in the finance dashboard.

**Budget Impact:** To the extent that efforts to improve financial performance are unsuccessful in achieving the targeted benefits within established timeframes, significant unfavorable budget variance could occur.

4th Quarter Update: The table below illustrates performance to date on all action plans:

Initiative Category	Bene	efit	Year-to-Date Performance					
initiative Category	FY18 Forecast*	Annualized	Forecast	Actual	Variance			
Programs & Services	\$6,633,449	\$7,594,202	\$6,633,450	\$7,488,619	\$855,170			
Care Retention	\$1,964,010	\$3,142,416	\$1,964,010	\$3,515,017	\$1,551,007			
Labor	\$17,333,288	\$18,213,918	\$17,333,288	\$14,557,235	(\$2,776,053)			
Non-Labor expense	\$1,850,629	\$2,363,839	\$1,850,629	\$2,677,266	\$826,637			
Supply Chain	\$867,098	\$1,014,098	\$867,098	\$2,075,473	\$1,208,375			
Revenue Cycle	\$8,043,073	\$10,178,419	\$8,043,073	\$8,607,504	\$564,430			
Subtotal	\$36,691,548	\$42,506,892	\$36,691,548	\$38,921,113	\$2,229,565			
Execution Risk	(\$3,500,000)	(\$3,500,000)	(\$3,500,000)	-	\$3,500,000			
Total excluding Execution Risk	\$33,191,548	\$39,006,892	\$33,191,548	\$38,921,113	\$5,729,565			

### 4. Population Health Management:

Comment: The economic and political environment in which CNE operates is rapidly transitioning from the traditional health care economic model based on fee-for-service payment methodologies to one in which providers are instead financial rewarded for efficiency, quality outcomes and the overall management of covered lives across the care continuum. Successful population health management requires significant changes in the way care is managed and corresponding investments that are both expensive and complex. In response to this challenge, CNE established an accountable care organization, Integra Community Care Network, which received Medicare certification effective January 1, 2015. Integra is currently responsible for managing the care of over 120,000 covered lives under five payer arrangements –CMS Next Generation ACO (Next Gen), Blue Cross Medicare Advantage (MA), Medicaid Accountable Entity (AE) Pilots with United Healthcare and Neighborhood Health Plan, and Blue Cross Commercial.

**Budget Impact:** Integra has several revenue sources to provide financial support for organizational infrastructure, including support from payers, grant funding and contributions from hospital participants. In the two years since its inception, the Integra budget has grown from a modest infrastructure comprised of a full time Medical Director, two management staff, a data analyst and two nurse care managers to full staffing of nearly 50 FTEs, primarily in the areas of care management and data analytics, as is required to successfully manage risk arrangements. Investment will also be made to further enhance care management design and implementation, and standardization of quality and process improvement models.

### 4th Quarter Update:

### **Integra Financial Performance**

### **BCBSRI**

Medicare Advantage final performance for 2017 reflects a surplus of \$45.64 pmpm (before risk share). There is a surplus cap of \$17.07 pmpm (10% of total risk revenues) in place for this 2017 contract year leaving \$2.9M as eligible surplus. 2017 performance on the commercial product reflects a surplus of \$3.44 pmpm (before risk share). After applying the risk share and quality composite score Integra is tentatively due \$1.70 pmpm or \$1.1M in surplus.

Medicare Advantage performance through July 2018 paid through Aug shows a positive \$49.33 PMPM. Inpatient expenditures are down 8% compared to prior year. The 2018 surplus cap is \$15.87. Commercial is showing a deficit of \$1.19 PMPM for 2018. Outpatient expenditures are up 5.6% and inpatient is up 2.6% compared to prior year.

### **Next Generation Medicare ACO**

The final reconciliation file for contract year 2017 performance shows net shared savings of \$19.33 pmpm, \$3.35M after applying the 80% sharing rate. This information is embargoed until further notice from CMS.

Through August, paid through September, Integra is estimating a surplus of \$4.39 pmpm. Expenditures are on an upward trend throughout 2018 after excellent performance in Q1.

### **CMS CHF Bundle**

The program has achieved positive Net Payment Reconciliation Amounts (NPRA) for the period of January 2016 – December 2017 of \$374k. This figure may change as claims data is processed but still is reflective of a continuing positive trend in episodic performance.

### **MedicaidAE**

Integra has executed contracts with both Managed Care Organizations (MCOs), United Healthcare and Neighborhood Health Plan of Rhode Island. The combined attributed population for the Medicaid AE is 48,716. Based upon this number, Integra will be eligible for \$4.6 m in Infrastructure Investment Funds. Infrastructure funds are released when AEs meet certain milestones. The first milestone was executing the contracts with the MCOs. As a result of that, Integra received \$690,110, 15% of our total. The next allocation, 10%, will be paid when Integra submits a Health System Transformation Project Plan which will detail how Integra intends to use the Infrastructure funds to build capacity and address AE program priorities such as: care coordination, integrate behavioral healthcare, patient engagement, and social determinants of health. Working groups that draw on providers and partners across Integra are working on the various components of the plan which needs to be approved by each of the MCOs prior to submission to the state.

### **Accountable Health Communities**

The AHC program is up and running in all clinical delivery sites. The original implementation was delayed due to the fact CMS was not able to review and approve the IT platform in time for the original launch on August 1. Due to the delays with CMS review, Integra elected to switch to the CMS IT platform. This transition took a month to complete. The project faces challenges meeting the required targets for offers to screen, screening, and navigation. Some of this is driven by the closure or Memorial Hospital, which represented around 28% of the project's projected volume. Staffing is being increased to expand hours when screening will be offered, and a new volunteer coordinator will be expanding engagement with area colleges to expand the outreach of prospective clients. Additionally, the AHC team is working on carrying out an aggressive clinical delivery site expansion plan designed to counter the loss of volume that resulted with the closure of Memorial Hospital.

### 5. Memorial Hospital Closure Plan:

The budget for FY2018 was developed assuming sale of Memorial to Prime with an expected close date of February 28, 2018. Due to an inability of the parties to reach mutually agreeable terms, sale activities ceased in early October 2017 and CNE began implementation of a plan of closure for Memorial Hospital. Memorial Hospital filed the plan to close inpatient and emergency services with the Department of Health (DOH) on November 2, 2017 and by order of the DOH ceased inpatient admissions, surgical services and emergency visits by ambulance effective December 1, 2017. The DOH subsequently approved closure of emergency services effective January 1, 2018. On December 22, 2017, pursuant to a vote of the CNE member boards of the Obligated Group and approval by the Master Trustee, Memorial was withdrawn from the Obligated Group.

**Budget Impact:** The initial FY2018 operating budget for Memorial reflected expected sale of the hospital to Prime. That initial budget assumed that Memorial would incur a \$20.8 million loss. The final budget, updated at the beginning of the fourth quarter of FY2018 to include the financial impact of the plan to close Memorial Hospital, assumes a loss from operations of \$58.0 million for Memorial, of which \$30.0 million is due to the recognition of an asset impairment charge and restructuring costs incurred as a result of the hospital's closure. \$8.4 million of the total Memorial budgeted loss will remain in the Obligated Group. The full CNE budget reflects certain ambulatory services that will remain in Pawtucket under the license of other CNE hospital providers, as well as the transfer of research and residency programs to other CNE entities.

4th Quarter Update: Through September 30, 2018, Memorial had a loss from operations of \$41.9 million which was \$15.8 million favorable to budget. \$29.7 million of the loss is due to the loss on asset impairment and restructuring costs incurred as a result of the hospital's closure. \$8.4 million of the total loss was incurred prior to December 22, 2017 and is thus within the Obligated Group.

# Care New England, Consolidated (excludes VNA & TPC) Metrics Fiscal 2018

		Sep	o-2018 YTI	D Actual			Se	p-2018 YTI	Budget			Sep-	2018 YTI	) Varian	ce
	Butler	Kent	МН	WIH	Consolidated	Butler	Kent	МН	WIH	Consolidated	Butler	Kent	МН	WIH	Consolidated
Adjusted Discharge Metrics:															
Cost per Adjusted Discharge	\$ 8,921	\$ 10,679	\$ 34,173	\$ 17,929	\$ 13,162	\$ 7,98	0 \$ 11,924	\$ 23,74	3 \$ 18,738	\$ 13,260	-11.8%	10.4%	-43.9%	4.3%	0.7%
Paid Hours per Adjusted Discharge	134.40	111.86	184.40	159.94	129.18	121.2	9 125.30	182.1	2 176.69	136.13	-10.8%	10.7%	-1.3%	9.5%	5.1%
Worked Hours per Adjusted Discharge	117.88	99.17	157.95	135.95	112.09	105.4	7 109.32	157.6	7 147.26	116.30	-11.8%	9.3%	-0.2%	7.7%	3.6%
Adjusted Day Metrics:															
Cost per Adjusted Day	\$ 1,275	\$ 2,509	\$ 7,714	\$ 3,689	\$ 2,553	\$ 1,27	1 \$ 2,550	\$ 4,49	<b>3,864</b>	\$ 2,552	-0.3%	1.6%	-71.5%	4.5%	0.0%
Paid Hours per Adjusted Day	19.20	26.28	41.63	32.91	25.05	19.3	2 26.79	34.5	1 36,43	26.20	0.6%	1.9%	-20.6%	9.7%	4.4%
Worked Hours per Adjusted Day	16.84	23.30	35.66	27.97	21.74	16.8	0 23.38	29.8	7 30.37	22.38	-0.3%	0.3%	-19.4%	7.9%	2.9%
FTE Metrics:															
FTEs per Adjusted Occupied Bed	3.36	4.60	7.28	5.76	4.38	3.3	8 4.69	6.0	4 6.38	4.58	0.6%	1.9%	-20.6%	9.7%	4.4%
Salary per FTE	\$ 66,739	\$ 71,437	\$ 55,584	\$ 82,624	\$ 75,060	\$ 65,00	4 \$ 71,178	\$ 46,81	\$ 78,006	\$ 72,021	-2.7%	-0.4%	-18.7%	-5.9%	-4.2%
Salary and Fringe per FTE	\$ 87,378	\$ 93,268	\$ 76,191	\$ 114,403	\$ 101,081	\$ 85,24	2 \$ 94,431	\$ 62,31	\$ 108,380	\$ 97,585	-2.5%	1.2%	-22.3%	-5,16%	-3.6%

# Care New England Health System Financial Performance – Integra Shared Savings and At-Risk Arrangements Fourth Quarter, Fiscal Year 2018

### **Integra Contract Update:**

### **BCBSRI**

Medicare Advantage final performance for 2017 reflects a surplus of \$45.64 pmpm (before risk share). There is a surplus cap of \$17.07 pmpm (10% of total risk revenues) in place for this 2017 contract year leaving \$2.9M as eligible surplus. 2017 performance on the commercial product reflects a surplus of \$3.44 pmpm (before risk share). After applying the risk share and quality composite score Integra is tentatively due \$1.70 pmpm or \$1.1M in surplus.

Medicare Advantage performance through July 2018 paid through Aug shows a positive \$49.33 PMPM. Inpatient expenditures are down 8% compared to prior year. The 2018 surplus cap is \$15.87. Commercial is showing a deficit of \$1.19 PMPM for 2018. Outpatient expenditures are up 5.6% and inpatient is up 2.6% compared to prior year.

### **Next Generation Medicare ACO**

The final reconciliation file for contract year 2017 performance shows net shared savings of \$19.33 pmpm, \$3.35M after applying the 80% sharing rate. This information is embargoed until further notice from CMS.

Through August, paid through September, Integra is estimating a surplus of \$4.39 pmpm. Expenditures are on an upward trend throughout 2018 after excellent performance in Q1.

### **CMS CHF Bundle**

The program has achieved positive Net Payment Reconciliation Amounts (NPRA) for the period of January 2016 – December 2017 of \$374k. This figure may change as claims data is processed but still is reflective of a continuing positive trend in episodic performance.

### Medicaid AE

Integra has executed contracts with both Managed Care Organizations (MCOs), United Healthcare and Neighborhood Health Plan of Rhode Island. The combined attributed population for the Medicaid AE is 48,716. Based upon this number, Integra will be eligible for \$4.6 m in Infrastructure Investment Funds. Infrastructure funds are released when AEs meet certain milestones. The first milestone was executing the contracts with the MCOs. As a result of that, Integra received \$690,110, 15% of our total. The next allocation, 10%, will be paid when Integra submits a Health System Transformation Project Plan which will detail how Integra intends to use the Infrastructure funds to build capacity and address AE program priorities such as: care coordination, integrate behavioral healthcare, patient engagement, and social determinants of health. Working groups that draw on providers and partners across Integra are working on the various components of the plan which needs to be approved by each of the MCOs prior to submission to the state.

### **Accountable Health Communities**

The AHC program is up and running in all clinical delivery sites. The original implementation was delayed due to the fact CMS was not able to review and approve the IT platform in time for the original launch on August 1. Due to the delays with CMS review, Integra elected to switch to the CMS IT platform. This transition took a month to complete. The project faces challenges meeting the required targets for offers to screen, screening, and navigation. Some of this is driven by the closure or Memorial Hospital, which represented around 28% of the project's projected volume. Staffing is being increased to expand hours when screening will be offered, and a new volunteer coordinator will be expanding engagement with area colleges to expand the outreach of prospective clients. Additionally, the AHC team is working on carrying out an aggressive clinical delivery site expansion plan designed to counter the loss of volume that resulted with the closure of Memorial Hospital.

## Care New England Revenue Cycle Quarterly Report Issued November 8, 2018 for Services through September 30, 2018

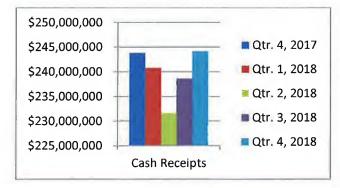
### The Care New England Consolidated Revenue Cycle includes the following business units:

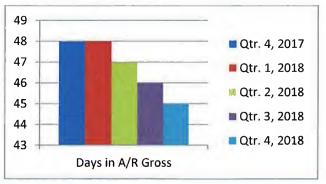
Hospitals [Butler, Kent, Memorial, Women & Infants] VNA of Care New England

CNE Medical Group [CNEMG]
The Providence Center

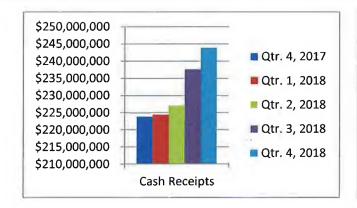
The system's Revenue Cycle performance improved as compared with the prior quarter. There is a \$14.6M increase in gross charges and an increase in cash receipts of \$5M compared to last quarter. The total Accounts Receivable Days (A/R Days) decreased by 1 day to 45. This is 3 days lower than this time FY17. Excluding Memorial the total days in A/R are at 44. A/R aging decreased 3% from last quarter and 4% from FY17.

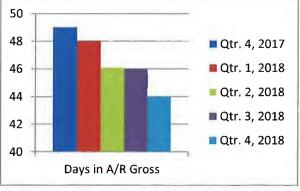
	CNE Consolidated Revenue Cycle Summary, Quarterly Review											
	Qtr. 4, 2017	Qtr. 1, 2018	Qtr. 2, 2018	Qtr. 3, 2018	Qtr. 4, 2018							
Gross Charges	\$ 653,367,181	\$ 621,510,173	\$ 594,943,898	\$ 609,870,666	\$ 624,411,709							
Cash Receipts	\$ 243,813,239	\$ 240,777,232	\$ 231,610,680	\$ 238,598,740	\$ 244,158,675							
Contractual Adjustments	\$ 388,837,597	\$ 379,968,025	\$ 351,569,501	\$ 349,772,328	\$ 359,687,771							
Write-Offs	\$ 19,396,306	\$ 12,604,384	\$ 19,379,349	\$ 13,706,431	\$ 15,079,863							
Days in A/R Gross	48	48	47	46	45							
Total A/R Balances	\$ 343,607,742	\$ 322,820,561	\$ 309,126,919	\$ 309,957,895	\$ 308,016,741							
A/R % over 180 Days	15%	16%	14%	14%	11%							





	CNE Consolidated Revenue Cycle (Excluding Memorial Hospital)											
	Qtr. 4, 2017	Qtr. 1, 2018	Qtr. 2, 2018	Qtr. 3, 2018	Qtr. 4, 2018							
Gross Charges	\$ 586,540,112	\$ 574,952,067	\$ 592,657,994	\$ 609,882,898	\$ 624,410,233							
Cash Receipts	\$ 223,814,633	\$ 224,364,407	\$ 227,166,925	\$ 237,702,282	\$ 243,946,573							
Contractual Adjustments	\$ 342,474,808	\$ 340,826,173	\$ 342,263,282	\$ 347,791,822	\$ 360,121,708							
Write-Offs	\$ 17,348,335	\$ 11,349,026	\$ 15,810,427	\$ 12,825,548	\$ 14,477,901							
Days in A/R Gross	49	48	46	46	44							
Total A/R Balances	\$ 309,901,784	\$ 301,407,141	\$ 302,865,015	\$ 308,552,993	\$ 307,365,371							
A/R % over 180 Days	15%	15%	14%	14%	11%							





### **All Hospital Combined Revenue Cycle:**

The all hospital Revenue Cycle summary illustrates the combined movement in the A/R across all CNE hospitals. Gross charges increased since last quarter by \$15.2M. This increase was achieved despite zero charges being reported for Memorial Hospital due to closure of all services during Q2 FY18.

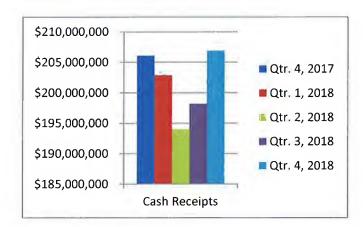
The Revenue Cycle Is reporting an Increase in cash receipts of \$8.7M across all facilities from last quarter. Excluding Memorial Hospital, the facilities represented a \$9.4M increase in cash receipts. The DNFB remains under 10 days, and due to numerous initiatives within HIM Coding, it's at the lowest ever reported at 7 days. The A/R days for all hospitals combined remains lower than the last two fiscal years at 45 days.

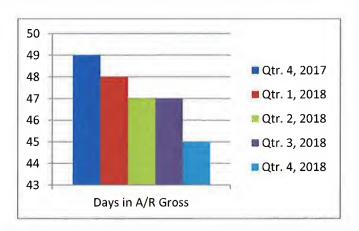
- A team within the Revenue Cycle continues to create and correct billing and payment rules within the systems. These efforts have reduced a number of manual processes and increased the quality and accuracy of A/R reporting. The clean claim submission percentage has increased 22% since the start of FY18 due to these efforts.
- Throughout FY 18, CNE benefited from the increased automation and efficiencies generated from various software implementations and new billing strategies.
  - o PatientCo was implemented at the end of Q2. This system has allowed for online patient payments and personal information protection that our previous systems did not provide. The implementation was successful and has aided in the large increase of self-pay collections for Q4. Compared to last quarter self- pay collections were up \$1.4M.
    - Self-pay collections in total have increased \$2.46M compared to FY17.
- The largest initiative for FY18 continues to be the implementation of Provider-Based billing to all insurers.
  - The Revenue Cycle and Chargemaster Team are working closely together with IT to create automation behind the leveling and charging of clinic visits. Kent Hospital was completed during Q4 of FY18. Opportunities for automation at Women and Infants' will be evaluated throughout FY19.
  - o Butler Hospital Provider-Based transitions are underway the first location set to go-live on 11/15/18.
- The Denial Management Taskforce Team continues to drive system and process changes to reduce common denial reasons. Department participation was strong in Q4 resulting in the identification of numerous opportunities.

### Specific areas of concern include:

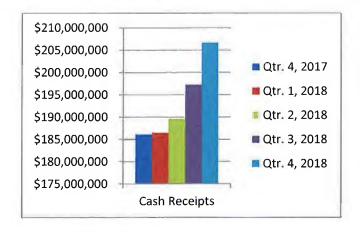
- Payment delay tactics and incorrect denials from a number of payers continue to keep cash flow inconsistent and at times slow.
- The lack of interfaces between EPIC, Cerner, Optimum, 3M and All Scripts continues to cause breakdowns in processes which do affect the ability to collect revenue.
- Manual processes caused by the Avatar system at Butler in Revenue Cycle.
- Revenue Cycle Write Offs resulting in lost cash: Readmission Denials, Medical Necessity and Timely Filing.
  - Plans to reduce Medical Necessity and Timely Filing are underway and show promise for decrease in FY19.

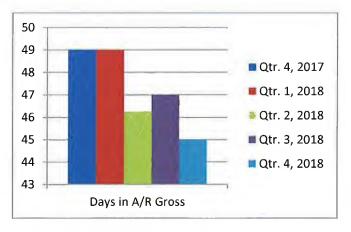
l l	All Hospital Combined Revenue Cycle Summary, Quarterly Review										
	Qtr. 4, 2017	Qtr. 1, 2018	Qtr. 2, 2018	Qtr. 3, 2018	Qtr. 4, 2018						
Gross Charges	\$ 578,953,158	\$ 549,231,355	\$ 516,916,335	\$ 534,234,972	\$ 549,452,766						
Cash Receipts	\$ 206,081,300	\$ 202,861,628	\$ 194,044,279	\$ 198,203,522	\$ 206,914,537						
Contractual Adjustments	\$ 353,817,101	\$ 345,109,875	\$ 316,356,959	\$ 313,106,123	\$ 325,801,840						
Write-Offs	\$ 17,698,878	\$ 10,941,552	\$ 16,002,327	\$ 12,490,079	\$ 13,077,385						
DNFB Days	8	9	9	8	7						
Days in A/R Gross	49	48	47	47	45						
Total A/R Balances	\$ 306,843,652	\$ 288,480,925	\$ 270,809,783	\$ 274,484,078	\$ 271,175,306						
A/R % over 180 Days	16%	16%	15%	17%	10%						





All Hosp	oital Combined Rev	venue Cycle Sumn	nary (Excluding Me	emorial Hospital)	
	Qtr. 4, 2017	Qtr. 1, 2018	Qtr. 2, 2018	Qtr. 3, 2018	Qtr. 4, 2018
Gross Charges	\$ 512,126,089	\$ 502,673,248	\$ 514,630,431	\$ 534,247,204	\$ 549,451,290
Cash Receipts	\$ 186,082,694	\$ 186,448,802	\$ 189,600,524	\$ 197,307,064	\$ 206,702,435
Contractual Adjustments	\$ 307,454,312	\$ 305,968,023	\$ 307,050,737	\$ 311,125,617	\$ 326,235,777
Write-Offs	\$ 15,650,907	\$ 9,686,195	\$ 14,087,997	\$ 11,609,196	\$ 12,475,423
DNFB Days	8	9	9	8	7
Days in A/R Gross	49	49	46	47	45
Total A/R Balances	\$ 273,137,694	\$ 267,067,506	\$ 264,547,879	\$ 273,079,126	\$ 270,523,936
A/R % over 180 Days	16%	16%	14%	12%	10%





### **Hospitals**

### **Butler Hospital:**

Butler Hospital is dedicated to inpatient and outpatient psychiatric services, substance abuse and neurological services.

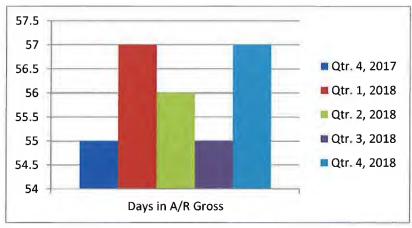
Gross charges had a decrease of \$700K over the fourth quarter FY18. Although the transition was slow, by the beginning the fourth quarter, Continuum cash was starting to be collected. The outpatient locations at Butler Hospital, including Continuum, along with the newly developed IOP programs are driving a large volume of the gross charges. Inpatient, however, continues to show a significant decline in charging and days from prior periods.

Cash collections were lower than previous quarters at \$16.8M. However, there is much less aged AR turned over for collections compared to previous quarters because much of the AR has come off the books. The AR is more current and regularly worked sooner than in the past. This is evident in the large decrease in AR aging to 13%. Additional resources for collections assigned to the facility have also proven to be successful. The Revenue Cycle team has implemented plans to build up the team dedicated to Butler going forward.

Overall Days in A/R increased 2 days to 57. The increase in days can be attributed to two major factors. Butler Hospital is pending a settlement from Beacon Health Strategies (NHP) for outstanding and unresolved claims issues. These balances will remain on the A/R until settlement is reached. The second reason for the increase in days is attributed to the slow build out of 835 cash posting. Due to the manual reconciliation of error reports, there are a number of data points that need to be verified causing late contractual postings. As procedures are developed surrounding this issue, the days are expected to decrease and level off.

Internal meetings with Butler finance and the Revenue Cycle team have been underway for weeks to identify additional Provider-Based billing opportunities. The first location is set to go-live 11/15/2018.

B	Butler Hospital Re	evenue Cycle Sun	nmary, Quarterly	Review	
	Qtr. 4, 2017	Qtr. 1, 2018	Qtr. 2, 2018	Qtr. 3, 2018	Qtr. 4, 2018
Gross Charges	\$ 37,163,701	\$ 37,481,686	\$ 35,973,316	\$ 37,525,303	\$ 36,835,886
Cash Receipts	\$ 17,237,345	\$ 17,100,895	\$ 17,020,595	\$ 17,301,602	\$ 16,797,859
Contractual Adjustments	\$ 16,962,396	\$ 17,455,824	\$ 16,998,643	\$ 18,056,913	\$ 16,735,788
Write-Offs	\$ 2,495,416	\$ 1,590,907	\$ 2,487,366	\$ 1,171,377	\$ 2,429,515
DNFB Days	3	7	16	16	17
Days in A/R Gross	55	57	56	55	57
Total A/R Balances	\$ 22,410,454	\$ 23,372,360	\$ 22,393,688	\$ 22,501,054	\$ 23,264,858
A/R % over 180 Days	16%	18%	22%	17%	13%



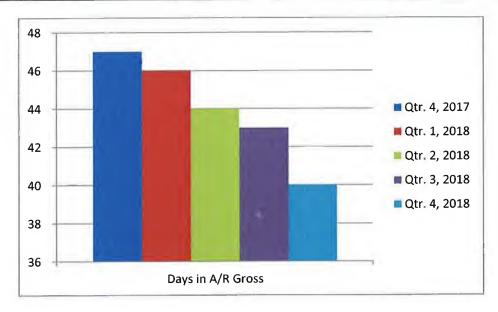
### **Kent Hospital:**

Kent Hospital is the larger General Medical/Surgical Hospital with rehabilitation, cardiac and obstetric specialty components. Gross charges at Kent showed a \$1.3M increase from last quarter of FY18. This is the highest gross charges for Kent Hospital in at least the last two fiscal years. Compared to the last quarter, cash receipts and adjustments increased by \$4.8M and \$9M, respectively. Total days in A/R went down three days to 40; seven days less than Q4 FY17.

For the month of August within Q4 FY18, Kent Hospital again hit its highest cash receipts in recently history. Q4 FY18 also shows a \$16.5M increase of cash from Q4 FY17. This increase is a result of higher patient volume, stronger internal collection efforts, and outsourcing initiatives. Self-pay cash at Kent Hospital has also shown an increase of \$800K compared to Q4 FY17. This increase is a direct result of system automation and a consolidation of self-pay outsourced vendors.

The total A/R decreased by \$9.7M, and aging also decreased by another 2%. These decreases can be attributed the settlement reached between Care New England and Neighborhood Health Plan for outstanding claims and for issues with claim dates prior to 1/1/2018. Other factors affecting this decrease revolve around various Revenue Cycle projects involving timely balance follow-up and the clean-up and collections of older claims.

	Kent Hospital Re	evenue Cycle Sum	mary, Quarterly R	eview	
	Qtr. 4, 2017	Qtr. 1, 2018	Qtr. 2, 2018	Qtr. 3, 2018	Qtr. 4, 2018
Gross Charges	\$ 232,241,645	\$ 228,547,513	\$ 242,089,330	\$ 252,999,071	\$ 254,258,570
Cash Receipts	\$ 67,583,146	\$ 72,654,270	\$ 75,183,273	\$ 79,233,624	\$ 84,016,366
Contractual Adjustments	\$ 150,767,947	\$ 152,392,093	\$ 154,019,744	\$ 161,095,049	\$ 170,080,420
Write-Offs	\$ 8,191,646	\$ 4,672,018	\$ 5,728,133	\$ 6,068,749	\$ 5,856,572
DNFB Days	8	8	7	7	6
Days in A/R Gross	47	46	44	43	40
Total A/R Balances	\$ 118,716,864	\$ 113,384,595	\$ 117,078,199	\$ 120,796,450	\$ 111,060,936
A/R % over 180 Days	17%	18%	15%	14%	12%



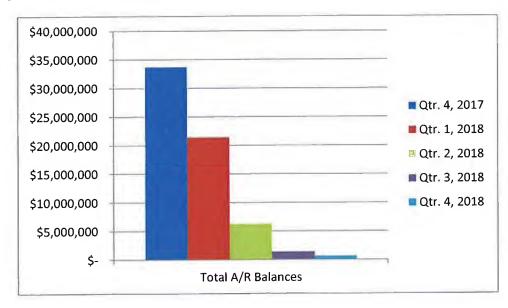
### **Memorial Hospital of Rhode Island:**

Memorial Hospital is the smaller General Medical/Surgical facility within Care New England. The facility closure for Inpatient and Emergent services was effective December 2017. The clinic services at the hospital were also discontinued under Memorial Hospital as of January 31, 2018. All of the figures below are a result of these closures.

Cash receipts and collection efforts continued for Memorial Hospital through the 4<sup>th</sup> Quarter FY18. The work down of the A/R was a focus of internal Revenue Cycle staff and appropriate vendors. Self-Pay collections remain on the A/R to follow appropriate patient billing and bad debt reporting. The expectation is for the full A/R and systems to be closed down prior to Q3 of FY19.

Memo	orial Hospital Rev	enue Cycle Sur	nmary, Quarter	rly Review	
	Qtr. 4, 2017	Qtr. 1, 2018	Qtr. 2, 2018	Qtr. 3, 2018	Qtr. 4, 2018
Gross Charges	\$ 66,827,069	\$ 46,558,107	\$ 2,285,904	\$ (12,232)	\$ 1,476
Cash Receipts	\$ 19,998,606	\$ 16,412,826	\$ 4,443,755	\$ 896,457	\$ 212,102
Contractual Adjustments	\$ 46,362,789	\$ 39,141,852	\$ 9,306,219	\$ 1,980,506	\$ (433,937)
Write-Offs	\$ 2,047,971	\$ 1,255,358	\$ 1,914,330	\$ 880,883	\$ 601,962
DNFB Days	9	5	0	0	0
Days in A/R Gross	47	42	247	(10,452)	40,611
Total A/R Balances	\$ 33,705,958	\$ 21,413,420	\$ 6,261,904	\$ 1,404,902	\$ 651,370
A/R % over 180 Days	15%	23%	54%	90%	100%

### \*Graph below represents the work down in A/R.



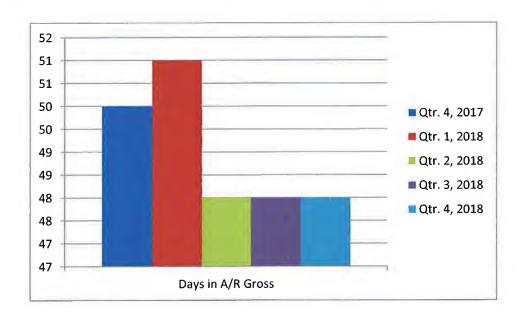
### Women & Infants Hospital:

Women & Infants is the primary obstetric hospital in Rhode Island and the region's largest Neonatal Intensive Care Unit (NICU). Compared to the last quarter, gross charges and cash receipts increased by \$14.6M and \$5.1M, respectively. Cash is also \$4.6M higher than Q4 FY17.

Days in A/R remained consistent at 48 for the fourth quarter. Women and Infants' has not reported A/R days this low in almost two years. This decrease can be attributed to stronger collection efforts within the Revenue Cycle. Discharged Not Final Billed days are also at their lowest within the last two fiscal years. Numerous documentation and coding initiatives continue to prove successful.

Total AR balances increased by \$7M. The increase can be reported in the 0-30 days at \$13.2M. The aging over 180 days decreased by another 1% Q4. The significant decrease in aging A/R can be attributed to various Revenue Cycle projects involving timely balance follow-up and clean-up and collections of old claims.

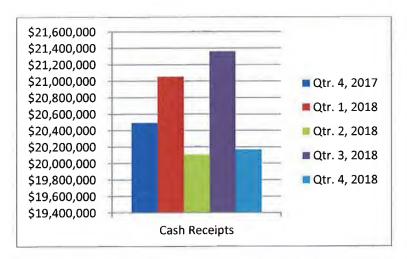
Woi	men & Infants Hos	pital Revenue Cyc	le Summary, Quar	terly Review	
	Qtr. 4, 2017	Qtr. 1, 2018	Qtr. 2, 2018	Qtr. 3, 2018	Qtr. 4, 2018
Gross Charges	\$ 242,720,743	\$ 236,644,049	\$ 236,567,785	\$ 243,722,831	\$ 258,356,834
Cash Receipts	\$ 101,262,203	\$ 96,693,637	\$ 97,396,655	\$ 100,771,838	\$ 105,888,210
Contractual Adjustments	\$ 139,723,969	\$ 136,120,107	\$ 136,032,350	\$ 131,973,655	\$ 139,419,569
Write-Offs	\$ 4,963,845	\$ 3,423,270	\$ 5,872,498	\$ 4,369,069	\$ 4,189,336
DNFB Days	9	9	10	8	7
Days in A/R Gross	50	51	48	48	48
Total A/R Balances	\$ 132,010,377	\$ 130,310,550	\$ 125,075,991	\$ 129,781,672	\$ 136,198,142
A/R % over 180 Days	14%	13%	11%	9%	8%

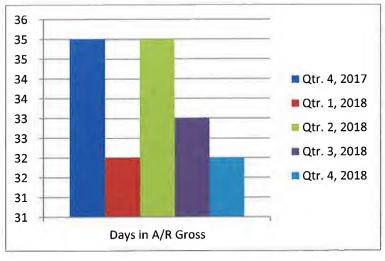


### **Care New England Medical Group:**

The fourth quarter gross charges increased by \$934,191 (1.6%) compared to the prior quarter. Collections decreased by \$1,192,430 (5.6%), which is consistent with the decrease in the 3<sup>rd</sup> quarter charges posted. Fourth quarter contractual adjustments decreased by \$2,442,794 (6.7%), which is consistent with the decreased collections for the quarter. Write offs for the 4<sup>th</sup> quarter increased by \$626,591 (71%) over the third quarter, which is due, in part, to timing issues with the third quarter write-offs, which were lower than quarterly averages. Days in A/R decreased from 33 to 32 with an overall increase of 13% in the total accounts receivable. Total AR increase was affected by NHP remittance upload issues, which are being addressed by NHP. A/R % over 180 days remained the same at 11%.

Care New Engl	and Medical Gro	oup Revenue Cy	cle Summary, (	<b>Quarterly Revie</b>	w
	Qtr. 4, 2017	Qtr. 1, 2018	Qtr. 2, 2018	Qtr. 3, 2018	Qtr. 4, 2018
Gross Charges	\$ 56,016,978	\$ 54,270,506	\$ 59,251,705	\$ 57,434,334	\$ 58,368,525
Cash Receipts	\$ 20,494,779	\$ 21,052,577	\$ 20,108,782	\$ 21,360,404	\$ 20,167,974
Contractual Adjustments	\$ 34,560,355	\$ 34,409,932	\$ 34,758,435	\$ 36,287,998	\$ 33,845,204
Write-Offs	\$ 1,528,899	\$ 1,559,214	\$ 1,654,591	\$ 877,123	\$ 1,503,714
Days in A/R Gross	35	32	35	33	32
Total A/R Balances	\$ 22,614,865	\$ 19,608,593	\$ 22,338,659	\$ 21,247,471	\$ 24,099,104
A/R % over 180 Days	7%	10%	10%	11%	11%

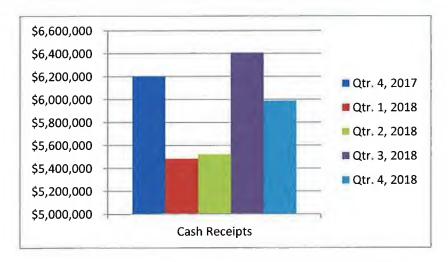


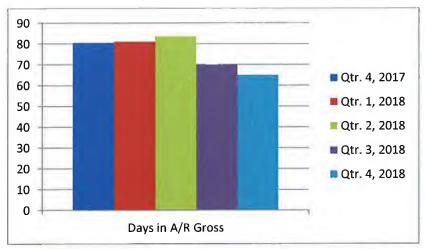


### Visiting Nurses Association (VNA) of Care New England:

VNA is a home care agency that provides Skilled Nursing, Rehab Therapies, Hospice, Palliative Care and Private Duty Home Care to Greater Rhode Island. The fourth quarter of FY18 showed a large decrease in AR days by 5 days to 65 and AR balances decrease of \$600K. These decreases primarily relate to strong collections within United Healthcare and Neighborhood Health Plan AR in the amount of \$500K. The VNA is still working with the State of Rhode Island on Medicaid Claims that are "hung" up in the State Claim System. During the fourth quarter of FY18, some payments were released and additional payments were setup for release in October 2018. These issues are a result of the State Mandate for all Private Duty Programs within the State of Rhode Island to bill through the Sandata System. Although the State has provided the VNA with weekly calls, claims are not being paid and resolved timely. The VNA's claims have been acknowledged as valid and the State continues to work through the issues on their end.

VNA	of Car	e New Engla	nd F	Revenue Cyc	le Su	ımmary, Qu	arter	ly Review		
	C	tr. 4, 2017	C	tr. 1, 2018	C	tr. 2, 2018	C	Qtr. 3, 2018	C	tr. 4, 2018
Gross Charges	\$	5,494,800	\$	5,538,847	\$	5,565,133	\$	5,799,807	\$	5,492,297
Cash Receipts	\$	6,203,425	\$	5,483,067	\$	5,520,521	\$	6,408,326	\$	5,989,971
Write-Offs	\$	14,932	\$	538	\$	10,125	\$	(31)	\$	140,858
Days in A/R Gross		81		81		84		70		65
Total A/R Balances	\$	4,809,191	\$	4,897,565	\$	5,177,577	\$	4,455,842	\$	3,860,666
A/R % over 180 Days		18%		19%		19%		21%		20%





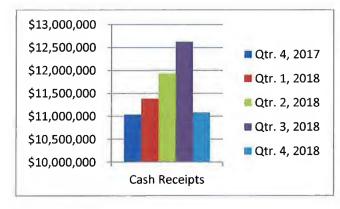
### The Providence Center:

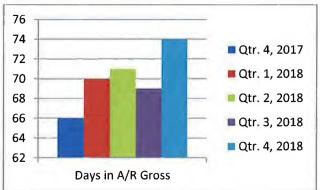
The Providence Center is Rhode Island's largest community behavioral health services network. Services focus on delivery with the client, families and other community resources. It provides services to over 18,000 clients annually and is staffed by approximately 800 people.

Cash receipts continue to improve from normalized Epic billings and resolution of State contract payment challenges. Write Off increases reflect aggressive resolution and cleanup of legacy accounts receivable balances as part of the Nov. 2017 transition to the new Epic system.

The gross charges and contractual adjustments changes from fiscal year 2018 3rd quarter to 2018 4th quarter are principally attributed to the transition of Continuum Behavioral Health revenue from TPC to Butler in June 2018. The gross charges decrease was also impacted by negative seasonality trending in outpatient and TPC Schools, and Epic billing challenges. The Total A/R Balance reduction included the collection of \$930K of corrected Substance Abuse Residential claims re-processed by United.

The Pr	ovidence Center	Revenue Cycle S	ummary, Quarte	erly Review	
	Qtr. 4, 2017	Qtr. 1, 2018	Qtr. 2, 2018	Qtr. 3, 2018	Qtr. 4, 2018
Gross Charges	\$ 12,902,245	\$ 12,469,466	\$ 13,210,725	\$ 12,401,553	\$ 11,098,121
Cash Receipts	\$ 11,033,735	\$ 11,379,960	\$ 11,937,098	\$ 12,626,488	\$ 11,086,193
Contractual Adjustments	\$ 460,141	\$ 448,218	\$ 454,110	\$ 378,207	\$ 40,727
Write-Offs	\$ 153,597	\$ 103,079	\$ 57,714	\$ 339,260	\$ 357,906
Days in A/R Gross	66	70	71	69	74
Total A/R Balances	\$ 9,340,033	\$ 9,833,478	\$ 10,800,900	\$ 9,770,504	\$ 8,881,665
A/R % over 180 Days	14%	13%	14%	20%	23%





CARE NEW ENGLAND HEALTH SYSTEM REVENUE CYCLE QUARTERLY REPORT 9/30/18

Payor Mix by Gross Revenue:	FY 12	FY 13	FY 14 (	Q1, FY 15	Q2, FY 15	Q3, FY 15	Q4, FY 25 (	Q1, FY 16	Q2, FY 16	Q3, FY 16	Q4, FY 16	Q1, FY 17	Q2, FY 17	Q3, FY 17	Q4, FY 17	Q1, FY 18	Q2, FY 18	O3 FY 18	04, FY 18
Medicare and Medicare Managed Care	34.70%	34.80%	34.01%	33.17%	35.21%	33.51%	31.51%	32.79%	32 84%	32.01%	30.95%	31.61%	33.18%	31 18%	30.68%	29.76%	30.85%	_	30.5.%
Plue Cross	23.20%	22.35%	22.43%	22 03%	20.52%	20.87%	21.94%	20 89%	20 92%	20.66%	20.52%	20 43%	20.34%	20.97%	20,41%	20.27%	19 45%	19.46%	19 46%
Medicaid and Medicaid Managed Care	20.83%	20 45%	24.46%	26.97%	26.75%	28.01%	28.92%	28.61%	27.58%	27.20%	28.98%	76.95%	27.70%	28.38%	28.53%	29.57%	27.79%	27.16%	27 73%
Managed Care	10.95%	11 09%	10.86%	10.33%	10.02%	10,46%	10.48%	10.47%	10 57%	11.52%	10.58%	10,67%	86.6	10 68%	10.09%	8.06%	9.74%	2 88%	G R 70
Self Pay	4.60%	4.71%	2.68%	1.71%	1.58%	1,70%	1.91%	1.46%	1.71%	1.68%	%59.			1 55%	1 58%	1 38%	1 210%	1 30%	1 270.
All Other	5.72%	6.60%	5 56%	5_79%	5.93%	5.45%	5.23%	5.78%	6.38%	6.93%		1	7 15%	79PC L	8 30%	10 95%	10 96%	11 13021	11 1-2
Total	100.00%	100.00%	100.00%	100,00%	100.00%	100.00%	100,00%	100,00%	100.00%	100.00%	12	15	100 00%	70001%	100 00%	100 00%	100 00%	100 000	100 000

Analysis of Revenues & Deductions:	FY 12	FY 13	FY 14	Q1, FY 15	Q2, FY 3.5	03, FY 15	Q4. FY 15	01, FY 16	QZ, FY 16	03. FY 16	Q4, FY 16	Q1, FY 17	Q2, FY 17	Q3, FY 17	Q4, FY 17	Q1, FY 17	Q2, FY 17	03. FY 17	O4. FY 17
Gross Patient Service Revenues	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100,0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Less Contractual Discounts	-26.9%	-57,4%	-56.0%	-59.1%	%5'65-	-60.6%	-60.7%	-59.1%	-59.7%	-57.8%	-58.9%	-59.2%	-61.1%	-62-1%	-61.9%	-61.3%	-61.2%	-60.4%	-57,9%
Plus Disproportionate Share Receipts	1.7%	1.3%	%50	1.8%	1.8%	1.8%	1.8%	1.9%	78%	20%	2.2%	1.9%	7.9%	1.8%	1.8%	2.0%	1.4%	1.4%	2.8%
Plus Upper Payment Limit Receipts	0.1%	0.1%	0.0%	0.4%	0.4%	0.4%	%5.0	0.5%	8,6'0	0.5%	%5'0	0.4%	0.4%	0.4%	0.4%	0.4%	1.6%	0.4%	0.5%
Net Patient Service Revenues (NPSR)	44.9%	44.0%	44.9%	43.1%	45.7%	41.6%	41.5%	43.3%	42.7%	44.6%	43.8%	43.1%	41.2%	40.0%	40.3%	41.1%	41.8%	41.4%	45.4%
Less:																			
Charity Care (CC)	-2.1%	-2.0%	-2.0%	-0.7%	-0.7%	-0.9%	-0.8%	-0.8%	-0.8%	-0.8%	-0.6%	-0.8%	-0.8%	-0.4%	-0.7%	-0.5%	-0.9%	-0.5%	-0.5%
Bad Debt Expense (BD)	-2.3%	-2.5%	-1.7%	-1,3%	-1.8%	-1.1%	-2.0%	-1.5%	-1.6%	-1.4%	-1.3%	-1.5%	-1.7%	-1.4%	-1,5%	-1.2%	-1.1%	-1.3%	-15%
NPSR less Uncompensated Care	%5'0#	39.4%	41.2%	41.1%	40.2%	39.6%	38.7%	41.0%	40.3%	42.4%	41.9%	40.8%	38.6%	38.2%	38.1%	39.3%	39.8%	39.6%	43.3%
Total Uncompensated Care (CC & BD)	4.4%	4.6%	3.7%	2.0%	2.5%	2.0%	2.8%	2.3%	2.4%	2.2%	1.9%	2.3%	2.5%	1.8%	2.2%	702 1	790 6	1 04	7 @ak

### Care New England Health System Consolidated and Obligated Group 9/30/2018

Less: Integra Contract Performance Cash	09.30.2018							
Days Cash on Hand - Operating Only           Cash & Cash Equivalents & Investments         77,609,133         75,967,496         69,186,020         54,458,086         47,375,732           Less: Restricted Cash & Cash Equivalents and Investme Less: Integra Contract Performance Cash         0         0         0         696,677         470,422           Less: Outstanding borrowings on line of credit Unresticted Cash & Cash Equivalents and Investme Unresticted Cash & Cash Equivalents and Investme Unresticted Cash & Cash Equivalents and Investme O6,113,332         62,205,301         57,434,728         42,022,570         33,428,767           Divided by: Operating Expenses         1,058,995,303         1,139,725,241         1,223,003,650         1,179,765,846         1,162,115,014           Less: Depreciation and Amortization Expense         34,495,543         36,581,327         39,599,310         35,324,831         30,021,896           Loss on disposition of assets (intangibles)         0         0         5,400,000         0         0         0           Restructuring or merger costs (Max \$4m/year)         0         2,911,571         4,000,000         4,000,000         73,333           Loss on refinancing         509,587         0         20,235,280         0         0           Net Operating Expenses         1,023,990,173         1,100,232,343         1,153,769,060		09.30.2018	FY17	FY16	FY15	FY14		5
Cash & Cash Equivalents & Investments							atios:	Liquidity Ra
Less: Restricted Cash & Cash Equivalents and Inve. Less: Integra Contract Performance Cash Less: Outstanding borrowings on line of credit Unresticted Cash & Cash Equivalents and Investme Operating Expenses Less: Depreciation and Amortization Expense Loss on disposition of assets (intangibles) Restructuring or merger costs (Max \$4m/year) Loss on Asset Impairment Loss on refinancing Net Operating Expenses 1,023,990,173 1,100,232,343 1,153,762,195 11,111,334 11,1296,695 13,476,543 11,296,695 11,296,995 13,476,543 11,296,695 11,296,995 13,476,543 11,296,695 11,296,995 13,476,543 11,296,695 11,296,995 13,476,543 11,296,695 11,296,995 13,476,543 11,296,995 13,476,543 11,296,695 11,296,995 13,476,543 11,296,695 14,10,422 11,296,695 11,12							Hand - Operating Only	Days Cash on
Less: Restricted Cash & Cash Equivalents and Inve: Less: Integra Contract Performance Cash Less: Outstanding borrowings on line of credit Unresticted Cash & Cash Equivalents and Investme Divided by: Depreciation and Amortization Expense Less: Depreciation of assets (intangibles) Restructuring or merger costs (Max \$4m/year) Divided by: Doss on Asset Impairment Loss on refinancing Net Operating Expenses 1,058,995,730 1,139,725,241 1,223,003,650 1,179,765,846 1,162,115,014 30,021,896 0 0 5,400,000 0 0 5,400,000 0 0 73,333 1,139,725,241 1,223,003,650 1,179,765,846 1,162,115,014 1,023,995,303 1,139,725,241 1,223,003,650 1,179,765,846 1,162,115,014 1,023,999,310 35,324,831 30,021,896 0 0 5,400,000 0 0 73,333 1,000,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	47,377,284	47,375,732	54.458.086	69,186,020	75,967,496	77,609,133	Cash & Cash Equivalents & Investments	
Less: Outstanding borrowings on line of credit Unresticted Cash & Cash Equivalents and Investme Operating Expenses I,058,995,303 I,139,725,241 I,223,003,650 I,179,765,846 I,162,115,014 Loss: Operating Expenses I,058,995,303 I,139,725,241 I,223,003,650 I,179,765,846 I,162,115,014 I,	13,010,691	13,476,543	,	11,111,334			Less: Restricted Cash & Cash Equivalents and Inve	
Unrestricted Cash & Cash Equivalents and Investme   66,113,332   62,205,301   57,434,728   42,022,570   33,428,767	470,422	470,422		-	-	•	Less: Integra Contract Performance Cash	
Divided by: Operating Expenses 1,058,995,303 1,139,725,241 1,223,003,650 1,179,765,846 1,162,115,014 Less: Depreciation and Amortization Expense 34,495,543 36,581,327 39,599,310 35,324,831 30,021,896 Loss on disposition of assets (intangibles) 0 0 5,400,000 0 0 0 Restructuring or merger costs (Max \$4m/year) 0 2,911,571 4,000,000 4,000,000 73,333 Loss on Asset Impairment Loss on refinancing 509,587 0 20,235,280 0 0 0 Net Operating Expenses 1,023,990,173 1,100,232,343 1,153,769,060 1,140,441,015 1,109,458,799  23.6 20.6 18.2 13.4 11.0  Days Cash on Hand - Inclusive of Unrestricted Board Designated	0	0			_		Less: Outstanding borrowings on line of credit	
Less: Depreciation and Amortization Expense 34,495,543 36,581,327 39,599,310 35,324,831 30,021,896     Loss on disposition of assets (intangibles) 0 0 5,400,000 0 0 0     Restructuring or merger costs (Max \$4m/year) 0 2,911,571 4,000,000 4,000,000 73,333     Loss on Asset Impairment 0 22,560,986     Loss on refinancing 509,587 0 20,235,280 0 0 0     Net Operating Expenses 1,023,990,173 1,100,232,343 1,153,769,060 1,140,441,015 1,109,458,799      23.6 20.6 18.2 13.4 11.0	33,896,171	,,					Operating Expenses	Divided by:
Loss on disposition of assets (intangibles) 0 0 5,400,000 0 0 0 0 Restructuring or merger costs (Max \$4m/year) 0 2,911,571 4,000,000 4,000,000 73,333 Loss on Asset Impairment 0 22,560,986 Loss on refinancing 509,587 0 20,235,280 0 0 0 Net Operating Expenses 1,023,990,173 1,100,232,343 1,153,769,060 1,140,441,015 1,109,458,799 23.6 20.6 18.2 13.4 11.0 Days Cash on Hand - Inclusive of Unrestricted Board Designated	1,117,851,103							
Restructuring or merger costs (Max \$4m/year) 0 2,911,571 4,000,000 4,000,000 73,333 Loss on Asset Impairment 0 22,560,986 Loss on refinancing 509,587 0 20,235,280 0 0 0 0 Net Operating Expenses 1,023,990,173 1,100,232,343 1,153,769,060 1,140,441,015 1,109,458,799 23.6 20.6 18.2 13.4 11.0 Days Cash on Hand - Inclusive of Unrestricted Board Designated	29,648,043	, , ,		, ,	, . ,			
Loss on Asset Impairment Loss on refinancing Net Operating Expenses  1,023,990,173  1,100,232,343  1,153,769,060  1,140,441,015  1,109,458,799  23.6  20.6  18.2  13.4  11.0  Days Cash on Hand - Inclusive of Unrestricted Board Designated	72 220	•			-		Restructuring or merger costs (Max \$4m/year)	
Loss on refinancing 509,587 0 20,235,280 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	73,333 0			4,000,000	2,011,071	Ū	Loss on Asset Impairment	
Net Operating Expenses 1,023,990,173 1,100,232,343 1,153,769,060 1,140,441,015 1,109,458,799  23.6 20.6 18.2 13.4 11.0  Pays Cash on Hand - Inclusive of Unrestricted Board Designated	0		-	20 235 280	0	509.587		
23.6 20.6 18.2 13.4 11.0  Days Cash on Hand - Inclusive of Unrestricted Board Designated	1,088,129,727	1,109,458,799			•	,	Net Operating Expenses	
Days Cash on Hand - Inclusive of Unrestricted Board Designated								
0	11.4	11.0	13.4	18.2	20.6	23.6		
0								
Uash & Uash Edulyalents & Investments 66 113 332 62 206 201 57 424 720 40 022 570 20 400 707						00.440.000		Days Cash on
42,022,010 00,420,101	33,896,171	33,428,767	42,022,570	57,434,728	62,205,301	66,113,332		Dive
Divided by	100,350,100	100,350,100					Operating Expenses	
1,102,113,014	1,117,851,103	1,162,115,014						
Less: Depreciation and Amortization Expense 34,495,543 36,581,327 39,599,310 35,324,831 30,021,896  Loss on disposition of assets (intangibles) 0 0 5,400,000 0 0	29,648,043	30,021,896					Loss on disposition of assets (intangibles)	
Destructive and the second of	70.000	U	•	, -,	-	_		
1000,000	73,333	73,333 22,560,986		4,000,000	2,311,071	· ·		
Loss on refinancing 509,587 0 20,235,280 0 0	0		•	20 235 280	0	509.587		
Not Operating Function	1,088,129,727	1,109,458,799	-		-		Net Operating Expenses	
58.9 50.8 50.0 43.7 44.0		44.0	40.7	50.0	50 P	58.0		
58.9 50.8 50.0 43.7 44.0	45.0	44.0	43.7	50.0	30.0	30.3		
Cash to Debt Ratio							Ratio	Cash to Debt F
Cash & Cash Equivalents & Investments (including £ 165,319,936 153,185,528 157,588,270 136,513,641 133,778,867	134,246,271	133 778 867	136 513 641	157.588.270	153.185.528	165,319,936		
Divided by: Long-term Debt (reduced by Debt Service Reserve I 156,272,229 155,637,106 169,934,522 168,325,102 162,132,682	162,064,961					156,272,229	Long-term Debt (reduced by Debt Service Reserve I	Divided by:
	102,004,001		, ,			4.00		
1.06 0.98 0.93 0.81 0.83	0.83	0.83	0.81	0.93	0.98	1.06		
Current Ratio	-							Current Ratio
Current Assets 246,224,949 255,427,396 221,881,964 210,009,369 213,136,305	209,014,977	213 136 305	210.009.369	221.881.964	255,427,396	246,224,949	Current Assets	
Divided by: Current Liabilities 164,922,937 189,339,472 187,009,712 176,294,412 164,751,843	158,616,075					164,922,937	Current Liabilities	Divided by:
1.49 1.35 1.19 1.19 1.29	1.32	1.29	1.19	1.19	1.35	1.49		
Average Payment Period							nent Period	Average Paym
Current Liabilities 164,922,937 189,339,472 187,009,712 176,294,412 164,751,843	158.616.075	164 751 843	176.294 412	187,009.712	189,339.472	164,922,937	Current Liabilities	
Divided by: Operating Expenses 1,058,995,303 1,139,725,241 1,223,003,650 1,179,765,846 1,162,115,014	1,117,851,103							Divided by:
Days in Measurement Period 365 365 366 365 365 365	365					365		
Average Daily Operating Expenses 2,901,357 3,122,535 3,341,540 3,232,235 3,183,877	3,062,606			3,341,540	3,122,535	2,901,357	Average Daily Operating Expenses	
56.8 60.6 56.0 54.5 51.7								

### Care New England Health System 9/30/2018

	3/30/2010				_		
		FY14	FY15	FY16	FY17	Consolidated 09.30.2018	Obligated Group (YTD 09.30.2018
Profitability	/ Ratios:						
Operating Ma	<u>orgin</u>						
Divided by:	Income from Operations Total Operating Revenue	8,505,804 1,068,010,694	(1,785,748) 1,137,939,493	(68,279,804) 1,154,723,846	(47,132,893) 1,132,632,953	(26,877,370) 1,135,237,644	5,448,085 1,123,299,188
		0.80%	-0.16%	-5.91%	-4.16%	-2.37%	0.49%
Excess Marg	<u>in</u>					See Note (5)	See Note (6)
Divided by:	Excess (deficiency) of Revenues & Gains over Expe Total Operating Revenue	11,140,275 1,068,010,694	(27,835,311) 1,137,939,493	(52,842,762) 1,154,723,846	(19,926,152) 1,132,632,953	(47,614,488) 1,135,237,644	(15,523,409) 1,123,299,188
		1.04%	-2.45%	-4.58%	-1.76%	-4.19%	-1.38%
Capital Stru	<u>ucture:</u>						
LT Debt to Ed	quity						See Note (A)
Divided by:	Long-term Debt (reduced by 2013 Series A Debt Serotal Net Assets	156,272,229 377,851,459	155,637,106 312,066,646	169,934,522 248,875,932	168,325,102 270,762,626	162,132,682 266,676,493	162,064,961 352,157,793
		41.36%	49.87%	68.28%	62.17%	60.80%	46.02%
Debt/Capitali	zation						
Divided by:	Long-term Debt (reduced by 2013 Series A Debt Ser Unrestricted Net Assets + Debt	156,272,229 465,811,631	155,637,106 396,787,364	169,934,522 341,874,640	168,325,102 355,984,071	162,132,682 342,827,779	162,064,961 440,622,054
		33.55%	39.22%	49.71%	47.28%	47.29%	36.78%

### Care New England Health System 9/30/2018

when the Memorial Hospital Cash Due to CNE obligation is forgiven.

		FY14	FY15	FY16	FY17	Consolidated 09.30.2018	Obligated Group (YTD) 09.30.2018	
Debt Service	Coverage							
	Excess (deficiency) of Revenues & Gains over Expe		(27,835,311)	(52,842,762)	(19,926,152)	(47,614,488)	(15,523,409)	
	Change in unrealized (gains) and losses	(1,232,951)	32,287,448	(17,542,646)	(12,022,381)	(2,038,630)	(2,038,076)	
	Pension Settlement	04.405.540	-	-		31,096,004	31,096,004	
	Depreciation and Amortization	34,495,543	36,581,327	39,599,310	35,324,831	30,021,896	29,648,043	
	Interest Expense, including swap agreement payme	6,527,788	6,838,716	6,129,434	7,960,620	8,007,167	7,975,581	
	Loss on disposition of assets	*	+	5,400,000		7	•	
	Loss on asset impairment		*	1		22,560,986	•	
	Transfer To/from Affiliates		-	-	-		*	
	Restructuring or merger costs (Max \$4m/year)	•	2,911,571	4,000,000	4,000,000	73,333	73,333	
	Loss on refinancing	509,587	*	20,235,280	-	-		
quals (A)		51,440,242	50,783,751	4,978,616	15,336,918	42,106,268	51,231,476	
	Principal Payment	8,123,289	6,383,144	9,346,905	1,894,631	5,434,416	5,434,416	
lus	Interest Expense, including swap agreement payme		6,838,716	6,129,434	7,960,620	8,007,167	7,975,581	
quals (B)		14,651,077	13,221,860	15,476,339	9,855,251	13,441,583	13,409,997	
		3.5	3.8	0.3	1.56	3.13	3.82	
verage Age	Accumulated Depreciation	423,591,539	449,859,247	484,438,434	500,578,882	540,268,360	536,481,542	6254617
Divided by:	Depreciation Expense (Annualized)	34,495,543	36,581,327	39,599,310	35,324,831	30,021,896	29,648,043	
		12.3	12.3	12.2	14.2	18.0	18.1	
ote: (1)	The FY15 ratios include the acquisition of The Providence Cen	ter (TPC) as of January 1,	2015.					
ote: (2)	FY15 excludes restricted cash and equivalents and investment	S.						
ote: (3)	The FY 14 and FY15 calculations do not take into account \$10 cash/liquidity position	.3 million and \$4.2 million,	respectively in trustee-h	eld funds, which will be	utilized for future capit	tal purchases and ultim	ately improving our	
ote: (4)	The debt service coverage calculation is based on current year	r activity.						
te: (5)	FY 18 Excess (deficiency) of Revenues & Gains over Expense	s includes the Pension Se	ttlement of \$31.1 million					
ote: (6)	FY 18 Obligated Group Excess (deficiency) of Revenues & Ga	ins over Expenses include	s the Pension Settlemer	nt of \$31.1 M and the M	IH Pension Liability Tra	ansfer of \$70.1M		
ote (A)	Fy18 Obligated Group Unrestricted Net Assets and Total Net A	Assets will be reduced to a	mounts similar to the reg	ported Consolidated Un	restricted Net Assets a	and Total Net Assets.		

# Care New England Health System Debt Compliance Tests For the 12 Months Ending September 30, 2018

### 2016 Series B, 2016 Series C Debt Compliance Tests:

	Consolidated	Obligated Grp - YTD
Debt Service Coverage Ratio - Effective starting September 30, 2018		
Calculated Debt Service Coverage	3.13	3.82
Required Debt Service Coverage annually at September 30th	1.10	1.10
Interim Compliance Status	<u>Above</u>	Above
Days Cash on Hand - as of September 30, 2018		
Calculated Days Cash on Hand	44.01	45.03
Required Days Cash on Hand annually at September 30th	30.00	30.00
Interim Compliance Status	<u>Above</u>	<u>Above</u>

Excluding MHR! Restructuring

Care New England Health System
Debt Compliance Calculations
As of Sentember 30, 2018

As of September 30, 2018  Debt Service Coverage Ratio	CNE Consolidated Sep-17	CNE Consolidated Sep-18	CNE Obligated Group Sep-18	Consolidated Sep-18	Obligated Group Sep-18
Excess of revenues and gains over expenses:	(\$19,926,151)	(\$47,614,488)	(\$15,523,409)	(\$47,614,488)	(\$15,523,409)
Unrealized (gain) or loss on investments	(\$12,022,381)	(\$2,038,630)	(\$2,038,076)	(\$2,038,630)	(\$2,038,076)
Interest expense including payments on interest rate swaps	\$7,960,620	\$8,007,167	\$7,975,581	\$8,007,187	\$7,975,581
Depreciation & amortization	\$35,324,831	\$30,021,896	\$29,648,043	\$30,021,896	\$29,648,043
Restructuring and merger costs (maximum \$4m/year)	\$4,000,000	\$4,000,000	\$1,628,052	\$73,333	\$73,333
Pension Settlement	\$0	\$31,096,004	\$31,096,004	\$31,096,004	\$31,096,004
Loss on asset impairment	\$0	\$22,560,986	\$0	\$22,580,988	\$0
Transfer to/(from) affiliates	\$0	\$0	\$0	\$0	\$0
Loss on refinancing of debt	\$0	\$0	\$0	\$0	\$0
Loss on disposition of assets/intangibles	\$0	\$0	\$0	\$0	\$0
	\$15,336,919	\$46,032,935	\$52,786,195	\$42,106,268	\$51,231,476
Payments on LTD and capital leases, YTD, net of loss on refinancing interest Payments, YTD		\$5,434,416 \$8,007,167	\$5,434,416 \$7,975,581	\$5,434,416 \$8,007,167	\$5,434,416 \$7,975,581
Total		\$13,441,583	\$13,409,997	\$13,441,563	\$13,409,997
Debt Service Coverage Ratio		3.42	3.94	3.13	3.82

Care New England Health System Debt Compliance Calculations As of September 30, 2018

As of September 30, 2018  Days Cash on Hand Inclusive of Unrestricted Board Designated	CNE Consolidated Sep-18	CNE Obligated Grp Sep-18		
Cash & Cash Equivalents per Financial Statements Less: Cash & Cash Equivalents Restricted for Specific Purposes Less: Integra - Contract Performance Cash Less: Outstanding borrowing on Line of Credit Unrestricted Cash & Cash Equivalents, net	\$ 47,375,732 \$ 13,476,543 \$ 470,422 \$	\$ 47,377,284 \$ 13,010,691 \$ 470,422 \$		1185-91000-10000
Investments (Short and Long Term) Less: Investments Restricted for Specific Purposes Unrestricted Investments (Short and Long Term), net	\$ - \$ -	\$ -		
Unrestricted Board-designated investments per Financial Statements Less: Cash Surrender Value of Life Insurance Unrestricted Board-designated investments, net	\$ 123,418,947 \$ 23,068,847 \$ 100,350,100	\$ 123,418,947 \$ 23,068,847 \$ 100,350,100		
Subtotal	\$ 133,778,867	\$ 134,246,271		
Divided By: Operating Expenses Less: Depreciation and Amortization Expense Less: Restructuring or merger costs (Annual Maximum \$4m) excludes MH Restructuring Less: Loss on Disposition of Assets (intangibles) Less: Loss on Impairment of Assets Less: Loss on Refinancing Less: Adjustments to Goodwill and Intangibles	\$ 1,162,115,014 \$ 30,021,896 \$ 73,333 \$ - \$ 22,560,986 \$ - \$ -	\$ 1,117,851,103 \$ 29,648,043 \$ 73,333 \$ . \$ .		
Net Operating Expenses Divided By Days YTD Subtotal - Daily 365 days	\$ 1,109,458,799 \$ 3,039.613	\$ 1,088,129,727 \$ 2,981,177	365	
Days Cash on Hand	<u>44.01</u> days	45.03		

### Exhibit D Historical Indebtedness Ratio

### Care New England Health System Debt Compliance Calculations As of September 30, 2018

	CNE Consolidated
Indebtedness Ratio	Sep-18
Current portion of long term debt	\$6,088,692
Long term debt, net of current portion	\$165,744,883
Total Deferred Financing Costs	\$2,441,547
Less: 2016 Series B Debt Service reserve Fund deposits	\$12,142,439 \$162,132,682
Unrestricted Net Assets	\$180,695,097
Net Assets	\$266,676,493
Indebtedness Ratio	60.80%

# Care New England Health System Outstanding Indebtedness Unaudited As of September 30, 2018

### Consolidated

### **Outstanding Indebtedness:**

 Series 2016 B
 \$134,775,000

 Series 2016 C
 \$21,610,000

 Series 2016 B Bond Premium
 \$11,708,072

 Series 2016 C Bond Discount
 -\$451,735

 RIHEBC & Other Capital Leases
 2145406.72
 \$2,145,407

 Seavest Note
 \$1,382,353

 Time Mortgage Note
 \$2,903,272

 The Providence Center
 \$202,753

1	Excluding Premiu	ms and Discounts
	FY 2018	FY 2017
	\$134,775,000	\$138,265,000
	\$21,610,000	\$21,610,000
	\$2,145,407	\$3,809,812
1	\$1,382,353	\$ 1,467,328
ı	\$2,903,272	\$3,034,164
	\$202,753	\$266,897
	\$163,018,785	\$168,453,201

\$5,434,416

The obligated group has not incurred additional indebtedness since the issuance of the Series 2016 B and Series 2016 C bonds except the following capital leases.

### **Obligated Group**

### **Outstanding Indebtedness:**

Series 2016 B	\$134,775,000
Series 2016 C	\$21,610,000
Series 2016 B Bond Premium	\$11,708,072
Series 2016 C Bond Discount	-\$451,735
RIHEBC & Other Capital Leases	\$2,077,646
Seavest Note	\$1,382,353
Time Mortgage Note	\$2,903,272
The Providence Center	\$202,753
	\$174.207.361

Excluding Premiur	ms and Discounts
FY 2018	FY 2017
\$134,775,000	\$138,265,000
\$21,610,000	\$21,610,000
\$2,077,646	\$3,809,812
\$1,382,353	
\$2,903,272	\$3,034,164
\$202,753	\$266,897
\$162,951,025	\$166,985,873



		Current M	onth Septe	ember						YEAR-TO-	DATE Septe	mber		
ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.		ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.
							DISCHARGES	-						
1,026	1,040	(14)	(1.3%)	1,027	(1)	(0.1%)	MED SURG	12,838	12,538	300	2.4%	12,159	679	5.6%
871	858	13	1.5%	896	(25)	(2.8%)	OBSTETRICS	10,154	10,002	152	1.5%	10,086	68	0.7%
519	663	(144)	(21.7%)	610	(91)	(14.9%)	PSYCH	6,875	8,066	(1,191)	(14.8%)	7,466	(591)	(7.9%)
126	129	(3)	(2.3%)	132	(6)	(4.5%)	KENT UNIT AT BUTLER	1,499	1,567	(68)	(4.3%)	1,560	(61)	(3.9%)
747	753	(6)	(0.8%)	781	(34)	(4.4%)	NURSERY-NEWBORN	8,768	8,753	15	0.2%	8,802	(34)	(0.4%)
12	8	4	50.0%	6	6	100.0%	NURSERY-SPECIAL CARE	67	60	7	11.7%	59	8	13.6%
93	62	31	50.0%	87	6	6.9%	NICU	1,095	1,036	59	5.7%	1,063	32	3.0%
25	28	(3)	(10.7%)	36	(11)	(30.6%)	REHAB	403	338	65	19.2%	356	47	13.2%
3,419	3,541	(122)	(3.4%)	3,575	(156)	(4.4%)	TOTAL	41,699	42,360	(661)	(1.6%)	41,551	148	0.4%
							PATIENT DAYS							
4,106	4,617	(511)	(11.1%)	4,388	(282)	(6.4%)	MED SURG	51,424	56,186	(4,762)	(8.5%)	53,489	(2,065)	(3.9%)
2,536	2,578	(42)	(1.6%)	2,722	(186)	(6.8%)	OBSTETRICS	30,430	30,020	410	1.4%	30,252	178	0.6%
3,983	4,153	(170)	(4.1%)	4,201	(218)	(5.2%)	PSYCH	48,428	50,532	(2,104)	(4.2%)	50,863	(2,435)	(4.8%)
831	815	16	2.0%	813	18	2.2%	KENT UNIT AT BUTLER	10,178	9,944	234	2.4%	9,960	218	2.2%
1,890	1,918	(28)	(1.5%)	1,925	(35)	(1.8%)	NURSERY-NEWBORN	22,347	22,349	(2)	(0.0%)	22,292	55	0.2%
89	69	20	29.0%	69	20	29.0%	NURSERY-SPECIAL CARE	652	631	21	3.3%	650	2	0.3%
2,212	2,197	15	0.7%	1,923	289	15.0%	NICU	23,920	23,411	509	2.2%	23,033	887	3.9%
477	301	176	58.5%	387	90	23.3%	REHAB	5,014	3,845	1,169	30.4%	4,073	941	23.1%
16,124	16,648	(524)	(3.1%)	16,428	(304)	(1.9%)	TOTAL	192,393	196,918	(4,525)	(2.3%)	194,612	(2,219)	(1.1%)
							LENGTH OF STAY							
4.0	4.4	(0.4)	(9.9%)	4.3	(0.3)	(6.3%)	MED SURG	4.0	4.5	(0.5)	(10.6%)	4.4	(0.4)	(8.9%)
2.9	3.0	(0.1)	(3.1%)	3.0	(0.1)	(4.2%)	OBSTETRICS	3.0	3.0	(0.0)	(0.2%)	3.0	(0.0)	(0.1%)
7.7	6.3	1.4	22.5%	6.9	8.0	11.4%	PSYCH	7.0	6.3	0.8	12.4%	6.8	0.2	3.4%
6.6	6.3	0.3	4.4%	6.2	0.4	7.1%	KENT UNIT AT BUTLER	6.8	6.3	0.4	7.0%	6.4	0.4	6.3%
2.5	2.5	(0.0)	(0.7%)	2.5	0.1	2.7%	NURSERY-NEWBORN	2.5	2.6	(0.0)	(0.2%)	2.5	0.0	0.6%
7.4	8.6	(1.2)	(14.0%)	11.5	(4.1)	(35.5%)	NURSERY-SPECIAL CARE	9.7	10.5	(0.8)	(7.5%)	11.0	(1.3)	(11.7%)
23.8	35.4	(11.7)	(32.9%)	22.1	1.7	7.6%	NICU	21.8	22.6	(0.8)	(3.3%)	21.7	0.2	0.8%
19.1	10.8	8.3	77.5%	10.8	8.3	77.5%	REHAB	12.4	11.4	1.1	9.4%	11.4	1.0	8.7%
4.7	4.7	0.0	0.3%	4.6	0.1	2.6%	TOTAL	4.6	4.6	(0.0)	(0.7%)	4.7	(0.1)	(1.5%)



		Current M	lonth Septe	ember						YEAR-TO-	DATE Septe	mber		
ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.		ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.
							AVERAGE DAILY CENSUS							
136.9	153.9	(17.0)	(11.1%)	146.3	(9.4)	(6.4%)	MED SURG	140.9	153.9	(13.0)	(8.5%)	14 <b>€</b> .5	(5.7)	(3.9%)
84.5	85.9	(1.4)	(1.6%)	90.7	(6.2)	(6.8%)	OBSTETRICS	83.4	82.2	1.1	1.4%	82.9	0.5	0.6%
132.8	138.4	(5.7)	(4.1%)	140.0	(7.3)	(5.2%)	PSYCH	132.7	138.4	(5.8)	(4.2%)	139.4	(6.7)	(4.8%)
27.7	27.2	0.5	2.0%	27.1	0.6	2.2%	KENT UNIT AT BUTLER	27.9	27.2	0.6	2.4%	27.3	0.6	2.2%
63.0	63.9	(0.9)	(1.5%)	64.2	(1.2)	(1.8%)	NURSERY-NEWBORN	61.2	61.2	(0.0)	(0.0%)	61.1	0.2	0.2%
3.0	2.3	0.7	29.0%	2.3	0.7	29.0%	NURSERY-SPECIAL CARE	1.8	1.7	0.1	3.3%	1.8	0.0	0.3%
73.7	73.2	0.5	0.7%	64.1	9.6	15.0%	NICU	65.5	64.1	1.4	2.2%	63.1	2.4	3.9%
15.9	10.0	5.9	58.5%	12.9	3.0	23.3%	REHAB	13.7	10.5	3.2	30.4%	11.2	2.6	23.1%
537.5	554.9	(17.5)	(3.1%)	547.6	(10.1)	(1.9%)	TOTAL	527.1	539.5	(12.4)	(2.3%)	533.2	(6.1)	(1.1%)
							OBSERVATION							
16,730	17,612	(882)	(5.0%)	16,791	(61)	(0.4%)	HOURS	196,629	202,179	(5,550)	(2.7%)	201,175	(4,546)	(2.3%)
676	663	13	2.0%	598	78	13.0%	CASES	7,917	7,702	215	2.8%	7,516	401	5.3%
1,682	1,832	(150)	(8.2%)	1,873	(191)	(10.2%)	PARTIAL HOSPITAL DAYS	23,561	23,332	229	1.0%	23,268	293	1.3%
806	787	19	2.4%	831	(25)	(3.0%)	DELIVERIES	9,466	9,346	120	1.3%	9,449	17	0.2%



		Current M	onth Septe	ember			•			YEAR-TO-	DATE Septe	ember		
ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.		ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.
							EMERGENCY ROOM/TRIAGE							
1,421	1,447	(26)	(1.8%)	1,369	52	3.8%	Inpatient	17,229	17,085	144	0.8%	16,215	1,014	6.3%
6,843	6,879	(36)	(0.5%)	6,870	(27)	(0.4%)	Outpatient	81,830	83,718	(1,888)	(2.3%)	81,342	488	0.6%
8,264	8,326	(62)	(0.7%)	8,239	25	0.3%	Total	99,059	100,803	(1,744)	(1.7%)	97,557	1,502	1.5%
							OPERATING ROOM							
290	329	(39)	(11.9%)	278	12	4.3%	Inpatient	3,402	3,643	(241)	(6.6%)	3,291	111	3.4%
1,112	1,205	(93)	(7.7%)	1,094	18	1.6%	Outpatient	13,924	14,038	(114)	(0.8%)	12,974	950	7.3%
1,402	1,534	(132)	(8.6%)	1,372	30	2.2%	Total	17,326	17,681	(355)	(2.0%)	16,265	1,061	6.5%
							ENDOSCOPY							
71	58	14	23.5%	<b>7</b> 5	(4)	(5.3%)	Inpatient	771	690	81	11.7%	833	(62)	(7.4%)
484	498	(14)	(2.8%)	492	(8)	(1.6%)	Outpatient	5,989	5,777	212	3.7%	6,385	(396)	(6.2%)
555	556	(1)	(0.1%)	567	(12)	(2.1%)	Total	6,760	6,467	293	4.5%	7,218	(458)	(6.3%)
							LABORATORY							
60,944	58,855	2,089	3.5%	61,875	(931)	(1.5%)	Inpatient	729,549	700,904	28,645	4.1%	684,696	44,853	6.6%
142,919	144,589	(1,670)	(1.2%)	139,607	3,312	2.4%	Outpatient	1,766,191	1,651,670	114,521	6.9%	1,627,934	138,257	8.5%
203,863	203,444	419	0.2%	201,482	2,381	1.2%	Total	2,495,740	2,352,574	143,166	6.1%	2,312,630	183,110	7.9%
							BLOOD BANK							
5,443	5,697	(254)	(4.5%)	5,360	83	1.5%	Inpatient	63,912	65,632	(1,720)	(2.6%)	64,785	(873)	(1.3%)
6,379	6,613	(234)	(3.5%)	7,113	(734)	(10.3%)	Outpatient	82,075	83,487	(1,412)	(1.7%)	83,603	(1,528)	(1.8%)
11,822	12,310	(488)	(4.0%)	12,473	(651)	(5.2%)	Total	145,987	149,119	(3,132)	(2.1%)	148,388	(2,401)	(1.6%)



		Current M	Ionth Septe	ember						YEAR-TO-	DATE Septe	mber		
ACTUAL	BUDGET	VAR.		PRIOR YR	VAR.	% VAR.		ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.
						_	DIAGNOSTIC RADIOLOGY							
2,252	2,350	(98)	(4.2%)	2,261	(9)	(0.4%)	Inpatient	27,772	28,072	(300)	(1.1%)	26,740	1,032	3.9%
3,558	4,430	(872)	(19.7%)	3,355	203	6.1%	Outpatient	44,991	48,032	(3,041)	(6.3%)	43,390	1,601	3.7%
5,810	6,780	(970)	(14.3%)	5,616	194	3.5%	Total	72,763	76,104	(3,341)	(4.4%)	70,130	2,633	3.8%
							MRI							
91	129	(38)	(29.5%)	133	(42)	(31.6%)	Inpatient	1,311	1,569	(258)	(16.4%)	1,521	(210)	(13.8%)
419	435	(16)	(3.7%)	388	31	8.0%	Outpatient	4,942	4,908	34	0.7%	4,829	113	2.3%
510	564	(54)	(9.6%)	521	(11)	(2.1%)	Total	6,253	6,477	(224)	(3.5%)	6,350	(97)	(1.5%)
							CT SCAN							
877	785	92	11.7%	800	77	9.6%	Inpatient	10,331	9,505	826	8.7%	9,014	1,317	14.6%
2,441	2,097	344	16.4%	2,085	356	17.1%	Outpatient	27,177	24,763	2,414	9.7%	24,295	2,882	11.9%
3,318	2,882	436	15.1%	2,885	433	15.0%	Total	37,508	34,268	3,240	9.5%	33,309	4,199	12.6%
							ULTRASOUND							
468	522	(54)	(10.3%)	549	(81)	(14.8%)	Inpatient	5,853	6,129	(276)	(4.5%)	5,906	(53)	(0.9%)
2,981	3,582	(601)	(16.8%)	3,426	(445)	(13.0%)	Outpatient	40,526	42,364	(1,838)	(4.3%)	41,916	(1,390)	(3.3%)
3,449	4,104	(655)	(16.0%)	3,975	(526)	(13.2%)	Total	46,379	48,493	(2,114)	(4.4%)	47,822	(1,443)	(3.0%)
							NUCLEAR MEDICINE							
38	55	(17)	(30.9%)	47	(9)	(19.1%)	Inpatient	530	661	(131)	(19.8%)	567	(37)	(6.5%)
181	185	(4)	(2.2%)	173	8	4.6%	Outpatient	2,112	2,115	(3)	(0.1%)	2,000	112	5.6%
219	240	(21)	(8.8%)	220	(1)	(0.5%)	Total	2,642	2,776	(134)	(4.8%)	2,567	75	2.9%
							SPECIAL PROCEDURES							
158	167	(9)	(5.4%)	157	1	0.6%	Inpatient	2,172	2,042	130	6.4%	1,846	326	17.7%
156	133	23	17.3%	150	6	4.0%	Outpatient	1,704	1,612	92	5.7%	1,625	79	4.9%
314	300	14	4.7%	307	7	2.3%	Total	3,876	3,654	222	6.1%	3,471	405	11.7%
							MAMMOGRAPHY							
2	(1)	3	(300.0%)		2	0.0%	Inpatient	12	21	(9)	(42.9%)	10	2	20.0%
3,083	2,237	846	37.8%	3,037	46	1.5%	Outpatient	37,418	28,944	8,474	29.3%	31,243	6,175	19.8%
3,085	2,236	849	38.0%	3,037	48	1.6%	Total	37,430	28,965	8,465	29.2%	31,253	6,177	19.8%



		Current M	onth Sept	ember						YEAR-TO-	DATE Septe	mber		
ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.		ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.
							BREAST HEALTH CTR.							
-	-	0	0.0%	1	(1)	(100.0%)	Inpatient	2	-	2	100.0%	5	(4)	(80.0%)
1,850	1,918	(68)	(3.5%)	1,372	478	34.8%	Outpatient	16,418	16,789	(371)	(2.2%)	16,000	418	2.6%
1,850	1,918	(68)	(3.5%)	1,373	477	34.7%	Total	16,420	16,789	(369)	(2.2%)	16,005	415	2.6%
							CARDIAC CATH							
105	48	57	118.8%	107	(2)	(1.9%)	Inpatient	1,198	620	578	93.2%	757	441	58.3%
112	96	16	16.7%	94	18	19.1%	Outpatient	1,123	1,111	12	1.1%	883	240	27.2%
217	144	73	50.7%		16	8.0%	Total	2,321	1,731	590	34.1%	1,640	681	41.5%
							VASCULAR LAB							
2	9	(7)	(77.8%)	5	(3)	(60.0%)	Inpatient	30	57	(27)	(47.4%)	69	(39)	(56.5%)
270	349	(79)	(22.6%)	206	64	31.1%	Outpatient	3,378	3,608	(230)	(6.4%)	3,407	(29)	(0.9%)
272	358	(86)	(24.0%)	211	61	28.9%	Total	3,408	3,665	(257)	(7.0%)	3,476	(68)	(2.0%)
							EKG							
1,723	1,753	(30)	(1.7%)	1,740	(17)	(1.0%)	Inpatient	22,097	21,223	874	4.1%	19,358	2,739	14.1%
2,840	2,930	(90)	(3.1%)	2,866	(26)	(0.9%)	Outpatient	34,124	33,855	269	0.8%	33,216	908	2.7%
4,563	4,683	(120)	(2.6%)	4,606	(43)	(0.9%)	Total	56,221	55,078	1,143	2.1%	52,574	3,647	6.9%
							EEG							
32	42	(10)	(23.8%)	44	(12)	(27.3%)	Inpatient	410	493	(83)	(16.8%)	420	(10)	(2.4%)
33	31	2	6.5%	28	5	17.9%	Outpatient	468	366	102	27.9%	379	89	23.5%
65	73	(8)	(11.0%)	72	(7)	(9.7%)	Total	878	859	19	2.2%	799	79	9.9%
							ECHOCARDIOLOGY							
357	352	5	1.4%	350	7	2.0%	Inpatient	4,437	4,261	176	4.1%	3,833	604	15.8%
454	428	26	6.1%	399	55	13.8%	Outpatient	5,308	4,741	567	12.0%	4,151	1,157	27.9%
811	780	31	4.0%	749	62	8.3%	Total	9,745	9,002	743	8.3%	7,984	1,761	22.1%



		Current M	onth Septe	ember						YEAR-TO-	DATE Septe	mber		
ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.		ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.
							PHYSICAL THERAPY							
3,161	2,813	348	12.4%	2,740	421	15.4%	Inpatient	35,857	34,125	1,732	5.1%	32,303	3,554	11.0%
4,141	3,647	494	13.5%	2,082	2,059	98.9%	Outpatient	42,675	34,325	8,350	24.3%	30,222	12,453	41.2%
7,302	6,460	842	13.0%	4,822	2,480	51.4%	Total	78,532	68,450	10,082	14.7%	62,525	16,007	25.6%
							OCCUPATIONAL THERAPY							
1,911	1,637	274	16.7%	1,606	305	19.0%	Inpatient	20,856	19,880	976	4.9%	18,678	2,178	11.7%
2,020	728	1,292	177.5%	640	1,380	215.6%	Outpatient	14,613	8,297	6,316	76.1%	7,194	7,419	103.1%
3,931	2,365	1,566	66.2%	2,246	1,685	75.0%	Total	35,469	28,177	7,292	25.9%	25,872	9,597	37.1%
							SPEECH THERAPY							
411	465	(54)	(11.6%)	401	10	2.5%	Inpatient	5,073	5,651	(578)	(10.2%)	5,077	(4)	(0.1%)
539	314	225	71.7%	243	296	121.8%	Outpatient	5,866	3,496	2,370	67.8%	3,027	2,839	93.8%
950	779	171	22.0%	644	306	47.5%	Total	10,939	9,147	1,792	19.6%	8,104	2,835	35.0%
							SLEEP STUDIES							
-	-	0	0.0%	-	0	0.0%	Inpatient	1		1	100.0%	-	1	100.0%
81	83	(2)	(2.4%)	76	5	6.6%	Outpatient	952	972	(20)	(2.1%)	936	16	1.7%
81	83	(2)	(2.4%)	76	5	6.6%	Total	953	972	(19)	(2.0%)	936	17	1.8%
							WOUND CARE							
5	1	4	400.0%	4	1	25.0%	Inpatient	44	34	10	29.4%	74	(30)	(40.5%)
337	567	(230)	(40.6%)	598	(261)	(43.6%)	Outpatient	5,116	6,894	(1,778)	(25.8%)	6,433	(1,317)	(20.5%)
342	568	(226)	(39.8%)	602	(260)	(43.2%)	Total	5,160	6,928	(1,768)	(25.5%)	6,507	(1,347)	(20.7%)
							HYPERBARIC							
(10)	*	(10)	100.0%	4	(14)	(350.0%)	Inpatient	38	~	38	100.0%	57	(19)	(33.3%)
44	63	(19)	(30.2%)	32	12	37.5%	Outpatient	539	749	(210)	(28.0%)	402	137	34.1%
34	63	(29)	(46.0%)	36	(2)	(5.6%)	Total	577	749	(172)	(23.0%)	459	118	25.7%



		Current M	onth Septe	ember						YEAR-TO-	DATE Septe	mber		
ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.	-	ACTUAL	BUDGET	VAR.	% VAR.	PRIOR YR	VAR.	% VAR.
						•	INFUSION THERAPY				,			
34	31	3	9.7%	24	10	41.7%	Inpatient	336	335	1	0.3%	352	(16)	(4.5%)
2,685	1,515	1,170	77.2%	1,457	1,228	84.3%	Outpatient	34,687	18,480	16,207	87.7%	17,401	17,286	99.3%
2,719	1,546	1,173	75.9%	1,481	1,238	83.6%	Total	35,023	18,815	16,208	86.1%	17,753	17,270	97.3%
							IVF							
132	56	76	135.7%	127	5	3.9%	Outpatient	1,702	1,124	578	51.4%	1,260	442	35.1%
132	56	76	135.7%	127	5	3.9%	Total	1,702	1,124	578	51.4%	1,260	442	35.1%
							WIH OGCC							
6	4	2	50.0%	10	(4)	(40.0%)	Inpatient	75	56	19	33.9%	61	14	23.0%
1,653	1,756	(103)	(5.9%)	1,943	(290)	(14.9%)	Outpatient	21,000	21,213	(213)	(1.0%)	21,221	(221)	(1.0%)
1,659	1,760	(101)	(5.7%)	1,953	(294)	(15.1%)	Total	21,075	21,269	(194)	(0.9%)	21,282	(207)	(1.0%)
							PATIENT ASSESSMENT							
522	656	(134)	(20.4%)	601	(79)	(13.1%)	Inpatient	6,855	7,872	(1,017)	(12.9%)	7,457	(602)	(8.1%)
121	198	(77)	(38.9%)	436	(315)	(72.2%)	Outpatient	2,748	2,376	372	15.7%	2,352	396	16.8%
643	854	(211)	(24.7%)	1,037	(394)	(38.0%)	Total	9,603	10,248	(645)	(6.3%)	9,809	(206)	(2.1%)
							ELECTRO CONVULSIVE TREATMENT							
39	70	(31)	(44.3%)	106	(67)	(63.2%)	Inpatient	925	840	85	10.1%	862	63	7.3%
82	100	(18)	(18.0%)	91	(9)	(9.9%)	Outpatient	1,186	1,200	(14)	(1.2%)	917	269	29.3%
121	170	(49)	(28.8%)	197	(76)	(38.6%)	Total	2,111	2,040	71	3.5%	1,779	332	18.7%

# Births by Hospital FY 2016 - FY 2018 (September)

# Year-to-date Totals vs. Prior Year Total

			200	2	FY 2018	N -67-12
Women & Infants	9.034	78.6%	8.881	79.2%	8.819	79.1%
					101	1 20
Kent	832	7.2%	771	6.9%	797	7.2%
Memorial*	328	2.9%	0	0.0%	ď	0.0%
CNE Subtotal	10,194	88.6%	9,652	86.1%	9,616	86.3%
Newport	443	3.9%	450	4.0%	496	4.5%
South County	649	5.6%	703	6.3%	664	6.0%
Landmark	214	1.9%	404	3.6%	368	3.3%
All Other Subtotal	1,306	11.4%	1,557	13.9%	1,528	13.7%
TOTAL	11,500	100.0%	11,209	100.0%	11,144	100.0%

# Volume Change: Year-to-date Total (September) vs. Same time period prior years

				FY17 -18 Change	ange	FY 16 - 18 Change	hange
Hospital	FY 2016 (September)	FY 2017 (September)	FY 2018 (September)	# Diff	% Diff	# Diff	% Diff
Women & Infants	9,034	8,881	8,819	(62)	-0.7%	(215)	-2.4%
Kent	832	771	797	26	3.4%	(35)	-4.2%
Memorial*	328		,				4
CNE Subtotal	10,194	9,652	9,616	(36)	-0.4%	(578)	-5.7%
Newport	443	450	496	46	10.2%	53	12.0%
South County	649	703	664	(39)	-5.5%	15	2.3%
Landmark	214	404	368	(36)	-8.9%	154	72.0%
All Other Subtotal	1,306	1,557	1,528	(29)	-1.9%	222	17.0%
TOTAL	11,500	11,209	11,144	(65)	-0.6%	(356)	-3.1%

<sup>\*</sup>Memorial data through 7/30/16 (closure of OB unit on 8/1/16)

	Project		FY18 Approved	FY18 Capital Cash	YTD Actual Invoices & Open	Approved Capital	Remaining	Project
Budget Category/Project	Year	Unit	Capital Budget	Payments	Purchase Orders	Requests	Balance	Status
Information Technology								
Epic Behavioral Health	FY17	CNE		616,151	687,848	687,848	_(0)	Closed
VDI Expansion	FY17	CNE		505,063	505,063	505,063		Closed
Cisco Core Switches	FY18	CNE		564,821	590,296	590,926	630	Open
TPC Lawson/Kronos/ICON/KH	FY18	CNE			138,655	622,621	483,966	Open
Cisco Switch Refresh	FY18	CNE		577,469	577,469	577,469	-	Closed
Aruba Wireless	FY18	CNE		510,082	565,282	565,282		Open
Provation WI	FY18	CNE		183,326	206,582	217,346	10,764	Open
Provation KH	FY18	CNE			19,301	28,081	8,780	Open
Cerner/Epic EPCS	FY18	CNE			115,560	537,293	421,733	Open
VDI Expansion Phase II	FY18	CNE		267,436	278,936	279,236	300	Open
Server for SCCM	FY18	CNE		•	8,596	8,596	-	Open
Virtualization Enterprise	FY18	CNE			-	154,268	154,268	Open
Cisco Network Switch Refresh	FY18	CNE				275,882	275,882	Open
Natus Sleep Lab Upgrade	FY18	KENT			52,993	152,708	99,715	Open
Cerner Clinicals	FY15	MHRI		948,871	948,871	948,871	(0)	Closed
Fuji to McKesson PACS	FY16	MHRI		35,995	42,345	42,345	0	Closed
Aztec Printer	FY18	WIH		55,552	4,275	4,425	150	Open
I/S servers/routers (for Orms St. move)		TPC			47,000	47,000	-	Open
FY8 RICOH copier		TPC		3,856	3,856	3,856		Open
Closed IT - Under 500K		All		1,195,676	1,223,016	1,223,016		Closed
Total Information Technology			7,000,000	5,408,747	6,015,945	7,472,132	1,456,188	Closed
Facilities								
Safety & Ligature	FY17	BUTLER		228,700	338,847	478,000	139,153	Open
Flooring & Carpet	FY18	BUTLER		46,590	145,460	150,000	4,540	•
Emergency Fire Exit Door	FY18	BUTLER		40,530	3,295	3,295	4,540	Open
Exterior Painting	FY18	BUTLER			3,293	16,705	16 705	Open
KH Ortho&Cardiolog	FY18	CH		495,535	504,862	678,414	16,705	Open
Lab Consol-Phase3	FY16	CNE		455,555	118,451		173,552	Open
Storage Units	FY18	KENT			110,451	(0)	(118,451)	
Pharm WI Infus@KH	FY18	KENT		COC 221		37,507	37,507	Open
Ortho Suite Renov	FY18	KENT		696,231	970,023	1,085,428	115,405	Open
Ortho Office X-Ray	FY18			327,893	329,571	2,315,100	1,985,529	Open
Blackstone Orthopedics	FY18 FY18	KENT		180,226	268,192	287,586	19,394	Open
HVAC Unit		KENT		193,426	213,576	910,000	696,424	Open
TIVAC UIII	FY18	KENT			68,000	68,000	-	Open

Budget Category/Project	Project Year	Operating Unit	FY18 Approved Capital Budget	FY18 Capital Cash Payments	YTD Actual Invoices & Open Purchase Orders	Approved Capital Requests	Remaining Balance	Project Status
Dr.Lucarelli CNE Transition	FY18	KENT			27,229	200,000	172,771	Open
Digital Radiography	FY18	KENT		612,183	612,183	652,183	40,000	Open
New Ultrasound Room	FY18	KENT				15,000	15,000	Open
Steam Generator Tank	FY18	KENT			16,965	16,965		Open
Ice Machine	FY18	KENT			5,266	5,266	-	Open
OR-Radiographic Urology	FY18	KENT			271,827	288,352	16,525	Open
Hugs Infant Security System	FY18	KENT			7,705	7,705		Open
Main & North Lobby Painting	FY18	KENT			17,265	34,090	16,825	Open
CCTV & Phone Systems	FY18	KENT				8,525	8,525	Open
CPD Upgrade	FY17	WIH		79,154	79,154	79,154	-	Closed
LDR Renovations	FY18	WIH		288,995	338,860	400,000	61,140	Open
Fluoroscopy Upgrade	FY18	WIH		5,760	621,318	721,405	100,087	Open
Security Cameras-Pharmacy	FY18	WIH			-	27,607	27,607	Open
PDC Ultrasound Room	FY18	WIH			460	42,500	42,040	Open
Security Camera & DVE Recorder	FY18	WIH				7,929	7,929	Open
FY17 Hope St Adolescent Programs Expansion		TPC			60,000	60,000	-	Open
FY17 Pawtucket Health Home relocation		TPC			50,000	50,000	-	Closed
FY17 IS/Training office renovation		TPC			26,000	26,000	-	Open
FY17 Orms Street buildout		TPC			139,500	139,500	-	Closed
FY17 LHI Project at 280 for Youth Recovery Prg (APG)		TPC		11,220	8,920	8,920		Closed
FY17 3rd FL 530NM Buildout Imprvmts		TPC		7,253	9,553	9,553		Closed
FY18 Panic Bar TPC Hope St.		TPC		9,850	9,850	9,850	-	Closed
Yrly-Failures & Brkdowns-Elec, Plumb, HVAC, Bldg & FY18 Prkg Deck		TPC		10,980	100,000	100,000		Open
Elec, HVAC & Plumb, Bldg Sys-Upgrades & Replace, Intercom Syst		TPC		79,060	100,000	100,000		Closed
Vehicle Replacement (FY18)		TPC			75,000	75,000		Open
FY18 Emergency 530 North Main Street Parking Deck Repairs		TPC		902,690	2,482,260	2,482,260		Open
Closed Facilities - Under \$500K		All		1,722,791	1,740,231	1,740,231		Closed
Total Facilities			13,645,415	5,898,536	9,759,820	13,338,029	3,578,208	
Equipment								
Pulmonary Function Testing System	FY18	KENT		22,395	22,395	44,789	22,395	Open
Centrifuges	FY18	KENT		,	5,300	5,300	,	Open
GE Logiq E10 Ultrasound	FY18	KENT			491,649	491,649	0	Open
V60 BiPAP Ventilators	FY18	KENT			-	50,604	50,604	Open
Radiolucent Flat Top	FY18	KENT			-	12,800	12,800	Open
VasScan Table	FY18	KENT			4	6,750	6,750	Open

### Care New England Capital Report as of September 30, 2018

Budget Category/Project	Year	Operating Unit	FY18 Approved Capital Budget	FY18 Capital Cash Payments	YTD Actual Invoices & Open Purchase Orders	Approved Capital Requests	Remaining Balance	Project Status
Stretcher FY2014	FY18	KENT				5,552	5,552	Open
Surgical Video Tower	FY17	WIH		667,945	667,945	667,945	-	Closed
GE Volusion Ultrasound	FY18	WIH		1,256,260	1,256,260	1,256,260	-	Closed
GE Logiq E10 Ultrasound	FY18	WIH		1,632,778	1,632,778	1,632,778	-	Closed
Anesthesia Machine	FY18	WIH		756,736	767,936	769,297	1,361	Open
Cyro Tanks & Monitor	FY18	WIH			55,545	60,545	5,000	Open
Digital Radiography	FY18	WIH		191,039	191,039	211,039	20,000	Open
Exam Table	FY18	WIH			-	4,630	4,630	Open
Birthing Bed	FY18	WIH			7,885	7,885	-	Open
Porter Nitronox	FY18	WIH			-	11,200	11,200	Open
Stretcher-Chairs	FY18	WIH			-	18,715	18,715	Open
EKG Machines	FY18	WIH			23,506	23,506		Open
Lab Refrigerator	FY18	WIH			8,385	8,385	-	Open
Closed Equipment/Other - Under \$500K		All		908,461	936,957	936,957		Closed
Total Equipment			5,354,585	5,435,614	6,067,580	6,226,586	159,006	
Strategic Initiatives								
Closed Strategic Initiatives - Under \$500K		All		233,257	233,257	233,257	-	Closed
Total Strategic Initiatives				233,257	233,257	233,257	•	
Subtotal			26,000,000	16,976,154	22,076,601	27,270,003	5,193,402	•
Other Capital								
Capital Purchases Funded by Grants/Academic Plan		All			1,106,892	1,106,892		
Capital Purchases Funded by Donations		All			1,720,902	1,720,902		
Non-Cash Donations		All			5,470	5,470		
Fixed Asset Holding		All			99,100	99,100		
Fixed Asset Deferred		All			(948,872)	(948,872)		
					1,983,492	1,983,492		
Total					24,060,093	29,253,495		

Capital is measured on a cash to budget basis